



Norfolk Southern Corporation
Metals & Construction Marketing
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February 27, 2019

Dear Valued Customer,

Coil Sheet commodities are covered in Public Tariff NSQ 81194. This publication will take a market based rate increase as well as a mileage-based fuel surcharge applied effective April 1, 2019. The mileage-based fuel surcharge will be based on the average monthly price of US on-highway diesel with a strike price of \$2.50.

Details of the mileage-based fuel surcharge can be found at the following link:
<http://www.nscorp.com/content/nscorp/en/transportation-terms/other-requirements/fuel-surcharge/industrial-products--2-50-mileage-based-program-terms.html>

As such:

- Effective, April 1, 2019 the updates will be in effect.
- These rates will be available for viewing via [AccessNS](#) by March 1, 2019.
 - Current Users – Log in – *use future rates (do not change the date) to find modified rate structure.*
 - New Users – Registration – *Please reference any member of the Miscellaneous Construction Team as a sponsor.*

If you have any questions or concerns, please do not hesitate to contact us.

We thank you for your business.

Sincerely,

Jim Wilson

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