



Norfolk Southern Corporation  
Metals & Construction Marketing  
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November 1, 2018

Dear Valued Customer:

Stone, Cement, and Miscellaneous Construction commodities are covered in Public Tariff NSRQ 70022. The publication will take a market-based rate increase effective December 1, 2018. As such:

- Effective, December 1, 2018, the updated NSRQ 70022 will be in effect.
- These rates will be available for viewing via [accessNS](#) by November 1, 2018.
  - Current Users – Log in – *use future rates (do not change the date) to find the modified rate structure.*
  - New Users – Registration – *Please reference any member of the Construction Team as a sponsor.*

If you have any questions or concerns, please do not hesitate to contact us.

We thank you for your business.

Sincerely,

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