

Orign Corp. GRP	Dest. Corp. GRP	Current Tariff		New Tariff		% Adjustment	
		Current RR (\$/car)	Current PVT (\$/car)	New RR (\$/car)	New PVT (\$/car)	RR % Adjustment	PVT % Adjustment
XALBANY, GA GROUP	XFT WAYNE, IN GROUP	\$3,660	\$3,327	\$4,678	\$4,210	27.8%	27.8%
XALBANY, GA GROUP	XROANOKE, VA GROUP	No Existing Rate	No Existing Rate	\$3,683	\$3,315	N/A	N/A
XALLEN TOWN/ BETH GR	XNNJ GROUP	\$2,127	\$1,914	\$2,528	\$2,275	18.8%	18.8%
XALLEN TOWN/ BETH GR	XWHEELING, WV GROUP	No Existing Rate	No Existing Rate	\$2,336	\$2,102	N/A	N/A
XALTOONA, PA GROUP	XNORFOLK, VA GROUP	No Existing Rate	No Existing Rate	\$3,754	\$3,379	N/A	N/A
XATLANTA, GA GROUP	XBIRMINGHAM, AL GRP	\$2,211	\$1,995	\$2,275	\$2,048	2.9%	2.9%
XATLANTA, GA GROUP	XCANTON, OH GROUP	\$3,371	\$3,034	\$3,956	\$3,560	17.3%	17.3%
XATLANTA, GA GROUP	XCHARLESTON, SC GRP	\$3,798	\$3,453	\$4,703	\$4,232	23.8%	23.8%
XATLANTA, GA GROUP	XCHARLOTTE, NC GRP	\$2,616	\$2,378	\$3,178	\$2,860	21.5%	21.5%
XATLANTA, GA GROUP	XCOLUMBUS, GA GROUP	\$3,004	\$2,704	\$3,214	\$2,893	7.0%	7.0%
XATLANTA, GA GROUP	XDECATUR, AL GROUP	\$2,536	\$2,305	\$3,142	\$2,828	23.9%	23.9%
XATLANTA, GA GROUP	XFT WAYNE, IN GROUP	\$3,377	\$3,038	\$4,038	\$3,634	19.6%	19.6%
XATLANTA, GA GROUP	XLOUISVILLE, KY GRP	\$2,588	\$2,330	\$3,356	\$3,020	29.7%	29.7%
XATLANTA, GA GROUP	XMERIDIAN, MS GROUP	\$2,555	\$2,323	\$2,884	\$2,596	12.9%	12.9%
XATLANTA, GA GROUP	XMOBILE, AL GROUP	\$2,868	\$2,582	\$3,281	\$2,953	14.4%	14.4%
XATLANTA, GA GROUP	XPITT, PA GROUP	\$5,046	\$4,541	\$5,634	\$5,070	11.6%	11.6%
XAUGUSTA, GA GROUP	XCOLUMBIA, SC GRP	\$1,498	\$1,361	\$1,875	\$1,687	25.2%	25.2%
XBALTIMORE, MD GROU	XFT WAYNE, IN GROUP	\$3,427	\$3,115	\$3,779	\$3,401	10.3%	10.3%
XBINGHAMTON, NY GRP	XCANTON, OH GROUP	\$2,987	\$2,655	\$3,600	\$3,240	20.5%	20.5%
XBINGHAMTON, NY GRP	XHARRISBURG, PA GRP	\$3,685	\$3,316	\$4,173	\$3,756	13.2%	13.2%
XBINGHAMTON, NY GRP	XNNJ GROUP	\$2,515	\$2,263	\$2,795	\$2,516	11.1%	11.1%
XBINGHAMTON, NY GRP	XROANOKE, VA GROUP	\$3,188	\$2,899	\$3,893	\$3,504	22.1%	22.1%
XBINGHAMTON, NY GRP	XSNJP GROUP	\$2,420	\$2,200	\$3,283	\$2,955	35.7%	35.7%
XBINGHAMTON, NY GRP	X YOUNGSTOWN, OH GRP	\$2,757	\$2,506	\$3,600	\$3,240	30.6%	30.6%
XBIRMINGHAM, AL GRP	XBIRMINGHAM, AL GRP	\$1,182	\$1,074	\$1,756	\$1,580	48.6%	48.6%
XBIRMINGHAM, AL GRP	XDECATUR, AL GROUP	\$1,959	\$1,781	\$2,564	\$2,308	30.9%	30.9%
XBIRMINGHAM, AL GRP	XMERIDIAN, MS GROUP	\$2,180	\$1,982	\$2,369	\$2,132	8.7%	8.7%
XBIRMINGHAM, AL GRP	XST. LOUIS, MO GROUP	\$2,870	\$2,584	\$3,305	\$2,975	15.2%	15.2%
XBLOOMINGTON, IL GR	XFT WAYNE, IN GROUP	\$2,595	\$2,336	\$3,173	\$2,855	22.3%	22.3%
XBLUEFIELD, WV GROU	XCHARLESTON, SC GRP	No Existing Rate	No Existing Rate	\$4,189	\$3,770	N/A	N/A
XBLUEFIELD, WV GROU	XCOLUMBUS, OH GROUP	No Existing Rate	No Existing Rate	\$2,672	\$2,405	N/A	N/A
XBLUEFIELD, WV GROU	XHARRISBURG, PA GRP	No Existing Rate	No Existing Rate	\$2,853	\$2,568	N/A	N/A
XBLUEFIELD, WV GROU	XSNJP GROUP	No Existing Rate	No Existing Rate	\$3,062	\$2,756	N/A	N/A
XBUFFALO, NY GROUP	XALTOONA, PA GROUP	\$2,612	\$2,375	\$3,467	\$3,120	32.7%	32.7%
XBUFFALO, NY GROUP	XBALTIMORE, MD GROU	\$2,928	\$2,635	\$2,928	\$2,635	0.0%	0.0%
XBUFFALO, NY GROUP	XBIRMINGHAM, AL GRP	\$3,672	\$3,305	\$4,381	\$3,943	19.3%	19.3%
XBUFFALO, NY GROUP	XCANTON, OH GROUP	\$2,812	\$2,556	\$3,062	\$2,756	8.9%	8.9%
XBUFFALO, NY GROUP	XDECATUR, AL GROUP	\$4,242	\$3,856	\$4,381	\$3,943	3.3%	3.3%
XBUFFALO, NY GROUP	XFT WAYNE, IN GROUP	\$2,994	\$2,695	\$3,080	\$2,772	2.9%	2.9%
XBUFFALO, NY GROUP	XHARRISBURG, PA GRP	\$2,918	\$2,626	\$3,062	\$2,756	4.9%	4.9%
XBUFFALO, NY GROUP	XNNJ GROUP	\$2,300	\$2,000	\$3,322	\$2,990	44.5%	44.5%
XBUFFALO, NY GROUP	XPITT, PA GROUP	\$2,440	\$2,218	\$3,033	\$2,730	24.3%	24.3%
XBUFFALO, NY GROUP	XSNJP GROUP	\$2,765	\$2,487	\$3,094	\$2,785	11.9%	11.9%
XBUFFALO, NY GROUP	X YOUNGSTOWN, OH GRP	\$1,985	\$1,788	\$2,282	\$2,054	15.0%	15.0%
XCANTON, OH GROUP	XBALTIMORE, MD GROU	No Existing Rate	No Existing Rate	\$3,344	\$3,010	N/A	N/A
XCANTON, OH GROUP	XCANTON, OH GROUP	\$1,298	\$1,180	\$1,702	\$1,531	31.1%	31.1%
XCANTON, OH GROUP	XFT WAYNE, IN GROUP	\$2,545	\$2,313	\$2,889	\$2,600	13.5%	13.5%
XCANTON, OH GROUP	XKNOXVILLE, TN GROU	\$3,399	\$3,059	\$4,076	\$3,669	19.9%	19.9%
XCANTON, OH GROUP	XLOUISVILLE, KY GRP	\$2,020	\$1,837	\$3,317	\$2,985	64.2%	64.2%
XCANTON, OH GROUP	XNNJ GROUP	\$3,703	\$3,333	\$3,876	\$3,488	4.7%	4.7%
XCANTON, OH GROUP	XSNJP GROUP	\$2,830	\$2,546	\$3,876	\$3,488	36.9%	36.9%
XCHARLESTON, WV GRP	XBALTIMORE, MD GROU	\$3,406	\$3,096	\$4,180	\$3,762	22.7%	22.7%
XCHARLESTON, WV GRP	XBINGHAMTON, NY GRP	\$3,045	\$2,768	\$4,189	\$3,770	37.6%	37.6%
XCHARLESTON, WV GRP	XCANTON, OH GROUP	\$2,219	\$1,998	\$2,723	\$2,451	22.7%	22.7%
XCHARLESTON, WV GRP	XCLEVELAND, OH GRP	\$3,045	\$2,741	\$3,540	\$3,186	16.3%	16.3%
XCHARLESTON, WV GRP	XCOLUMBUS, OH GROUP	\$1,963	\$1,768	\$2,542	\$2,288	29.5%	29.5%
XCHARLESTON, WV GRP	XDAYTON, OH GROUP	\$2,670	\$2,427	\$2,942	\$2,648	10.2%	10.2%
XCHARLESTON, WV GRP	XHARRISBURG, PA GRP	\$3,381	\$3,044	\$3,867	\$3,480	14.4%	14.4%
XCHARLESTON, WV GRP	XNNJ GROUP	\$3,264	\$2,938	\$3,952	\$3,557	21.1%	21.1%
XCHARLESTON, WV GRP	XPITT, PA GROUP	\$2,851	\$2,570	\$3,464	\$3,118	21.5%	21.5%
XCHARLESTON, WV GRP	XSNJP GROUP	\$3,253	\$2,928	\$3,881	\$3,493	19.3%	19.3%
XCHARLESTON, WV GRP	X YOUNGSTOWN, OH GRP	\$2,278	\$2,049	\$2,697	\$2,427	18.4%	18.4%
XCHARLOTTE, NC GRP	XBALTIMORE, MD GROU	\$2,953	\$2,657	\$3,587	\$3,228	21.5%	21.5%
XCHARLOTTE, NC GRP	XCANTON, OH GROUP	\$3,850	\$3,466	\$4,475	\$4,028	16.2%	16.2%
XCHARLOTTE, NC GRP	XHARRISBURG, PA GRP	\$4,303	\$3,872	\$4,999	\$4,499	16.2%	16.2%
XCHARLOTTE, NC GRP	XNNJ GROUP	\$3,099	\$2,789	\$3,764	\$3,388	21.5%	21.5%
XCHARLOTTE, NC GRP	XROANOKE, VA GROUP	\$2,594	\$2,334	\$2,599	\$2,339	0.2%	0.2%
XCHARLOTTE, NC GRP	XSNJP GROUP	\$4,006	\$3,605	\$4,656	\$4,190	16.2%	16.2%

Orign Corp. GRP	Dest. Corp. GRP	Current Tariff		New Tariff		% Adjustment	
		Current RR (\$/car)	Current PVT (\$/car)	New RR (\$/car)	New PVT (\$/car)	RR % Adjustment	PVT % Adjustment
XCHARLOTTE, NC GRP	XCHARLESTON, SC GRP	\$2,524	\$2,272	\$3,286	\$2,958	30.2%	30.2%
XCHARLOTTE, NC GRP	XCLEVELAND, OH GRP	\$3,522	\$3,203	\$3,972	\$3,575	12.8%	12.8%
XCHARLOTTE, NC GRP	XYOUNGSTOWN, OH GRP	\$3,684	\$3,315	\$4,550	\$4,095	23.5%	23.5%
XCHATTANOOGA, TN GR	XFT WAYNE, IN GROUP	\$3,095	\$2,785	\$4,110	\$3,699	32.8%	32.8%
XCHICAGO, IL GROUP	XALTOONA, PA GROUP	\$3,506	\$3,187	\$3,952	\$3,557	12.7%	12.7%
XCHICAGO, IL GROUP	XCANTON, OH GROUP	\$2,600	\$2,400	\$2,973	\$2,676	14.3%	14.3%
XCHICAGO, IL GROUP	XCHARLOTTE, NC GRP	\$4,359	\$3,925	\$4,930	\$4,437	13.1%	13.1%
XCHICAGO, IL GROUP	XCHICAGO, IL GROUP	\$1,449	\$1,305	\$2,456	\$2,210	69.5%	69.5%
XCHICAGO, IL GROUP	XCLEVELAND, OH GRP	\$3,203	\$2,912	\$3,644	\$3,280	13.8%	13.8%
XCHICAGO, IL GROUP	XHARRISBURG, PA GRP	\$4,163	\$3,747	\$4,825	\$4,342	15.9%	15.9%
XCHICAGO, IL GROUP	XNNJ GROUP	\$1,926	\$1,751	\$3,900	\$3,510	102.5%	102.5%
XCHICAGO, IL GROUP	XSNJP GROUP	\$4,090	\$3,681	\$4,780	\$4,302	16.9%	16.9%
XCHICAGO, IL GROUP	XTOLEDO,OH GROUP	\$1,926	\$1,751	\$2,150	\$1,935	11.6%	11.6%
XCHICAGO, IL GROUP	XWHEELING,WV GROUP	\$3,560	\$3,236	\$3,588	\$3,229	0.8%	0.8%
XCLEVELAND, OH GRP	XBALTIMORE, MD GROU	\$3,106	\$2,796	\$3,871	\$3,484	24.6%	24.6%
XCLEVELAND, OH GRP	XCANTON, OH GROUP	\$1,873	\$1,686	\$2,297	\$2,067	22.6%	22.6%
XCLEVELAND, OH GRP	XFT WAYNE, IN GROUP	\$2,148	\$1,953	\$2,512	\$2,261	16.9%	16.9%
XCLEVELAND, OH GRP	XHARRISBURG, PA GRP	\$3,144	\$2,830	\$3,800	\$3,420	20.9%	20.9%
XCLEVELAND, OH GRP	XNNJ GROUP	\$2,812	\$2,532	\$3,149	\$2,834	12.0%	12.0%
XCLEVELAND, OH GRP	XSNJP GROUP	\$3,221	\$2,898	\$3,941	\$3,547	22.3%	22.3%
XCLEVELAND, OH GRP	XTOLEDO,OH GROUP	\$1,729	\$1,557	\$2,022	\$1,820	17.0%	17.0%
XCLEVELAND, OH GRP	XWHEELING,WV GROUP	\$1,909	\$1,718	\$2,167	\$1,950	13.5%	13.5%
XCLEVELAND, OH GRP	XYOUNGSTOWN, OH GRP	\$2,440	\$2,218	\$3,584	\$3,225	46.9%	46.9%
XCOLUMBIA, SC GRP	XCANTON, OH GROUP	\$3,760	\$3,418	\$4,745	\$4,271	26.2%	26.2%
XCOLUMBIA, SC GRP	XCLEVELAND, OH GRP	No Existing Rate	No Existing Rate	\$5,186	\$4,667	N/A	N/A
XCOLUMBIA, SC GRP	XCOLUMBUS, GA GROUP	\$2,409	\$2,167	\$3,028	\$2,726	25.7%	25.7%
XCOLUMBIA, SC GRP	XDAYTON, OH GROUP	\$4,325	\$3,931	\$5,930	\$5,337	37.1%	37.1%
XCOLUMBIA, SC GRP	XPITT, PA GROUP	No Existing Rate	No Existing Rate	\$4,861	\$4,375	N/A	N/A
XCOLUMBIA, SC GRP	XROANOKE, VA GROUP	\$2,194	\$1,975	\$2,812	\$2,531	28.2%	28.2%
XCOLUMBUS, OH GROUP	XCHARLOTTE, NC GRP	\$2,954	\$2,658	\$3,633	\$3,270	23.0%	23.0%
XCOLUMBUS, OH GROUP	XFT WAYNE, IN GROUP	\$2,151	\$1,955	\$2,737	\$2,464	27.3%	27.3%
XCOLUMBUS, OH GROUP	XLAFAYETTE, IN GROU	\$2,639	\$2,375	\$2,672	\$2,405	1.3%	1.3%
XCOLUMBUS, OH GROUP	XLOUISVILLE, KY GRP	\$1,971	\$1,792	\$2,565	\$2,309	30.2%	30.2%
XCOLUMBUS, OH GROUP	XNNJ GROUP	\$3,695	\$3,359	\$3,756	\$3,380	1.6%	1.6%
XCOLUMBUS, OH GROUP	XNORFOLK, VA GROUP	\$3,791	\$3,412	\$4,406	\$3,965	16.2%	16.2%
XCOLUMBUS, OH GROUP	XSNJP GROUP	\$3,695	\$3,359	\$3,756	\$3,380	1.6%	1.6%
XDAYTON, OH GROUP	XFT WAYNE, IN GROUP	\$1,959	\$1,763	\$2,821	\$2,539	44.0%	44.0%
XDAYTON, OH GROUP	XNORFOLK, VA GROUP	No Existing Rate	No Existing Rate	\$4,966	\$4,470	N/A	N/A
XDAYTON, OH GROUP	XST. LOUIS,MO GROUP	\$2,692	\$2,422	\$3,250	\$2,925	20.7%	20.7%
XDECATUR, AL GROUP	XFT WAYNE, IN GROUP	\$2,855	\$2,568	\$3,592	\$3,233	25.8%	25.8%
XDECATUR, IL GROUP	XCHICAGO, IL GROUP	\$2,244	\$2,040	\$2,636	\$2,373	17.5%	17.5%
XDECATUR, IL GROUP	XFT WAYNE, IN GROUP	\$2,246	\$2,042	\$2,786	\$2,507	24.1%	24.1%
XDECATUR, IL GROUP	XLAFAYETTE, IN GROU	\$2,036	\$1,851	\$2,109	\$1,898	3.6%	3.6%
XDECATUR, IL GROUP	XST. LOUIS,MO GROUP	\$1,650	\$1,500	\$1,849	\$1,664	12.1%	12.1%
XDETROIT, MI GROUP	XCANTON, OH GROUP	\$2,460	\$2,214	\$2,704	\$2,433	9.9%	9.9%
XDETROIT, MI GROUP	XCHARLOTTE, NC GRP	\$2,680	\$2,413	\$4,598	\$4,138	71.6%	71.6%
XDETROIT, MI GROUP	XFT WAYNE, IN GROUP	\$1,820	\$1,654	\$2,271	\$2,044	24.8%	24.8%
XDETROIT, MI GROUP	XNNJ GROUP	\$3,092	\$2,784	\$3,322	\$2,990	7.4%	7.4%
XDETROIT, MI GROUP	XSNJP GROUP	\$2,880	\$2,591	\$3,845	\$3,460	33.5%	33.5%
XDETROIT, MI GROUP	XTOLEDO,OH GROUP	\$1,477	\$1,330	\$1,697	\$1,527	14.9%	14.9%
XDETROIT, MI GROUP	XYOUNGSTOWN, OH GRP	\$2,506	\$2,255	\$3,106	\$2,795	23.9%	23.9%
XDRIFTWOOD, PA GRP	XCHICAGO, IL GROUP	\$3,350	\$3,014	\$3,753	\$3,378	12.0%	12.0%
XDRIFTWOOD, PA GRP	XNNJ GROUP	\$2,570	\$2,336	\$2,817	\$2,535	9.6%	9.6%
XDRIFTWOOD, PA GRP	XYOUNGSTOWN, OH GRP	\$2,263	\$2,038	\$2,672	\$2,405	18.1%	18.1%
XELKHART, IN GROUP	XCLEVELAND, OH GRP	\$2,853	\$2,567	\$3,358	\$3,023	17.7%	17.7%
XELKHART, IN GROUP	XFT WAYNE, IN GROUP	\$1,412	\$1,271	\$2,029	\$1,826	43.7%	43.7%
XELKHART, IN GROUP	XHARRISBURG, PA GRP	\$3,992	\$3,630	\$4,669	\$4,202	16.9%	16.9%
XELKHART, IN GROUP	XSNJP GROUP	\$3,260	\$2,963	\$4,881	\$4,393	49.7%	49.7%
XELKHART, IN GROUP	XTOLEDO,OH GROUP	\$1,551	\$1,325	\$2,237	\$2,013	44.2%	44.2%
XELKHART, IN GROUP	XWHEELING,WV GROUP	\$3,063	\$2,756	\$3,714	\$3,342	21.2%	21.2%
XERIE, PA GROUP	XBIRMINGHAM, AL GRP	\$3,630	\$3,300	\$4,731	\$4,258	30.3%	30.3%
XEVANSVILLE, IN GRP	XLAFAYETTE, IN GROU	\$2,472	\$2,226	\$3,033	\$2,730	22.7%	22.7%
XFT WAYNE, IN GROUP	XCLEVELAND, OH GRP	\$1,899	\$1,709	\$2,452	\$2,206	29.1%	29.1%
XFT WAYNE, IN GROUP	XFT WAYNE, IN GROUP	\$1,412	\$1,271	\$2,049	\$1,844	45.1%	45.1%
XFT WAYNE, IN GROUP	XYOUNGSTOWN, OH GRP	\$2,493	\$2,244	\$3,399	\$3,059	36.3%	36.3%
XGREENSBORO, NC GRP	XBALTIMORE, MD GROU	\$3,319	\$3,018	\$3,587	\$3,228	8.1%	8.1%
XGREENSBORO, NC GRP	XCANTON, OH GROUP	\$3,502	\$3,184	\$4,475	\$4,028	27.8%	27.8%
XGREENSBORO, NC GRP	XCHARLESTON, SC GRP	\$3,028	\$2,725	\$3,286	\$2,958	8.5%	8.5%

Orign Corp. GRP	Dest. Corp. GRP	Current Tariff		New Tariff		% Adjustment	
		Current RR (\$/car)	Current PVT (\$/car)	New RR (\$/car)	New PVT (\$/car)	RR % Adjustment	PVT % Adjustment
XGREENSBORO, NC GRP	XHARRISBURG, PA GRP	\$4,035	\$3,632	\$4,999	\$4,499	23.9%	23.9%
XGREENSBORO, NC GRP	XROANOKE, VA GROUP	\$1,727	\$1,570	\$1,985	\$1,787	14.9%	14.9%
XGREENSBORO, NC GRP	XSNJP GROUP	\$3,747	\$3,372	\$4,656	\$4,190	24.2%	24.2%
XGREENSBORO, NC GRP	XYOUNGSTOWN, OH GRP	\$3,328	\$3,025	\$3,535	\$3,181	6.2%	6.2%
XHARRISBURG, PA GRP	XCANTON, OH GROUP	\$2,445	\$2,201	\$3,484	\$3,136	42.5%	42.5%
XHARRISBURG, PA GRP	XCHICAGO, IL GROUP	\$4,163	\$3,747	\$4,939	\$4,445	18.6%	18.6%
XHARRISBURG, PA GRP	XCLEVELAND, OH GRP	\$3,144	\$2,830	\$3,800	\$3,420	20.9%	20.9%
XHARRISBURG, PA GRP	XHARRISBURG, PA GRP	\$1,781	\$1,619	\$2,074	\$1,867	16.5%	16.5%
XHARRISBURG, PA GRP	XNNJ GROUP	\$2,116	\$1,904	\$2,519	\$2,267	19.1%	19.1%
XHARRISBURG, PA GRP	XNORFOLK, VA GROUP	\$2,067	\$1,861	\$2,558	\$2,302	23.8%	23.8%
XHARRISBURG, PA GRP	XROANOKE, VA GROUP	\$2,394	\$2,155	\$3,317	\$2,985	38.6%	38.6%
XHARRISBURG, PA GRP	XSNJP GROUP	\$2,260	\$2,055	\$2,521	\$2,269	11.5%	11.5%
XHARRISBURG, PA GRP	XWHEELING, WV GROUP	\$3,026	\$2,724	\$3,241	\$2,917	7.1%	7.1%
XHICKORY, NC GROUP	XBALTIMORE, MD GROU	\$3,203	\$2,911	\$3,587	\$3,228	12.0%	12.0%
XHICKORY, NC GROUP	XCANTON, OH GROUP	\$3,045	\$2,740	\$4,475	\$4,028	47.0%	47.0%
XHICKORY, NC GROUP	XHARRISBURG, PA GRP	No Existing Rate	No Existing Rate	\$4,999	\$4,499	N/A	N/A
XHICKORY, NC GROUP	XNORFOLK, VA GROUP	\$2,822	\$2,565	\$3,142	\$2,828	11.3%	11.3%
XHICKORY, NC GROUP	XYOUNGSTOWN, OH GRP	\$3,216	\$2,883	\$4,280	\$3,852	33.1%	33.1%
XHICKORY, NC GROUP	XCHICAGO, IL GROUP	\$4,359	\$3,925	\$5,023	\$4,520	15.2%	15.2%
XHICKORY, NC GROUP	XCLEVELAND, OH GRP	\$3,522	\$3,203	\$4,654	\$4,189	32.1%	32.1%
XHICKORY, NC GROUP	XSNJP GROUP	\$3,582	\$3,216	\$4,777	\$4,299	33.4%	33.4%
XKANKAKEE, IL GROUP	XCHICAGO, IL GROUP	\$2,119	\$1,907	\$3,319	\$2,988	56.7%	56.7%
XKANKAKEE, IL GROUP	XCLEVELAND, OH GRP	\$3,264	\$2,938	\$4,078	\$3,670	24.9%	24.9%
XKANKAKEE, IL GROUP	XHARRISBURG, PA GRP	\$4,681	\$4,213	\$4,955	\$4,459	5.8%	5.8%
XKANKAKEE, IL GROUP	XSNJP GROUP	\$4,425	\$3,982	\$5,053	\$4,548	14.2%	14.2%
XKANSAS CITY, MO GR	XDECATUR, AL GROUP	\$4,242	\$3,856	\$4,391	\$3,952	3.5%	3.5%
XKANSAS CITY, MO GR	XFT WAYNE, IN GROUP	\$2,947	\$2,652	\$3,111	\$2,800	5.6%	5.6%
XKANSAS CITY, MO GR	XMEMPHIS, TN GROUP	\$2,998	\$2,698	\$4,264	\$3,838	42.2%	42.2%
XKINGSPORT, TN GROU	XBIRMINGHAM, AL GRP	\$2,785	\$2,532	\$3,245	\$2,920	16.5%	16.5%
XKINGSPORT, TN GROU	XDECATUR, AL GROUP	\$2,446	\$2,201	\$3,317	\$2,985	35.6%	35.6%
XKINGSPORT, TN GROU	XKNOXVILLE, TN GROU	\$1,734	\$1,559	\$2,019	\$1,817	16.5%	16.5%
XKINGSPORT, TN GROU	XMERIDIAN, MS GROUP	\$3,404	\$3,064	\$3,629	\$3,266	6.6%	6.6%
XKINGSPORT, TN GROU	XMOBILE, AL GROUP	\$2,753	\$2,479	\$3,748	\$3,373	36.2%	36.2%
XKINGSPORT, TN GROU	XROANOKE, VA GROUP	\$1,789	\$1,610	\$2,812	\$2,531	57.2%	57.2%
XKNOXVILLE, TN GROU	XBIRMINGHAM, AL GRP	\$2,540	\$2,286	\$2,741	\$2,467	7.9%	7.9%
XKNOXVILLE, TN GROU	XCHARLOTTE, NC GRP	\$2,168	\$1,972	\$2,567	\$2,310	18.4%	18.4%
XKNOXVILLE, TN GROU	XCLEVELAND, OH GRP	\$3,351	\$3,016	\$3,865	\$3,479	15.4%	15.4%
XKNOXVILLE, TN GROU	XDECATUR, AL GROUP	\$2,454	\$2,209	\$3,033	\$2,730	23.6%	23.6%
XKNOXVILLE, TN GROU	XFT WAYNE, IN GROUP	\$3,555	\$3,198	\$3,575	\$3,218	0.6%	0.6%
XKNOXVILLE, TN GROU	XKNOXVILLE, TN GROU	\$1,110	\$998	\$1,271	\$1,144	14.5%	14.5%
XKNOXVILLE, TN GROU	XLOUISVILLE, KY GRP	\$2,190	\$1,972	\$2,976	\$2,678	35.9%	35.9%
XLAFAYETTE, IN GROU	XFT WAYNE, IN GROUP	\$2,006	\$1,807	\$2,227	\$2,005	11.0%	11.0%
XLAFAYETTE, IN GROU	XYOUNGSTOWN, OH GRP	\$2,670	\$2,403	\$2,914	\$2,622	9.1%	9.1%
XLANSING, MI GROUP	XNNJ GROUP	\$4,232	\$3,809	\$4,807	\$4,327	13.6%	13.6%
XLEXINGTON, KY GROU	XCOLUMBUS, OH GROUP	\$2,507	\$2,256	\$3,218	\$2,897	28.4%	28.4%
XLEXINGTON, KY GROU	XDECATUR, AL GROUP	\$3,188	\$2,899	\$3,828	\$3,445	20.1%	20.1%
XLEXINGTON, KY GROU	XFT WAYNE, IN GROUP	\$2,245	\$2,020	\$2,687	\$2,418	19.7%	19.7%
XLEXINGTON, KY GROU	XLAFAYETTE, IN GROU	\$2,208	\$1,987	\$3,431	\$3,088	55.4%	55.4%
XLEXINGTON, KY GROU	XNORFOLK, VA GROUP	No Existing Rate	No Existing Rate	\$4,375	\$3,938	N/A	N/A
XLYNCHBURG, VA GROU	XCHARLESTON, SC GRP	\$3,687	\$3,353	\$3,816	\$3,435	3.5%	3.5%
XMACON, GA GROUP	XBIRMINGHAM, AL GRP	\$2,542	\$2,311	\$2,835	\$2,552	11.5%	11.5%
XMACON, GA GROUP	XCHARLESTON, SC GRP	\$2,798	\$2,519	\$3,101	\$2,791	10.8%	10.8%
XMACON, GA GROUP	XDECATUR, AL GROUP	\$2,961	\$2,692	\$3,322	\$2,990	12.2%	12.2%
XMACON, GA GROUP	XMERIDIAN, MS GROUP	\$3,296	\$2,965	\$3,322	\$2,990	0.8%	0.8%
XMARION, IN GROUP	XCANTON, OH GROUP	\$2,237	\$2,013	\$3,317	\$2,985	48.3%	48.3%
XMARION, IN GROUP	XFT WAYNE, IN GROUP	\$1,860	\$1,674	\$2,379	\$2,141	27.9%	27.9%
XMARION, IN GROUP	XLAFAYETTE, IN GROU	\$1,834	\$1,651	\$2,220	\$1,998	21.1%	21.1%
XMARION, IN GROUP	XYOUNGSTOWN, OH GRP	No Existing Rate	No Existing Rate	\$2,925	\$2,633	N/A	N/A
XMEMPHIS, TN GROUP	XCHICAGO, IL GROUP	\$3,767	\$3,185	\$3,972	\$3,575	5.5%	5.5%
XMEMPHIS, TN GROUP	XDAYTON, OH GROUP	\$3,449	\$3,104	\$3,922	\$3,530	13.7%	13.7%
XMEMPHIS, TN GROUP	XDECATUR, AL GROUP	\$2,167	\$1,951	\$3,432	\$3,089	58.4%	58.4%
XMEMPHIS, TN GROUP	XDETROIT, MI GROUP	\$4,131	\$3,755	\$4,167	\$3,751	0.9%	0.9%
XMEMPHIS, TN GROUP	XFT WAYNE, IN GROUP	\$3,486	\$3,137	\$4,127	\$3,714	18.4%	18.4%
XMEMPHIS, TN GROUP	XST. LOUIS, MO GROUP	\$3,073	\$2,766	\$3,812	\$3,431	24.0%	24.0%
XMERIDIAN, MS GROUP	XDECATUR, AL GROUP	\$2,425	\$2,184	\$2,485	\$2,236	2.5%	2.5%
XMERIDIAN, MS GROUP	XFT WAYNE, IN GROUP	\$3,758	\$3,417	\$3,952	\$3,557	5.2%	5.2%
XNNJ GROUP	XBALTIMORE, MD GROU	\$2,092	\$1,902	\$2,239	\$2,015	7.0%	7.0%
XNNJ GROUP	XCLEVELAND, OH GRP	\$2,812	\$2,531	\$3,149	\$2,834	12.0%	12.0%

Orign Corp. GRP	Dest. Corp. GRP	Current Tariff		New Tariff		% Adjustment	
		Current RR (\$/car)	Current PVT (\$/car)	New RR (\$/car)	New PVT (\$/car)	RR % Adjustment	PVT % Adjustment
XNNJ GROUP	XDRIFTWOOD, PA GRP	\$2,349	\$2,114	\$2,535	\$2,282	7.9%	7.9%
XNORFOLK, VA GROUP	XROANOKE, VA GROUP	\$2,519	\$2,267	\$2,578	\$2,321	2.4%	2.4%
XNORFOLK, VA GROUP	XBALTIMORE, MD GROU	\$2,853	\$2,567	\$3,237	\$2,913	13.5%	13.5%
XNORFOLK, VA GROUP	XNNJ GROUP	\$3,452	\$3,106	\$3,756	\$3,380	8.8%	8.8%
XPITT, PA GROUP	XDECATUR, AL GROUP	\$3,161	\$2,844	\$4,293	\$3,864	35.8%	35.8%
XPITT, PA GROUP	XLAFAYETTE, IN GROU	\$2,887	\$2,598	\$3,379	\$3,041	17.0%	17.0%
XPITT, PA GROUP	XNNJ GROUP	\$2,757	\$2,482	\$3,192	\$2,873	15.8%	15.8%
XRALEIGH, NC GROUP	XCANTON, OH GROUP	\$3,200	\$3,000	\$4,475	\$4,028	39.8%	39.8%
XRALEIGH, NC GROUP	XCLEVELAND, OH GRP	\$4,131	\$3,755	\$4,136	\$3,722	0.1%	0.1%
XRALEIGH, NC GROUP	XHARRISBURG, PA GRP	\$3,428	\$3,086	\$4,999	\$4,499	45.8%	45.8%
XRALEIGH, NC GROUP	XNORFOLK, VA GROUP	\$3,066	\$2,760	\$3,142	\$2,828	2.5%	2.5%
XRALEIGH, NC GROUP	XROANOKE, VA GROUP	\$2,075	\$1,868	\$2,599	\$2,339	25.2%	25.2%
XRALEIGH, NC GROUP	XSNJP GROUP	\$2,999	\$2,699	\$4,656	\$4,190	55.2%	55.2%
XRALEIGH, NC GROUP	XYOUNGSTOWN, OH GRP	\$3,415	\$3,105	\$4,280	\$3,852	25.3%	25.3%
XRALEIGH, NC GROUP	XCHARLOTTE, NC GRP	\$1,590	\$1,431	\$1,878	\$1,690	18.1%	18.1%
XRALEIGH, NC GROUP	XCHICAGO, IL GROUP	\$3,448	\$3,103	\$4,143	\$3,729	20.2%	20.2%
XROANOKE, VA GROUP	XFT WAYNE, IN GROUP	\$3,890	\$3,536	\$4,622	\$4,160	18.8%	18.8%
XROANOKE, VA GROUP	XWHEELING,WV GROUP	\$2,770	\$2,448	\$2,900	\$2,610	4.7%	4.7%
XROANOKE, VA GROUP	XYOUNGSTOWN, OH GRP	\$3,684	\$3,316	\$4,290	\$3,861	16.5%	16.5%
XSAVANNAH, GA GROUP	XDECATUR, AL GROUP	\$3,117	\$2,807	\$3,720	\$3,348	19.3%	19.3%
XSAVANNAH, GA GROUP	XMOBILE, AL GROUP	\$3,366	\$3,028	\$3,799	\$3,419	12.9%	12.9%
XSNJP GROUP	XDAYTON, OH GROUP	\$3,200	\$2,880	\$3,438	\$3,094	7.4%	7.4%
XSNJP GROUP	XYOUNGSTOWN, OH GRP	\$2,450	\$2,227	\$3,195	\$2,876	30.4%	30.4%
XSNJP	XCHICAGO, IL GROUP	\$4,090	\$3,681	\$4,926	\$4,433	20.4%	20.4%
XSNJP	XCLEVELAND, OH GRP	\$3,221	\$2,898	\$3,941	\$3,547	22.3%	22.3%
XSNJP	XHARRISBURG, PA GRP	\$2,168	\$1,952	\$2,297	\$2,067	5.9%	5.9%
XSNJP	XWHEELING,WV GROUP	\$2,821	\$2,540	\$3,633	\$3,270	28.8%	28.8%
XSPARTANBURG,SC GRP	XROANOKE, VA GROUP	\$2,066	\$1,859	\$2,812	\$2,531	36.1%	36.1%
XST. LOUIS,MO GROUP	XCOLUMBUS, OH GROUP	\$2,568	\$2,311	\$3,184	\$2,865	24.0%	24.0%
XST. LOUIS,MO GROUP	XFT WAYNE, IN GROUP	\$2,530	\$2,300	\$2,875	\$2,588	13.6%	13.6%
XST. LOUIS,MO GROUP	XMEMPHIS, TN GROUP	\$3,073	\$2,766	\$3,756	\$3,380	22.2%	22.2%
XST. LOUIS,MO GROUP	XTOLEDO,OH GROUP	\$2,764	\$2,487	\$3,250	\$2,925	17.6%	17.6%
XTOLEDO,OH GROUP	XCHICAGO, IL GROUP	\$1,935	\$1,742	\$2,291	\$2,062	18.4%	18.4%
XTOLEDO,OH GROUP	XDECATUR, AL GROUP	\$3,519	\$3,167	\$4,124	\$3,712	17.2%	17.2%
XTOLEDO,OH GROUP	XFT WAYNE, IN GROUP	\$1,484	\$1,335	\$2,271	\$2,044	53.1%	53.1%
XVALDOSTA, GA GROUP	XNNJ GROUP	\$4,270	\$3,844	\$4,334	\$3,900	1.5%	1.5%
XWHEELING,WV GROUP	XCHICAGO, IL GROUP	\$3,011	\$2,737	\$3,559	\$3,203	18.2%	18.2%
XWHEELING,WV GROUP	XCLEVELAND, OH GRP	\$1,909	\$1,718	\$2,210	\$1,989	15.8%	15.8%
XWHEELING,WV GROUP	XCOLUMBUS, GA GROUP	\$4,242	\$3,856	\$4,731	\$4,258	11.5%	11.5%
XWHEELING,WV GROUP	XHARRISBURG, PA GRP	\$3,026	\$2,724	\$3,241	\$2,917	7.1%	7.1%
XWHEELING,WV GROUP	XSNJP GROUP	\$2,821	\$2,540	\$3,178	\$2,860	12.7%	12.7%
XWINSTON	SALEM,NC G	\$2,287	\$2,058	\$3,245	\$2,920	41.9%	41.9%
XWINSTON	SALEM,NC G	\$1,538	\$1,385	\$1,875	\$1,687	21.9%	21.9%
XWINSTON	SALEM,NC G	\$1,470	\$1,336	\$2,307	\$2,077	57.0%	57.0%
XYOUNGSTOWN, OH GRP	XCHARLOTTE, NC GRP	\$3,684	\$3,315	\$4,430	\$3,987	20.3%	20.3%
XYOUNGSTOWN, OH GRP	XFT WAYNE, IN GROUP	\$2,493	\$2,244	\$2,600	\$2,340	4.3%	4.3%
XYOUNGSTOWN, OH GRP	XNNJ GROUP	\$2,841	\$2,557	\$3,530	\$3,177	24.3%	24.3%
XYOUNGSTOWN, OH GRP	XSNJP GROUP	\$3,340	\$3,006	\$3,530	\$3,177	5.7%	5.7%
XYOUNGSTOWN, OH GRP	XYOUNGSTOWN, OH GRP	\$1,654	\$1,503	\$1,996	\$1,797	20.7%	20.7%