

SUBJECT TO FUTURE INCREASES ADOPTED BY RAILROADS

```

*****
**
**          N O R F O L K   S O U T H E R N          **
**
**   R A T E   A U T H O R I T Y   T R A N S M I T T A L   **
**
**           RATE AUTHORITY :  NS    4203           **
**                SECTION :  001-T-00           **
**
**           FILE NUMBER :  NS 4203-L           **
**
**
*****

```

EFFECTIVE : 06/01/2008
EXPIRES : NO EXPIRATION DATE

6% Market Adjustment effective 06/01/2008

```

*****
ADD RATES TO 1000 MILES
6/23/03  NOTE G470

```

```

*****
DIVISIONS ARE INCLUDED IN THIS AUTHORITY
PRODUCT MANAGER: A C DENTON          540-985-6758
*****

```

THE FOLLOWING CONDITIONS APPLY TO THE ENTIRE AUTHORITY:

RATES ARE SUBJECT TO CANCELLATION
BY NORFOLK SOUTHERN ON 30 DAYS NOTICE. NORFOLK SOUTHERN NS 4203 1 T00 SENT
06/02/2010 16:32 PM PAGE 2

ITEM: 101000.00 ORIGIN ROAD: NS DESTINATION ROAD: NS
STCC: 1011000.05 IRON ORE PRDTS GRP

ORIGIN: ALL POINTS ON RAILROAD NS
DESTINATION: ALL POINTS ON RAILROAD NS

COL A
EQUIPMENT: ALL
RATES PER: NTN
NOTE REFS: 01 02

NORFOLK SOUTHERN SHORT MILES
NOT OVER

| | |
|-----|-------|
| 15 | 22.05 |
| 25 | 23.48 |
| 50 | 24.90 |
| 75 | 26.34 |
| 100 | 27.77 |
| 125 | 29.19 |
| 150 | 30.63 |
| 175 | 32.04 |
| 200 | 33.49 |

| | |
|------|-------|
| 225 | 34.93 |
| 250 | 36.34 |
| 275 | 37.78 |
| 300 | 39.22 |
| 325 | 40.63 |
| 350 | 42.07 |
| 375 | 43.51 |
| 400 | 44.92 |
| 425 | 46.38 |
| 450 | 47.80 |
| 475 | 49.24 |
| 500 | 50.67 |
| 525 | 55.83 |
| 550 | 57.07 |
| 575 | 58.30 |
| 600 | 59.53 |
| 625 | 60.76 |
| 650 | 62.00 |
| 675 | 63.23 |
| 700 | 64.47 |
| 725 | 65.70 |
| 750 | 66.92 |
| 800 | 68.16 |
| 850 | 69.40 |
| 900 | 70.63 |
| 925 | 71.87 |
| 950 | 73.08 |
| 975 | 74.32 |
| 1000 | 75.55 |
| 1025 | 76.79 |

NORFOLK SOUTHERN NS 4203 1 T00 SENT 06/02/2010 16:32 PM PAGE 3

ITEM: 101000.00 STCC: 1011000.05 (CONTINUED)

COL A
EQUIPMENT: ALL
RATES PER: NTN
NOTE REFS: 01 02

NORFOLK SOUTHERN SHORT MILES
NOT OVER

| | |
|------|-------|
| 1050 | 78.02 |
| 1075 | 79.25 |
| 1100 | 80.48 |
| 1125 | 81.70 |
| 1150 | 82.93 |
| 1175 | 84.17 |
| 1200 | 85.40 |
| 1225 | 86.63 |
| 1250 | 87.86 |
| 1275 | 89.10 |
| 1300 | 90.33 |
| 1325 | 91.56 |
| 1350 | 92.78 |
| 1375 | 94.02 |
| 1400 | 95.25 |
| 1425 | 96.50 |
| 1450 | 97.73 |

1475 98.96
1500 100.18

NOTE REFERENCES/NUMBERS: (SEE LAST PAGES FOR COMPLETE NOTE TEXT)

01 5520 SUBJECT TO NS CONDITIONS OF CARRIAGE #2-SERIES

02 G556 PRICES IN THIS AUTHORITY ARE NOT SUBJECT TO FUEL SURCHARGE.

NORFOLK SOUTHERN NS 4203 1 T00 SENT 06/02/2010 16:32 PM PAGE 4

COMMODITY GROUP LISTS:

COMMODITY GROUP 1011000.05 - IRON ORE PRDTS GRP
1011190 THRU 1011190
1011240 THRU 1011240
1011290 THRU 1011290
1011320 THRU 1011320
1100000 THRU 1199999
2991191 THRU 2991191

COMPLETE NOTE TEXT (IN NUMERICAL ORDER):

G556

PRICES IN THIS RATE AUTHORITY ARE NOT SUBJECT TO A
FUEL SURCHARGE.

5520 THIS QUOTATION IS SUBJECT TO THE RULES
AND PROVISIONS OF NS CONDITIONS OF CARRIAGE #2-SERIES, PROVIDED
THAT WHERE ANY RULE OR CONDITION CONFLICTS WITH THIS CONTRACT,
THIS CONTRACT WILL CONTROL.

```

*****
**
**          N O R F O L K   S O U T H E R N          **
**
**   R A T E   A U T H O R I T Y   T R A N S M I T T A L   **
**
**           RATE AUTHORITY :  NS    4203          **
**                SECTION :  002-T-00          **
**
**           FILE NUMBER :  NS-4203-L          **
**
**
*****

```

EFFECTIVE : 06/01/2008
EXPIRES : NO EXPIRATION DATE

6% Market Adjustment effective 06/01/2008

```

*****
PRODUCT MANAGER: A C DENTON          540-985-6758
*****

```

THE FOLLOWING CONDITIONS APPLY TO THE ENTIRE AUTHORITY:

RATES ARE SUBJECT TO CANCELLATION
BY NORFOLK SOUTHERN ON 30 DAYS NOTICE.

NORFOLK SOUTHERN NS 4203 2 T00 SENT 06/02/2010 16:33 PM PAGE 2

ITEM: 202000.00 ORIGIN ROAD: NS DESTINATION ROAD: NS
STCC: 2991000.05 COKE PRDTS GRP

ORIGIN: ALL POINTS ON RAILROAD NS
DESTINATION: ALL POINTS ON RAILROAD NS

COL A
EQUIPMENT: ALL
RATES PER: NTN
NOTE REFS: 01 02

NORFOLK SOUTHERN SHORT MILES
NOT OVER

| | |
|-----|-------|
| 15 | 35.26 |
| 25 | 37.56 |
| 50 | 39.85 |
| 75 | 42.14 |
| 100 | 44.41 |
| 125 | 46.70 |
| 150 | 49.00 |
| 175 | 51.30 |
| 200 | 53.58 |
| 225 | 55.86 |
| 250 | 58.15 |
| 275 | 60.44 |
| 300 | 62.74 |
| 325 | 65.03 |
| 350 | 67.32 |

| | |
|------|--------|
| 375 | 69.60 |
| 400 | 71.90 |
| 425 | 74.18 |
| 450 | 76.48 |
| 475 | 78.77 |
| 500 | 81.06 |
| 525 | 89.33 |
| 550 | 91.32 |
| 575 | 93.29 |
| 600 | 95.25 |
| 625 | 97.22 |
| 650 | 99.19 |
| 675 | 101.17 |
| 700 | 103.15 |
| 725 | 105.11 |
| 750 | 107.08 |
| 800 | 109.04 |
| 850 | 111.02 |
| 900 | 113.00 |
| 925 | 114.97 |
| 950 | 116.94 |
| 975 | 118.90 |
| 1000 | 120.87 |
| 1025 | 122.84 |

NORFOLK SOUTHERN NS 4203 2 T00 SENT 06/02/2010 16:33 PM PAGE 3

ITEM: 202000.00 STCC: 2991000.05 (CONTINUED)

COL A
EQUIPMENT: ALL
RATES PER: NTN
NOTE REFS: 01 02

NORFOLK SOUTHERN SHORT MILES
NOT OVER

| | |
|------|--------|
| 1050 | 124.82 |
| 1075 | 126.80 |
| 1100 | 128.76 |
| 1125 | 130.73 |
| 1150 | 132.69 |
| 1175 | 134.68 |
| 1200 | 136.64 |
| 1225 | 138.62 |
| 1250 | 140.59 |
| 1275 | 142.55 |
| 1300 | 144.52 |
| 1325 | 146.51 |
| 1350 | 148.46 |
| 1375 | 150.45 |
| 1400 | 152.41 |
| 1425 | 154.38 |
| 1450 | 156.34 |
| 1475 | 158.33 |
| 1500 | 160.29 |

NOTE REFERENCES/NUMBERS: (SEE LAST PAGES FOR COMPLETE NOTE TEXT)

01 5520 SUBJECT TO NS CONDITIONS OF CARRIAGE #2-SERIES

02 G556 PRICES IN THIS AUTHORITY ARE NOT SUBJECT TO FUEL SURCHARGE.

NORFOLK SOUTHERN NS 4203 2 T00 SENT 06/02/2010 16:33 PM PAGE 4

COMMODITY GROUP LISTS:

COMMODITY GROUP 2991000.05 - COKE PRDTS GRP
2991340 THRU 2991340
2991490 THRU 2991490

COMPLETE NOTE TEXT (IN NUMERICAL ORDER):

G556

PRICES IN THIS RATE AUTHORITY ARE NOT SUBJECT TO A
FUEL SURCHARGE.

5520

THIS QUOTATION IS SUBJECT TO THE RULES
AND PROVISIONS OF NS CONDITIONS OF CARRIAGE #2-SERIES, PROVIDED
THAT WHERE ANY RULE OR CONDITION CONFLICTS WITH THIS CONTRACT,
THIS CONTRACT WILL CONTROL.