



NORFOLK SOUTHERN - MONTHLY 2004

FROM AAR RAILROAD PERFORMANCE MEASURES

NS MONTHLY DATA	Jan 2004	Feb 2004	Mar 2004	Apr 2004	May 2004	Jun 2004	Jul 2004	Aug 2004	Sep 2004	Oct 2004	Nov 2004	Dec 2004
Cars on Line												
By Car Owner												
System	74985	73936	73635	73812	74200	74643	75410	75352	75707	75847	75832	76255
Foreign RR	35072	34227	33860	34500	34086	33363	35247	35870	36185	35833	37059	37431
Private	74710	75413	74423	73773	73549	72854	73425	73697	74890	76234	77342	78495
Total	184767	183577	181917	182085	181835	180860	184082	184919	186782	187914	190234	192181
Pct. Private	40.4	41.1	40.9	40.5	40.4	40.3	39.9	39.9	40.1	40.6	40.7	40.8
Cars on Line												
By Car Type												
Box	24510	24483	24496	24755	24696	24668	25347	25314	25022	25550	26145	26296
Covered Hopper	42154	42521	42395	41680	40894	40135	40248	40544	41595	41639	42264	42345
Gondola	17028	16975	16411	16856	17160	16816	17099	17077	17406	17622	17447	18144
Intermodal	6748	6596	6444	6562	6811	6671	6875	6859	6923	7219	7381	7586
Multilevel	11812	10657	10337	10303	9729	9730	11541	12182	11713	10353	10998	10766
Open Hopper	46029	45892	45709	45835	46205	46375	46342	46512	47234	48207	48283	48765
Tank	10035	10308	10393	10870	11102	11300	11245	10756	10880	10896	11246	11320
Other	26451	26145	25733	25225	25238	25166	25385	25674	26011	26428	26469	26959
Total	184767	183577	181917	182085	181835	180860	184082	184919	186782	187914	190234	192181
Train Speed												
(Miles per Hour)												
Intermodal	30.1	29.6	30.0	29.9	29.3	29.5	29.8	29.1	29.0	28.3	28.7	29.3
Manifest	22.7	21.5	22.0	22.4	21.8	22.2	22.4	21.9	21.8	21.0	20.7	21.1
Multilevel	25.3	23.7	24.1	24.0	23.8	24.4	25.0	24.1	23.5	22.6	22.9	23.1
Coal Unit	15.6	15.7	15.6	15.1	15.1	14.8	15.3	14.9	15.3	14.7	15.1	15.0
Grain Unit	20.1	19.1	18.9	20.0	18.0	19.0	20.1	19.7	18.6	17.6	18.0	18.8
All Trains	23.5	22.8	23.4	23.2	22.6	22.8	23.2	22.6	22.6	21.8	22.0	22.4
Terminal Dwell												
(Hours)												
Allentown, PA	29.9	25.2	26.3	26.0	23.6	25.3	26.9	27.0	27.6	26.1	25.4	27.4
Bellevue, OH	28.9	35.3	31.0	27.4	25.4	23.9	22.6	24.0	23.3	24.0	24.5	31.4
Birmingham, AL	29.9	26.5	26.6	26.8	23.0	24.5	25.0	24.0	26.9	29.7	31.8	31.8
Chattanooga, TN	27.3	26.3	25.0	26.1	25.5	24.1	28.3	23.3	25.6	24.4	25.0	30.9
Columbus, OH	20.0	21.2	15.6	14.4	14.6	15.6	13.6	17.0	14.2	13.8	16.5	19.0
Conway, PA	33.1	37.5	29.0	28.5	28.1	29.7	29.0	28.1	27.2	26.2	24.8	25.7
Decatur, IL	26.5	26.7	24.6	24.9	25.8	23.9	24.9	24.6	22.6	23.2	22.0	25.2
Elkhart, IN	32.8	34.1	27.3	25.4	27.8	28.4	29.8	29.5	26.7	25.0	24.6	32.2
Knoxville, TN	29.2	25.5	26.2	28.2	27.2	25.7	24.3	25.3	28.2	26.2	29.7	29.4
Linwood, NC	28.3	23.9	26.4	24.2	27.1	26.6	25.5	23.4	23.9	27.5	26.4	27.0
Macon, GA	27.8	24.1	25.5	26.8	25.1	27.9	26.1	26.7	27.4	32.2	33.9	38.3
New Orleans, LA	20.8	18.9	20.2	18.6	17.9	19.3	21.3	18.7	17.7	17.6	18.5	18.7
Roanoke, VA	33.0	30.8	36.5	36.2	27.4	23.5	22.4	21.8	21.8	22.6	26.3	28.8
Sheffield, AL	26.7	23.6	22.8	22.2	26.0	25.9	23.9	23.5	25.9	27.0	27.1	24.4
Entire Railroad	24.5	23.7	22.3	21.9	21.9	21.9	21.8	21.4	22.0	22.1	22.9	24.9