



Norfolk Southern Corporation
Metals & Construction Marketing
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Dear Valued Customer:

Scrap Metal commodities are covered in Public Tariff NSQ 40211 and Public Tariff NSQ 72824. The publications have lanes that will experience rate changes effective November 1, 2021. As such:

- Effective, November 1, 2021, the updated NSQ 40211 and NSQ 72824 rates will be in effect.
- These rates will be available for viewing via [accessNS](#) by October 1, 2021.
 - Current Users – Log in to AccessNS – once logged in, go to the ribbon and select “Plan” then click “Price Publications” on the drop down. In the “Price Publications” window make sure you are on the “Search Publications” tab. From there, type in the respective “Publication Number” (the number, not text, either 40211 or 72824) and click “Search”. The contracts will populate for the respective Publication Number. Unroll them. From there, you can see the section number, and effective dates. To download to Excel, scroll to the “Download” column and click on the button with an “X”.
 - New Users – Registration – *Please reference any member of the Scrap Metal Team as a sponsor.*

If you have any questions or concerns, please do not hesitate to contact us. We thank you for your business.

Sincerely,

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