

**Disclosure Pursuant to U.S. Treasury Regulation Section 1.1273-2(f)(9) For  
New Norfolk Southern 4.050% Notes due 2052 Issued in the August 2017 Exchange**

On August 15, 2017, holders of the outstanding three series of notes of Norfolk Southern Corporation (“NSC”) listed below (collectively, the “Old Notes”) exchanged their Old Notes for newly issued 4.050% notes due 2052 of NSC (the “New Notes”).

Exchange of the following series of Old Notes for New Notes per \$1,000 face amount of such Old Notes:

1. 7.900% notes due 2097 of NSC
2. 6.000% notes due 2105 of NSC
3. 6.000% notes due 2111 of NSC

Pursuant to U.S. Treasury Regulation section 1.1273-2(f)(9), NSC has made the following determinations with respect to the New Notes. These determinations are binding on a holder of the New Notes unless the holder explicitly discloses that its determination is different from NSC’s determination on the holder’s timely filed federal income tax return for the taxable year that includes its acquisition date of the New Notes, in accordance with the requirements of the regulations.

- The New Notes (CUSIP Number 655844BU1 and U65584AE1) are “traded on an established market” within the meaning of U.S. Treasury Regulation section 1.1273-2.
- The issue price of the New Notes within the meaning of U.S. Treasury Regulation section 1.1273-2(b) is \$998.07 per \$1,000 face amount of such New Notes, or 99.807%.