

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 23 (Q2) From: 05-31-2020 To: 06-06-2020**  
Data Generated: Mon Jun 29 09:00:45 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	644	991	-(347)	6,794	8,997	-(2,203)	16,603	18,978	-(2,375)
Chemicals	6,413	8,543	-(2,130)	66,423	84,036	-(17,613)	169,893	191,985	-(22,092)
Crushed Stone, Sand and Gravel	4,180	5,602	-(1,422)	40,194	55,270	-(15,076)	82,841	107,038	-(24,197)
Farm Products Ex Grain	205	171	34	2,004	1,783	221	4,583	4,033	550
Food and Kindred Products	1,514	1,588	-(74)	15,319	17,402	-(2,083)	37,464	38,650	-(1,186)
Grain	2,972	3,417	-(445)	29,470	38,303	-(8,833)	68,903	81,885	-(12,982)
Grain Mill Products	2,243	2,593	-(350)	21,353	25,780	-(4,427)	51,027	58,903	-(7,876)
Iron and Steel Scrap	1,043	1,105	-(62)	10,072	13,735	-(3,663)	28,418	33,026	-(4,608)
Lumber and Wood Products	733	843	-(110)	7,581	9,398	-(1,817)	17,719	20,609	-(2,890)
Metallic Ores	70	97	-(27)	655	918	-(263)	1,753	2,231	-(478)
Metals and Products	2,979	4,598	-(1,619)	31,094	52,181	-(21,087)	96,499	123,167	-(26,668)
Motor Vehicles and Equipment	4,525	7,064	-(2,539)	13,087	77,263	-(64,176)	104,046	175,325	-(71,279)
Non Metallic Minerals	369	598	-(229)	3,360	6,523	-(3,163)	10,505	14,080	-(3,575)
Petroleum Products	1,565	3,058	-(1,493)	25,662	32,130	-(6,468)	72,511	72,430	81
Primary Forest Products	270	468	-(198)	3,287	4,348	-(1,061)	7,565	10,058	-(2,493)
Pulp, Paper and Allied Products	2,173	2,442	-(269)	22,939	25,158	-(2,219)	56,265	60,236	-(3,971)
Stone, Clay and Glass Products	2,420	2,700	-(280)	22,619	27,048	-(4,429)	53,423	57,985	-(4,562)
Waste and Scrap Materials	1,055	1,114	-(59)	8,895	10,132	-(1,237)	21,483	23,209	-(1,726)
<b>Total Merchandise</b>	<b>35,373</b>	<b>46,992</b>	<b>-(11,619)</b>	<b>330,808</b>	<b>490,405</b>	<b>-(159,597)</b>	<b>901,501</b>	<b>1,093,828</b>	<b>-(192,327)</b>
Container	63,966	70,992	-(7,026)	610,966	742,541	-(131,575)	1,493,742	1,721,882	-(228,140)
Trailer	6,231	5,356	875	44,197	63,398	-(19,201)	115,261	162,624	-(47,363)
<b>Total Intermodal</b>	<b>70,197</b>	<b>76,348</b>	<b>-(6,151)</b>	<b>655,163</b>	<b>805,939</b>	<b>-(150,776)</b>	<b>1,609,003</b>	<b>1,884,506</b>	<b>-(275,503)</b>
Coal	6,429	17,128	-(10,699)	82,008	191,672	-(109,664)	236,765	418,421	-(181,656)
Coke	550	1,394	-(844)	5,744	11,952	-(6,208)	15,578	26,038	-(10,460)
<b>Total Coal and Coke</b>	<b>6,979</b>	<b>18,522</b>	<b>-(11,543)</b>	<b>87,752</b>	<b>203,624</b>	<b>-(115,872)</b>	<b>252,343</b>	<b>444,459</b>	<b>-(192,116)</b>
<b>Total Carloadings</b>	<b>112,549</b>	<b>141,862</b>	<b>-(29,313)</b>	<b>1,073,723</b>	<b>1,499,968</b>	<b>-(426,245)</b>	<b>2,762,847</b>	<b>3,422,793</b>	<b>-(659,946)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 24 (Q2) From: 06-07-2020 To: 06-13-2020**  
Data Generated: Mon Jun 29 09:00:46 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	643	709	-(66)	7,437	9,706	-(2,269)	17,246	19,687	-(2,441)
Chemicals	6,759	8,398	-(1,639)	73,182	92,434	-(19,252)	176,652	200,383	-(23,731)
Crushed Stone, Sand and Gravel	3,754	5,747	-(1,993)	43,948	61,017	-(17,069)	86,595	112,785	-(26,190)
Farm Products Ex Grain	155	165	-(10)	2,159	1,948	211	4,738	4,198	540
Food and Kindred Products	1,438	1,641	-(203)	16,757	19,043	-(2,286)	38,902	40,291	-(1,389)
Grain	3,149	4,035	-(886)	32,619	42,338	-(9,719)	72,052	85,920	-(13,868)
Grain Mill Products	2,500	2,371	129	23,853	28,151	-(4,298)	53,527	61,274	-(7,747)
Iron and Steel Scrap	1,159	1,480	-(321)	11,231	15,215	-(3,984)	29,577	34,506	-(4,929)
Lumber and Wood Products	728	991	-(263)	8,309	10,389	-(2,080)	18,447	21,600	-(3,153)
Metallic Ores	43	112	-(69)	698	1,030	-(332)	1,796	2,343	-(547)
Metals and Products	3,055	4,976	-(1,921)	34,149	57,157	-(23,008)	99,554	128,143	-(28,589)
Motor Vehicles and Equipment	6,437	7,371	-(934)	19,524	84,634	-(65,110)	110,483	182,696	-(72,213)
Non Metallic Minerals	340	626	-(286)	3,700	7,149	-(3,449)	10,845	14,706	-(3,861)
Petroleum Products	1,777	3,432	-(1,655)	27,439	35,562	-(8,123)	74,288	75,862	-(1,574)
Primary Forest Products	207	379	-(172)	3,494	4,727	-(1,233)	7,772	10,437	-(2,665)
Pulp, Paper and Allied Products	2,300	2,320	-(20)	25,239	27,478	-(2,239)	58,565	62,556	-(3,991)
Stone, Clay and Glass Products	2,550	2,390	160	25,169	29,438	-(4,269)	55,973	60,375	-(4,402)
Waste and Scrap Materials	1,027	1,049	-(22)	9,922	11,181	-(1,259)	22,510	24,258	-(1,748)
<b>Total Merchandise</b>	<b>38,021</b>	<b>48,192</b>	<b>-(10,171)</b>	<b>368,829</b>	<b>538,597</b>	<b>-(169,768)</b>	<b>939,522</b>	<b>1,142,020</b>	<b>-(202,498)</b>
Container	66,813	75,256	-(8,443)	677,779	817,797	-(140,018)	1,560,555	1,797,138	-(236,583)
Trailer	6,805	5,958	847	51,002	69,356	-(18,354)	122,066	168,582	-(46,516)
<b>Total Intermodal</b>	<b>73,618</b>	<b>81,214</b>	<b>-(7,596)</b>	<b>728,781</b>	<b>887,153</b>	<b>-(158,372)</b>	<b>1,682,621</b>	<b>1,965,720</b>	<b>-(283,099)</b>
Coal	7,598	18,603	-(11,005)	89,606	210,275	-(120,669)	244,363	437,024	-(192,661)
Coke	494	1,162	-(668)	6,238	13,114	-(6,876)	16,072	27,200	-(11,128)
<b>Total Coal and Coke</b>	<b>8,092</b>	<b>19,765</b>	<b>-(11,673)</b>	<b>95,844</b>	<b>223,389</b>	<b>-(127,545)</b>	<b>260,435</b>	<b>464,224</b>	<b>-(203,789)</b>
<b>Total Carloadings</b>	<b>119,731</b>	<b>149,171</b>	<b>-(29,440)</b>	<b>1,193,454</b>	<b>1,649,139</b>	<b>-(455,685)</b>	<b>2,882,578</b>	<b>3,571,964</b>	<b>-(689,386)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 25 (Q2) From: 06-14-2020 To: 06-20-2020**  
 Data Generated: Mon Jun 29 09:00:46 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	726	694	32	8,163	10,400	-(2,237)	17,972	20,381	-(2,409)
Chemicals	6,658	7,691	-(1,033)	79,840	100,125	-(20,285)	183,310	208,074	-(24,764)
Crushed Stone, Sand and Gravel	4,376	5,739	-(1,363)	48,324	66,756	-(18,432)	90,971	118,524	-(27,553)
Farm Products Ex Grain	191	138	53	2,350	2,086	264	4,929	4,336	593
Food and Kindred Products	1,595	1,593	2	18,352	20,636	-(2,284)	40,497	41,884	-(1,387)
Grain	2,919	3,729	-(810)	35,538	46,067	-(10,529)	74,971	89,649	-(14,678)
Grain Mill Products	2,559	2,585	-(26)	26,412	30,736	-(4,324)	56,086	63,859	-(7,773)
Iron and Steel Scrap	1,358	1,385	-(27)	12,589	16,600	-(4,011)	30,935	35,891	-(4,956)
Lumber and Wood Products	801	826	-(25)	9,110	11,215	-(2,105)	19,248	22,426	-(3,178)
Metallic Ores	42	80	-(38)	740	1,110	-(370)	1,838	2,423	-(585)
Metals and Products	3,310	4,713	-(1,403)	37,459	61,870	-(24,411)	102,864	132,856	-(29,992)
Motor Vehicles and Equipment	7,446	8,005	-(559)	26,970	92,639	-(65,669)	117,929	190,701	-(72,772)
Non Metallic Minerals	372	629	-(257)	4,072	7,778	-(3,706)	11,217	15,335	-(4,118)
Petroleum Products	1,720	4,051	-(2,331)	29,159	39,613	-(10,454)	76,008	79,913	-(3,905)
Primary Forest Products	237	459	-(222)	3,731	5,186	-(1,455)	8,009	10,896	-(2,887)
Pulp, Paper and Allied Products	2,407	2,490	-(83)	27,646	29,968	-(2,322)	60,972	65,046	-(4,074)
Stone, Clay and Glass Products	2,305	2,665	-(360)	27,474	32,103	-(4,629)	58,278	63,040	-(4,762)
Waste and Scrap Materials	1,048	1,091	-(43)	10,970	12,272	-(1,302)	23,558	25,349	-(1,791)
<b>Total Merchandise</b>	<b>40,070</b>	<b>48,563</b>	<b>-(8,493)</b>	<b>408,899</b>	<b>587,160</b>	<b>-(178,261)</b>	<b>979,592</b>	<b>1,190,583</b>	<b>-(210,991)</b>
Container	68,196	74,400	-(6,204)	745,975	892,197	-(146,222)	1,628,751	1,871,538	-(242,787)
Trailer	6,858	6,082	776	57,860	75,438	-(17,578)	128,924	174,664	-(45,740)
<b>Total Intermodal</b>	<b>75,054</b>	<b>80,482</b>	<b>-(5,428)</b>	<b>803,835</b>	<b>967,635</b>	<b>-(163,800)</b>	<b>1,757,675</b>	<b>2,046,202</b>	<b>-(288,527)</b>
Coal	8,354	16,711	-(8,357)	97,960	226,986	-(129,026)	252,717	453,735	-(201,018)
Coke	411	956	-(545)	6,649	14,070	-(7,421)	16,483	28,156	-(11,673)
<b>Total Coal and Coke</b>	<b>8,765</b>	<b>17,667</b>	<b>-(8,902)</b>	<b>104,609</b>	<b>241,056</b>	<b>-(136,447)</b>	<b>269,200</b>	<b>481,891</b>	<b>-(212,691)</b>
<b>Total Carloadings</b>	<b>123,889</b>	<b>146,712</b>	<b>-(22,823)</b>	<b>1,317,343</b>	<b>1,795,851</b>	<b>-(478,508)</b>	<b>3,006,467</b>	<b>3,718,676</b>	<b>-(712,209)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 26 (Q2) From: 06-21-2020 To: 06-27-2020**  
 Data Generated: Mon Jun 29 09:00:46 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	748	765	-(17)	8,911	11,165	-(2,254)	18,720	21,146	-(2,426)
Chemicals	6,631	8,364	-(1,733)	86,471	108,489	-(22,018)	189,941	216,438	-(26,497)
Crushed Stone, Sand and Gravel	4,290	5,821	-(1,531)	52,614	72,577	-(19,963)	95,261	124,345	-(29,084)
Farm Products Ex Grain	173	204	-(31)	2,523	2,290	233	5,102	4,540	562
Food and Kindred Products	1,499	1,739	-(240)	19,851	22,375	-(2,524)	41,996	43,623	-(1,627)
Grain	3,283	3,783	-(500)	38,821	49,850	-(11,029)	78,254	93,432	-(15,178)
Grain Mill Products	2,252	2,394	-(142)	28,664	33,130	-(4,466)	58,338	66,253	-(7,915)
Iron and Steel Scrap	1,384	1,505	-(121)	13,973	18,105	-(4,132)	32,319	37,396	-(5,077)
Lumber and Wood Products	650	905	-(255)	9,760	12,120	-(2,360)	19,898	23,331	-(3,433)
Metallic Ores	60	83	-(23)	800	1,193	-(393)	1,898	2,506	-(608)
Metals and Products	3,626	5,383	-(1,757)	41,085	67,253	-(26,168)	106,490	138,239	-(31,749)
Motor Vehicles and Equipment	7,548	8,733	-(1,185)	34,518	101,372	-(66,854)	125,477	199,434	-(73,957)
Non Metallic Minerals	403	656	-(253)	4,475	8,434	-(3,959)	11,620	15,991	-(4,371)
Petroleum Products	1,530	3,138	-(1,608)	30,689	42,751	-(12,062)	77,538	83,051	-(5,513)
Primary Forest Products	263	488	-(225)	3,994	5,674	-(1,680)	8,272	11,384	-(3,112)
Pulp, Paper and Allied Products	2,287	2,453	-(166)	29,933	32,421	-(2,488)	63,259	67,499	-(4,240)
Stone, Clay and Glass Products	2,738	2,558	180	30,212	34,661	-(4,449)	61,016	65,598	-(4,582)
Waste and Scrap Materials	1,074	954	120	12,044	13,226	-(1,182)	24,632	26,303	-(1,671)
<b>Total Merchandise</b>	<b>40,439</b>	<b>49,926</b>	<b>-(9,487)</b>	<b>449,338</b>	<b>637,086</b>	<b>-(187,748)</b>	<b>1,020,031</b>	<b>1,240,509</b>	<b>-(220,478)</b>
Container	70,795	74,816	-(4,021)	816,770	967,013	-(150,243)	1,699,546	1,946,354	-(246,808)
Trailer	6,826	6,069	757	64,686	81,507	-(16,821)	135,750	180,733	-(44,983)
<b>Total Intermodal</b>	<b>77,621</b>	<b>80,885</b>	<b>-(3,264)</b>	<b>881,456</b>	<b>1,048,520</b>	<b>-(167,064)</b>	<b>1,835,296</b>	<b>2,127,087</b>	<b>-(291,791)</b>
Coal	8,361	17,004	-(8,643)	106,321	243,990	-(137,669)	261,078	470,739	-(209,661)
Coke	379	984	-(605)	7,028	15,054	-(8,026)	16,862	29,140	-(12,278)
<b>Total Coal and Coke</b>	<b>8,740</b>	<b>17,988</b>	<b>-(9,248)</b>	<b>113,349</b>	<b>259,044</b>	<b>-(145,695)</b>	<b>277,940</b>	<b>499,879</b>	<b>-(221,939)</b>
<b>Total Carloadings</b>	<b>126,800</b>	<b>148,799</b>	<b>-(21,999)</b>	<b>1,444,143</b>	<b>1,944,650</b>	<b>-(500,507)</b>	<b>3,133,267</b>	<b>3,867,475</b>	<b>-(734,208)</b>