



Norfolk Southern Corporation
Metals & Construction Marketing
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July 30, 2020

Dear Valued Customer,

Empty railcars, railcar parts, passenger cars and locomotives are covered in Public Tariff NSRQ 4900. This publication will be adjusted to reflect the current market conditions effective September 1, 2020. As such:

- Effective, September 1, 2020 the updated NSRQ 4900 will be in effect.
- These rates will be available for viewing via [AccessNS](#) by August 1, 2020.
 - Current Users – Log in – *use future rates (do not change the date) to find modified rate structure.*
 - New Users – Registration – *Please reference any member of the Construction Team as a sponsor.*

If you have any questions or concerns, please do not hesitate to contact us.

We thank you for your business.

Sincerely,

Clark Reed – NS, Director Marketing
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Elie Moir – NS, Market Manager
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