

Reconciliation of Non-GAAP Performance Measures

Information presented by Wick Moorman at the Cowen and Company Global Transportation and Aerospace/Defense Conference on September 3, 2014 (posted elsewhere on our web site) included non-GAAP financial measures as defined by SEC Regulation G. Non-GAAP performance measures should be considered in addition to, not as a substitute for, the financial performance reported in accordance with U.S. generally accepted accounting principles (GAAP).

Reconciliation to Net cash used in financing activities

(\$ in millions) Years Ended,	Dec 31 2006	Dec 31 2007	Dec 31 2008	Dec 31 2009	Dec 31 2010	Dec 31 2011	Dec 31 2012	Dec 31 2013	2006 - 2013
Total Shareholder Distributions (see below)	\$ (1,242)	\$ (1,573)	\$ (1,584)	\$ (500)	\$ (1,377)	\$ (2,627)	\$ (1,912)	\$ (1,264)	\$ (12,079)
Common stock issued - net	297	183	229	66	89	120	89	131	1,204
Proceeds from borrowings - net	-	250	1,425	1,090	350	1,101	1,491	989	6,696
Debt repayments	(339)	(489)	(1,145)	(687)	(489)	(600)	(362)	(250)	(4,361)
Net cash used in financing activities	<u>\$ (1,284)</u>	<u>\$ (1,629)</u>	<u>\$ (1,075)</u>	<u>\$ (31)</u>	<u>\$ (1,427)</u>	<u>\$ (2,006)</u>	<u>\$ (694)</u>	<u>\$ (394)</u>	<u>\$ (8,540)</u>

Total Shareholder Distributions

(\$ in millions) Years Ended,	Dec 31 2006	Dec 31 2007	Dec 31 2008	Dec 31 2009	Dec 31 2010	Dec 31 2011	Dec 31 2012	Dec 31 2013	2006 - 2013
Dividends	\$ 278	\$ 377	\$ 456	\$ 500	\$ 514	\$ 576	\$ 624	\$ 637	\$ 3,962
Share repurchases	964	1,196	1,128	-	863	2,051	1,288	627	8,117
Total Shareholder Distributions	<u>\$ 1,242</u>	<u>\$ 1,573</u>	<u>\$ 1,584</u>	<u>\$ 500</u>	<u>\$ 1,377</u>	<u>\$ 2,627</u>	<u>\$ 1,912</u>	<u>\$ 1,264</u>	<u>\$ 12,079</u>