

November 1, 2011

Attention Subscribers and Valued Customers:

**Effective January 1, 2012, Norfolk Southern (NS) will be making changes to the following tariffs:**

- Conditions of Carriage tariff NS 1-E
- Switching and Absorption Rules and Charges tariff NS 8001-A
- Accessorial Services Rules and Charges tariff NS 8002-A
- Demurrage, Storage Rules and Charges tariff NS 6004-C

**Below is a brief description of the changes to each tariff.**

Description of Changes:

**NS 1-E, NS Conditions of Carriage:**

- Clarification to Rule 210 regarding loading/unloading and release of equipment at origin and destination. Specifically, the duty of the Shipper to inspect and ensure that a railcar is suitable for the lading to be shipped.

**NS 8001-A, Switching and Absorption Rules and Charges:**

- Clarification and removal of obsolete information in Item 1130, General Rules and Regulations.
- Clarification of Items 1330 and 1340 regarding the limitation on reciprocal switching at NS origin and destination stations. *Applies only when these items are specifically referenced in the tariff.*
- Removal of obsolete items pertaining to absorption of switch charges at various NS locations (Items 2010-2410).
- Standardized reciprocal switch charges at NS ports Baltimore, MD; New Orleans, LA; Norfolk, VA; Savannah, GA; and Wilmington, DE on Dimensional loads and Machinery in Items 4020, 4480, 4485, 4565 and 4650 respectively.
- Increase Inter-Terminal and Intra-Terminal Switch charges in Item 7000 to \$500 per car for both private and railroad owned equipment.
- Minor changes, clarification in wording, and removal of obsolete information in Items 3000, 4175, 4460, 4560, 5030, 5095, 5105, 5110, 5240, 5315, 5430, 5630, and 5650.
- Increase Inter-Terminal and Intra-Terminal Switch charges at Port Wentworth, GA and Savannah, GA in items 7505 and 7575 for Hi-Cube Box Cars.

**NS 8002-A, Accessorial Services Rules and Charges:**

- Increase Weighing and Re-weighing charges in Item 1060 to \$350 per car at private and railroad scales.
- Clarification to Item 2060 regarding Diversion Orders for empty cars.
- Increase Special Freight Train charges published in Item 4020 from \$95 per mile to \$105 per mile.
- Increase charge in item 6030 for Cars Released From Industry Without Final Destination Forwarding Instructions to \$500 per car.
- Increase charges in item 6515 for handling Cars Found to be Leaking Hazardous Materials to \$2,500.
- Add provision to Item 6515 regarding Shippers' responsibility to provide documentation for incidents involving the leaking of hazardous materials.
- Clarification to Item 6530 regarding charges assessed for routing NS supplied cars via routes that exclude NS from the routing.
- Add new Item 6550 clarifying charges for Cars Ordered, Not Used, formerly published in NS 8001-A Item 1130.
- Minor change and clarification in wording to item 6500.

**NS 6004-C, Demurrage, Storage Rules and Charges**

- Items 600 and 1010 revised to permit a Storage record to be opened and tariff credit received on all private cars directly placed for Terminating Storage and Empty Private Car Storage.
- Increase Storage Charge in item 1012 for TIH Hazmat to \$1,000 per car day.

Please contact your NS Sales or Marketing representative if you have any questions, or call or email me at:

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