

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 1 (Q1) From: 12-29-2019 To: 01-04-2020
 Data Generated: Mon Jan 27 05:56:36 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	465	550	-(85)	465	550	-(85)	465	550	-(85)
Chemicals	7,519	8,359	-(840)	7,519	8,359	-(840)	7,519	8,359	-(840)
Crushed Stone, Sand and Gravel	2,465	3,452	-(987)	2,465	3,452	-(987)	2,465	3,452	-(987)
Farm Products Ex Grain	165	155	10	165	155	10	165	155	10
Food and Kindred Products	1,528	1,432	96	1,528	1,432	96	1,528	1,432	96
Grain	3,085	3,196	-(111)	3,085	3,196	-(111)	3,085	3,196	-(111)
Grain Mill Products	2,402	2,485	-(83)	2,402	2,485	-(83)	2,402	2,485	-(83)
Iron and Steel Scrap	824	1,059	-(235)	824	1,059	-(235)	824	1,059	-(235)
Lumber and Wood Products	607	694	-(87)	607	694	-(87)	607	694	-(87)
Metallic Ores	55	103	-(48)	55	103	-(48)	55	103	-(48)
Metals and Products	4,589	5,393	-(804)	4,589	5,393	-(804)	4,589	5,393	-(804)
Motor Vehicles and Equipment	3,294	4,485	-(1,191)	3,294	4,485	-(1,191)	3,294	4,485	-(1,191)
Non Metallic Minerals	543	558	-(15)	543	558	-(15)	543	558	-(15)
Petroleum Products	3,679	3,443	236	3,679	3,443	236	3,679	3,443	236
Primary Forest Products	299	314	-(15)	299	314	-(15)	299	314	-(15)
Pulp, Paper and Allied Products	2,853	3,068	-(215)	2,853	3,068	-(215)	2,853	3,068	-(215)
Stone, Clay and Glass Products	1,934	2,013	-(79)	1,934	2,013	-(79)	1,934	2,013	-(79)
Waste and Scrap Materials	807	828	-(21)	807	828	-(21)	807	828	-(21)
Total Merchandise	37,113	41,587	-(4,474)	37,113	41,587	-(4,474)	37,113	41,587	-(4,474)
Container	55,115	59,177	-(4,062)	55,115	59,177	-(4,062)	55,115	59,177	-(4,062)
Trailer	4,149	6,150	-(2,001)	4,149	6,150	-(2,001)	4,149	6,150	-(2,001)
Total Intermodal	59,264	65,327	-(6,063)	59,264	65,327	-(6,063)	59,264	65,327	-(6,063)
Coal	12,348	18,293	-(5,945)	12,348	18,293	-(5,945)	12,348	18,293	-(5,945)
Coke	934	1,049	-(115)	934	1,049	-(115)	934	1,049	-(115)
Total Coal and Coke	13,282	19,342	-(6,060)	13,282	19,342	-(6,060)	13,282	19,342	-(6,060)
Total Carloadings	109,659	126,256	-(16,597)	109,659	126,256	-(16,597)	109,659	126,256	-(16,597)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 2 (Q1) From: 01-05-2020 To: 01-11-2020
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	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	874	663	211	1,339	1,213	126	1,339	1,213	126
Chemicals	8,436	8,537	-(101)	15,955	16,896	-(941)	15,955	16,896	-(941)
Crushed Stone, Sand and Gravel	3,107	3,618	-(511)	5,572	7,070	-(1,498)	5,572	7,070	-(1,498)
Farm Products Ex Grain	183	204	-(21)	348	359	-(11)	348	359	-(11)
Food and Kindred Products	1,449	1,432	17	2,977	2,864	113	2,977	2,864	113
Grain	3,181	3,960	-(779)	6,266	7,156	-(890)	6,266	7,156	-(890)
Grain Mill Products	2,269	2,537	-(268)	4,671	5,022	-(351)	4,671	5,022	-(351)
Iron and Steel Scrap	1,397	1,547	-(150)	2,221	2,606	-(385)	2,221	2,606	-(385)
Lumber and Wood Products	629	786	-(157)	1,236	1,480	-(244)	1,236	1,480	-(244)
Metallic Ores	68	120	-(52)	123	223	-(100)	123	223	-(100)
Metals and Products	5,102	5,534	-(432)	9,691	10,927	-(1,236)	9,691	10,927	-(1,236)
Motor Vehicles and Equipment	5,458	6,737	-(1,279)	8,752	11,222	-(2,470)	8,752	11,222	-(2,470)
Non Metallic Minerals	780	662	118	1,323	1,220	103	1,323	1,220	103
Petroleum Products	4,182	3,890	292	7,861	7,333	528	7,861	7,333	528
Primary Forest Products	362	413	-(51)	661	727	-(66)	661	727	-(66)
Pulp, Paper and Allied Products	3,006	3,052	-(46)	5,859	6,120	-(261)	5,859	6,120	-(261)
Stone, Clay and Glass Products	2,346	2,505	-(159)	4,280	4,518	-(238)	4,280	4,518	-(238)
Waste and Scrap Materials	1,083	1,069	14	1,890	1,897	-(7)	1,890	1,897	-(7)
Total Merchandise	43,912	47,266	-(3,354)	81,025	88,853	-(7,828)	81,025	88,853	-(7,828)
Container	69,512	78,118	-(8,606)	124,627	137,295	-(12,668)	124,627	137,295	-(12,668)
Trailer	5,588	8,429	-(2,841)	9,737	14,579	-(4,842)	9,737	14,579	-(4,842)
Total Intermodal	75,100	86,547	-(11,447)	134,364	151,874	-(17,510)	134,364	151,874	-(17,510)
Coal	14,342	18,839	-(4,497)	26,690	37,132	-(10,442)	26,690	37,132	-(10,442)
Coke	642	1,155	-(513)	1,576	2,204	-(628)	1,576	2,204	-(628)
Total Coal and Coke	14,984	19,994	-(5,010)	28,266	39,336	-(11,070)	28,266	39,336	-(11,070)
Total Carloadings	133,996	153,807	-(19,811)	243,655	280,063	-(36,408)	243,655	280,063	-(36,408)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 3 (Q1) From: 01-12-2020 To: 01-18-2020
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	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,141	760	381	2,480	1,973	507	2,480	1,973	507
Chemicals	7,252	8,118	-(866)	23,207	25,014	-(1,807)	23,207	25,014	-(1,807)
Crushed Stone, Sand and Gravel	3,480	3,548	-(68)	9,052	10,618	-(1,566)	9,052	10,618	-(1,566)
Farm Products Ex Grain	173	223	-(50)	521	582	-(61)	521	582	-(61)
Food and Kindred Products	1,645	1,699	-(54)	4,622	4,563	59	4,622	4,563	59
Grain	3,106	3,645	-(539)	9,372	10,801	-(1,429)	9,372	10,801	-(1,429)
Grain Mill Products	2,135	2,297	-(162)	6,806	7,319	-(513)	6,806	7,319	-(513)
Iron and Steel Scrap	1,487	1,654	-(167)	3,708	4,260	-(552)	3,708	4,260	-(552)
Lumber and Wood Products	667	874	-(207)	1,903	2,354	-(451)	1,903	2,354	-(451)
Metallic Ores	106	116	-(10)	229	339	-(110)	229	339	-(110)
Metals and Products	5,143	5,486	-(343)	14,834	16,413	-(1,579)	14,834	16,413	-(1,579)
Motor Vehicles and Equipment	6,650	7,328	-(678)	15,402	18,550	-(3,148)	15,402	18,550	-(3,148)
Non Metallic Minerals	646	608	38	1,969	1,828	141	1,969	1,828	141
Petroleum Products	3,758	3,506	252	11,619	10,839	780	11,619	10,839	780
Primary Forest Products	294	527	-(233)	955	1,254	-(299)	955	1,254	-(299)
Pulp, Paper and Allied Products	2,605	2,841	-(236)	8,464	8,961	-(497)	8,464	8,961	-(497)
Stone, Clay and Glass Products	2,350	2,565	-(215)	6,630	7,083	-(453)	6,630	7,083	-(453)
Waste and Scrap Materials	1,046	1,038	8	2,936	2,935	1	2,936	2,935	1
Total Merchandise	43,684	46,833	-(3,149)	124,709	135,686	-(10,977)	124,709	135,686	-(10,977)
Container	70,928	78,506	-(7,578)	195,555	215,801	-(20,246)	195,555	215,801	-(20,246)
Trailer	6,069	8,359	-(2,290)	15,806	22,938	-(7,132)	15,806	22,938	-(7,132)
Total Intermodal	76,997	86,865	-(9,868)	211,361	238,739	-(27,378)	211,361	238,739	-(27,378)
Coal	14,280	19,266	-(4,986)	40,970	56,398	-(15,428)	40,970	56,398	-(15,428)
Coke	883	1,031	-(148)	2,459	3,235	-(776)	2,459	3,235	-(776)
Total Coal and Coke	15,163	20,297	-(5,134)	43,429	59,633	-(16,204)	43,429	59,633	-(16,204)
Total Carloadings	135,844	153,995	-(18,151)	379,499	434,058	-(54,559)	379,499	434,058	-(54,559)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 4 (Q1) From: 01-19-2020 To: 01-25-2020
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	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	451	905	-(454)	2,931	2,878	53	2,931	2,878	53
Chemicals	7,815	7,892	-(77)	31,022	32,906	-(1,884)	31,022	32,906	-(1,884)
Crushed Stone, Sand and Gravel	3,357	3,315	42	12,409	13,933	-(1,524)	12,409	13,933	-(1,524)
Farm Products Ex Grain	177	181	-(4)	698	763	-(65)	698	763	-(65)
Food and Kindred Products	1,634	1,435	199	6,256	5,998	258	6,256	5,998	258
Grain	2,969	3,053	-(84)	12,341	13,854	-(1,513)	12,341	13,854	-(1,513)
Grain Mill Products	2,219	2,439	-(220)	9,025	9,758	-(733)	9,025	9,758	-(733)
Iron and Steel Scrap	1,570	1,412	158	5,278	5,672	-(394)	5,278	5,672	-(394)
Lumber and Wood Products	697	762	-(65)	2,600	3,116	-(516)	2,600	3,116	-(516)
Metallic Ores	80	91	-(11)	309	430	-(121)	309	430	-(121)
Metals and Products	4,793	4,865	-(72)	19,627	21,278	-(1,651)	19,627	21,278	-(1,651)
Motor Vehicles and Equipment	6,385	7,284	-(899)	21,787	25,834	-(4,047)	21,787	25,834	-(4,047)
Non Metallic Minerals	582	483	99	2,551	2,311	240	2,551	2,311	240
Petroleum Products	3,683	3,097	586	15,302	13,936	1,366	15,302	13,936	1,366
Primary Forest Products	298	426	-(128)	1,253	1,680	-(427)	1,253	1,680	-(427)
Pulp, Paper and Allied Products	2,515	2,731	-(216)	10,979	11,692	-(713)	10,979	11,692	-(713)
Stone, Clay and Glass Products	2,235	1,932	303	8,865	9,015	-(150)	8,865	9,015	-(150)
Waste and Scrap Materials	855	958	-(103)	3,791	3,893	-(102)	3,791	3,893	-(102)
Total Merchandise	42,315	43,261	-(946)	167,024	178,947	-(11,923)	167,024	178,947	-(11,923)
Container	68,571	74,690	-(6,119)	264,126	290,491	-(26,365)	264,126	290,491	-(26,365)
Trailer	6,052	7,754	-(1,702)	21,858	30,692	-(8,834)	21,858	30,692	-(8,834)
Total Intermodal	74,623	82,444	-(7,821)	285,984	321,183	-(35,199)	285,984	321,183	-(35,199)
Coal	12,113	15,768	-(3,655)	53,083	72,166	-(19,083)	53,083	72,166	-(19,083)
Coke	767	992	-(225)	3,226	4,227	-(1,001)	3,226	4,227	-(1,001)
Total Coal and Coke	12,880	16,760	-(3,880)	56,309	76,393	-(20,084)	56,309	76,393	-(20,084)
Total Carloadings	129,818	142,465	-(12,647)	509,317	576,523	-(67,206)	509,317	576,523	-(67,206)