



Norfolk Southern Corporation  
Metals and Construction Marketing  
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Dear Valued Customer:

We at Norfolk Southern understand the needs you have for timely service and available rates in the market to remain your transportation provider of choice.

This is to provide notice that we have reviewed our public scrap tariff and, as a result, a small percentage (less than 5 % of the rates) will be adjusted. The remaining rates in the public tariff will not change at this time. These rates are available for review on [AccessNS](#) and on the NS Metals & Construction Website.

- [AccessNS](#)
  - Current Users - [Log in](#)
  - New Users - [Registration](#) *\*Please reference any member of the Scrap Metal Team as a sponsor.*
- [Norfolk Southern Metals & Construction Website](#)

We thank you for your business and, as always, we welcome your feedback on the public tariff.

If you have any questions or concerns, please do not hesitate to contact any member of the NS Marketing & Sales Team.

Kind Regards,

Jim Wilson

Cc: James Schaaf – Group Vice President, Metals & Construction  
Greg Harkey – Marketing Director, Metals & Construction  
Nderim Rudi – Product Manager  
Katie Maag – Assistant Product Manager