



## NORFOLK SOUTHERN - MONTHLY 2001

### FROM AAR RAILROAD PERFORMANCE MEASURES

| <b>NS MONTHLY DATA</b>  | Jan 2001      | Feb 2001      | Mar 2001      | Apr 2001      | May 2001      | Jun 2001      | Jul 2001      | Aug 2001      | Sep 2001      | Oct 2001      | Nov 2001      | Dec 2001      |
|-------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Cars on Line</b>     |               |               |               |               |               |               |               |               |               |               |               |               |
| <b>By Car Owner</b>     |               |               |               |               |               |               |               |               |               |               |               |               |
| System                  | 89778         | 89246         | 89389         | 89248         | 89114         | 88124         | 86932         | 86038         | 86033         | 85661         | 85323         | 84470         |
| Foreign RR              | 30770         | 30217         | 29035         | 29204         | 28981         | 28960         | 27326         | 27959         | 28422         | 27288         | 26758         | 25341         |
| Private                 | 85865         | 84429         | 83577         | 85562         | 83887         | 82337         | 80020         | 81920         | 81831         | 83364         | 82106         | 80534         |
| <b>Total</b>            | <b>206412</b> | <b>203892</b> | <b>202001</b> | <b>204014</b> | <b>201982</b> | <b>199420</b> | <b>194278</b> | <b>195917</b> | <b>196286</b> | <b>196313</b> | <b>194186</b> | <b>190345</b> |
| <b>Pct. Private</b>     | <b>41.6</b>   | <b>41.4</b>   | <b>41.4</b>   | <b>41.9</b>   | <b>41.5</b>   | <b>41.3</b>   | <b>41.2</b>   | <b>41.8</b>   | <b>41.7</b>   | <b>42.5</b>   | <b>42.3</b>   | <b>42.3</b>   |
| <b>Cars on Line</b>     |               |               |               |               |               |               |               |               |               |               |               |               |
| <b>By Car Type</b>      |               |               |               |               |               |               |               |               |               |               |               |               |
| Box                     | 29900         | 29483         | 29241         | 29038         | 29359         | 29368         | 28274         | 27411         | 27553         | 27379         | 27184         | 26684         |
| Covered Hopper          | 43390         | 42854         | 41477         | 42736         | 41512         | 40180         | 39497         | 39800         | 40330         | 40650         | 40536         | 38138         |
| Gondola                 | 17133         | 16589         | 16703         | 16344         | 16157         | 16162         | 15874         | 16449         | 16732         | 16514         | 16486         | 16296         |
| Intermodal              | 10863         | 10115         | 9801          | 9489          | 9253          | 9174          | 9224          | 9328          | 9219          | 9325          | 9714          | 9834          |
| Multilevel              | 13513         | 13012         | 12958         | 13978         | 13301         | 13473         | 12212         | 13883         | 13712         | 13296         | 11834         | 12154         |
| Open Hopper             | 51671         | 52355         | 52933         | 53471         | 52947         | 51839         | 50962         | 50720         | 50194         | 50987         | 50732         | 50779         |
| Tank                    | 11702         | 11702         | 11542         | 11894         | 12253         | 12184         | 11820         | 11754         | 11793         | 11530         | 11407         | 10582         |
| Other                   | 28240         | 27782         | 27345         | 27066         | 27198         | 27040         | 26414         | 26571         | 26753         | 26631         | 26292         | 25877         |
| <b>Total</b>            | <b>206412</b> | <b>203892</b> | <b>202001</b> | <b>204014</b> | <b>201982</b> | <b>199420</b> | <b>194278</b> | <b>195917</b> | <b>196286</b> | <b>196313</b> | <b>194186</b> | <b>190345</b> |
| <b>Train Speed</b>      |               |               |               |               |               |               |               |               |               |               |               |               |
| <b>(Miles per Hour)</b> |               |               |               |               |               |               |               |               |               |               |               |               |
| Intermodal              | 29.3          | 30.1          | 30.0          | 29.7          | 29.2          | 29.8          | 31.0          | 30.3          | 30.3          | 29.5          | 30.2          | 30.7          |
| Manifest                | 20.2          | 20.9          | 21.2          | 20.9          | 20.7          | 21.3          | 22.0          | 21.6          | 21.4          | 21.0          | 21.6          | 21.8          |
| Multilevel              | 22.4          | 23.8          | 23.1          | 23.0          | 21.7          | 23.7          | 24.9          | 24.0          | 23.9          | 22.7          | 23.8          | 23.1          |
| Coal Unit               | 15.9          | 16.0          | 16.3          | 15.8          | 15.7          | 15.6          | 15.7          | 15.3          | 15.0          | 14.8          | 15.2          | 14.9          |
| Grain Unit              | 19.0          | 19.3          | 19.2          | 19.0          | 18.0          | 18.6          | 19.7          | 19.2          | 19.5          | 18.4          | 18.6          | 18.7          |
| <b>All Trains</b>       | <b>21.5</b>   | <b>22.1</b>   | <b>22.3</b>   | <b>22.0</b>   | <b>21.8</b>   | <b>22.2</b>   | <b>23.0</b>   | <b>22.5</b>   | <b>22.4</b>   | <b>21.9</b>   | <b>22.4</b>   | <b>22.6</b>   |
| <b>Terminal Dwell</b>   |               |               |               |               |               |               |               |               |               |               |               |               |
| <b>(Hours)</b>          |               |               |               |               |               |               |               |               |               |               |               |               |
| Allentown, PA           | 33.4          | 30.6          | 28.7          | 25.6          | 26.1          | 29.0          | 27.0          | 27.0          | 30.8          | 28.6          | 26.7          | 31.2          |
| Bellevue, OH            | 28.5          | 28.1          | 26.0          | 27.9          | 27.0          | 26.2          | 24.7          | 26.3          | 26.9          | 24.2          | 24.6          | 29.7          |
| Birmingham, AL          | 28.0          | 30.0          | 27.2          | 25.8          | 25.8          | 26.3          | 25.9          | 26.3          | 22.2          | 20.2          | 22.6          | 23.0          |
| Chattanooga, TN         | 31.7          | 30.4          | 27.8          | 26.4          | 25.5          | 25.5          | 24.8          | 30.5          | 29.4          | 30.3          | 27.9          | 30.9          |
| Columbus, OH            |               |               |               |               |               |               |               |               |               |               |               |               |
| Conway, PA              | 39.7          | 35.3          | 32.2          | 31.9          | 31.9          | 32.4          | 32.8          | 36.4          | 34.7          | 32.8          | 35.0          | 34.8          |
| Decatur, IL             | 32.9          | 28.3          | 26.8          | 28.6          | 25.5          | 25.9          | 26.0          | 25.0          | 26.4          | 26.1          | 26.7          | 28.4          |
| Elkhart, IN             | 37.3          | 30.8          | 29.2          | 29.8          | 31.0          | 27.3          | 23.6          | 26.7          | 27.1          | 28.7          | 26.3          | 27.9          |
| Knoxville, TN           | 38.0          | 33.9          | 34.3          | 37.0          | 31.9          | 29.6          | 27.8          | 29.5          | 31.0          | 32.7          | 27.2          | 27.5          |
| Linwood, NC             | 33.5          | 31.2          | 31.7          | 29.0          | 30.4          | 26.3          | 26.5          | 25.4          | 27.3          | 27.3          | 29.1          | 30.6          |
| Macon, GA               | 28.8          | 25.8          | 26.6          | 25.6          | 25.7          | 26.9          | 26.8          | 23.5          | 25.4          | 23.6          | 27.5          | 30.3          |
| New Orleans, LA         | 14.0          | 14.8          | 16.2          | 16.0          | 16.1          | 11.8          | 11.5          | 13.2          | 15.3          | 12.4          | 12.0          | 14.4          |
| Roanoke, VA             | 36.3          | 39.8          | 34.4          | 39.4          | 44.0          | 35.5          | 31.3          | 41.0          | 42.7          | 36.3          | 37.7          | 32.8          |
| Sheffield, AL           | 29.8          | 27.9          | 27.7          | 23.3          | 20.6          | 25.3          | 24.0          | 20.7          | 19.3          | 17.7          | 18.0          | 20.0          |
| <b>Entire Railroad</b>  | <b>26.8</b>   | <b>25.0</b>   | <b>23.7</b>   | <b>23.7</b>   | <b>23.9</b>   | <b>23.6</b>   | <b>22.9</b>   | <b>23.2</b>   | <b>23.9</b>   | <b>23.2</b>   | <b>23.4</b>   | <b>24.6</b>   |