

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 36 (Q3) From: 09-01-2019 To: 09-07-2019
Data Generated: Mon Sep 30 05:00:33 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,170	897	273	8,635	9,210	-(575)	29,803	38,618	-(8,815)
Chemicals	7,965	8,875	-(910)	79,662	84,683	-(5,021)	295,960	306,342	-(10,382)
Crushed Stone, Sand and Gravel	4,264	4,297	-(33)	50,868	50,748	120	175,211	169,780	5,431
Farm Products Ex Grain	176	134	42	1,624	1,664	-(40)	6,163	5,834	329
Food and Kindred Products	1,620	1,560	60	16,656	16,527	129	60,281	60,156	125
Grain	2,665	3,276	-(611)	35,665	35,737	-(72)	129,143	122,624	6,519
Grain Mill Products	2,265	2,514	-(249)	25,256	25,699	-(443)	91,516	91,369	147
Iron and Steel Scrap	888	1,104	-(216)	12,590	15,003	-(2,413)	49,979	54,141	-(4,162)
Lumber and Wood Products	786	998	-(212)	8,272	9,795	-(1,523)	31,629	34,353	-(2,724)
Metallic Ores	61	69	-(8)	817	898	-(81)	3,301	3,141	160
Metals and Products	4,912	5,498	-(586)	50,766	56,946	-(6,180)	189,058	202,203	-(13,145)
Motor Vehicles and Equipment	7,554	7,220	334	74,857	72,809	2,048	274,305	280,395	-(6,090)
Non Metallic Minerals	525	757	-(232)	5,455	5,732	-(277)	21,415	19,970	1,445
Petroleum Products	2,955	3,451	-(496)	33,405	34,325	-(920)	116,429	122,900	-(6,471)
Primary Forest Products	351	403	-(52)	4,093	3,949	144	15,469	14,849	620
Pulp, Paper and Allied Products	2,507	2,887	-(380)	25,811	28,862	-(3,051)	93,321	98,967	-(5,646)
Stone, Clay and Glass Products	2,496	2,520	-(24)	27,408	27,335	73	93,013	95,037	-(2,024)
Waste and Scrap Materials	885	927	-(42)	10,044	9,917	127	36,289	31,531	4,758
Total Merchandise	44,045	47,387	-(3,342)	471,884	489,839	-(17,955)	1,712,285	1,752,210	-(39,925)
Container	61,455	68,364	-(6,909)	736,544	764,583	-(28,039)	2,679,994	2,702,124	-(22,130)
Trailer	5,652	7,332	-(1,680)	61,354	80,531	-(19,177)	245,186	290,442	-(45,256)
Total Intermodal	67,107	75,696	-(8,589)	797,898	845,114	-(47,216)	2,925,180	2,992,566	-(67,386)
Coal	14,646	17,564	-(2,918)	157,039	184,803	-(27,764)	627,691	674,841	-(47,150)
Coke	731	1,072	-(341)	10,617	12,823	-(2,206)	39,757	48,595	-(8,838)
Total Coal and Coke	15,377	18,636	-(3,259)	167,656	197,626	-(29,970)	667,448	723,436	-(55,988)
Total Carloadings	126,529	141,719	-(15,190)	1,437,438	1,532,579	-(95,141)	5,304,913	5,468,212	-(163,299)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 37 (Q3) From: 09-08-2019 To: 09-14-2019
Data Generated: Mon Sep 30 05:00:33 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	759	1,023	-(264)	9,394	10,233	-(839)	30,562	39,641	-(9,079)
Chemicals	7,690	8,315	-(625)	87,352	92,998	-(5,646)	303,650	314,657	-(11,007)
Crushed Stone, Sand and Gravel	5,128	4,562	566	55,996	55,310	686	180,339	174,342	5,997
Farm Products Ex Grain	147	172	-(25)	1,771	1,836	-(65)	6,310	6,006	304
Food and Kindred Products	1,666	1,857	-(191)	18,322	18,384	-(62)	61,947	62,013	-(66)
Grain	2,878	3,805	-(927)	38,543	39,542	-(999)	132,021	126,429	5,592
Grain Mill Products	2,590	2,599	-(9)	27,846	28,298	-(452)	94,106	93,968	138
Iron and Steel Scrap	1,337	1,699	-(362)	13,927	16,702	-(2,775)	51,316	55,840	-(4,524)
Lumber and Wood Products	838	1,058	-(220)	9,110	10,853	-(1,743)	32,467	35,411	-(2,944)
Metallic Ores	97	94	3	914	992	-(78)	3,398	3,235	163
Metals and Products	5,129	5,434	-(305)	55,895	62,380	-(6,485)	194,187	207,637	-(13,450)
Motor Vehicles and Equipment	8,473	8,187	286	83,330	80,996	2,334	282,778	288,582	-(5,804)
Non Metallic Minerals	401	632	-(231)	5,856	6,364	-(508)	21,816	20,602	1,214
Petroleum Products	3,288	3,709	-(421)	36,693	38,034	-(1,341)	119,717	126,609	-(6,892)
Primary Forest Products	391	388	3	4,484	4,337	147	15,860	15,237	623
Pulp, Paper and Allied Products	2,441	2,726	-(285)	28,252	31,588	-(3,336)	95,762	101,693	-(5,931)
Stone, Clay and Glass Products	2,694	2,520	174	30,102	29,855	247	95,707	97,557	-(1,850)
Waste and Scrap Materials	1,104	875	229	11,148	10,792	356	37,393	32,406	4,987
Total Merchandise	47,051	49,655	-(2,604)	518,935	539,494	-(20,559)	1,759,336	1,801,865	-(42,529)
Container	75,556	73,664	1,892	812,100	838,247	-(26,147)	2,755,550	2,775,788	-(20,238)
Trailer	6,620	8,199	-(1,579)	67,974	88,730	-(20,756)	251,806	298,641	-(46,835)
Total Intermodal	82,176	81,863	313	880,074	926,977	-(46,903)	3,007,356	3,074,429	-(67,073)
Coal	14,978	17,138	-(2,160)	172,017	201,941	-(29,924)	642,669	691,979	-(49,310)
Coke	884	1,345	-(461)	11,501	14,168	-(2,667)	40,641	49,940	-(9,299)
Total Coal and Coke	15,862	18,483	-(2,621)	183,518	216,109	-(32,591)	683,310	741,919	-(58,609)
Total Carloadings	145,089	150,001	-(4,912)	1,582,527	1,682,580	-(100,053)	5,450,002	5,618,213	-(168,211)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 38 (Q3) From: 09-15-2019 To: 09-21-2019
Data Generated: Mon Sep 30 05:00:33 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,068	1,198	-(130)	10,462	11,431	-(969)	31,630	40,839	-(9,209)
Chemicals	8,075	8,694	-(619)	95,427	101,692	-(6,265)	311,725	323,351	-(11,626)
Crushed Stone, Sand and Gravel	5,111	5,099	12	61,107	60,409	698	185,450	179,441	6,009
Farm Products Ex Grain	168	124	44	1,939	1,960	-(21)	6,478	6,130	348
Food and Kindred Products	1,762	1,766	-(4)	20,084	20,150	-(66)	63,709	63,779	-(70)
Grain	2,838	3,027	-(189)	41,381	42,569	-(1,188)	134,859	129,456	5,403
Grain Mill Products	2,257	2,467	-(210)	30,103	30,765	-(662)	96,363	96,435	-(72)
Iron and Steel Scrap	1,530	1,640	-(110)	15,457	18,342	-(2,885)	52,846	57,480	-(4,634)
Lumber and Wood Products	903	1,116	-(213)	10,013	11,969	-(1,956)	33,370	36,527	-(3,157)
Metallic Ores	77	110	-(33)	991	1,102	-(111)	3,475	3,345	130
Metals and Products	4,997	5,429	-(432)	60,892	67,809	-(6,917)	199,184	213,066	-(13,882)
Motor Vehicles and Equipment	7,688	8,656	-(968)	91,018	89,652	1,366	290,466	297,238	-(6,772)
Non Metallic Minerals	407	497	-(90)	6,263	6,861	-(598)	22,223	21,099	1,124
Petroleum Products	3,676	3,756	-(80)	40,369	41,790	-(1,421)	123,393	130,365	-(6,972)
Primary Forest Products	377	416	-(39)	4,861	4,753	108	16,237	15,653	584
Pulp, Paper and Allied Products	2,527	2,636	-(109)	30,779	34,224	-(3,445)	98,289	104,329	-(6,040)
Stone, Clay and Glass Products	2,768	2,492	276	32,870	32,347	523	98,475	100,049	-(1,574)
Waste and Scrap Materials	1,102	972	130	12,250	11,764	486	38,495	33,378	5,117
Total Merchandise	47,331	50,095	-(2,764)	566,266	589,589	-(23,323)	1,806,667	1,851,960	-(45,293)
Container	79,333	81,049	-(1,716)	891,433	919,296	-(27,863)	2,834,883	2,856,837	-(21,954)
Trailer	6,653	8,435	-(1,782)	74,627	97,165	-(22,538)	258,459	307,076	-(48,617)
Total Intermodal	85,986	89,484	-(3,498)	966,060	1,016,461	-(50,401)	3,093,342	3,163,913	-(70,571)
Coal	15,760	18,210	-(2,450)	187,777	220,151	-(32,374)	658,429	710,189	-(51,760)
Coke	1,074	1,096	-(22)	12,575	15,264	-(2,689)	41,715	51,036	-(9,321)
Total Coal and Coke	16,834	19,306	-(2,472)	200,352	235,415	-(35,063)	700,144	761,225	-(61,081)
Total Carloadings	150,151	158,885	-(8,734)	1,732,678	1,841,465	-(108,787)	5,600,153	5,777,098	-(176,945)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 39 (Q3) From: 09-22-2019 To: 09-28-2019
Data Generated: Mon Sep 30 05:00:34 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	905	1,200	-(295)	11,367	12,631	-(1,264)	32,535	42,039	-(9,504)
Chemicals	7,841	8,890	-(1,049)	103,268	110,582	-(7,314)	319,566	332,241	-(12,675)
Crushed Stone, Sand and Gravel	4,963	5,226	-(263)	66,070	65,635	435	190,413	184,667	5,746
Farm Products Ex Grain	176	150	26	2,115	2,110	5	6,654	6,280	374
Food and Kindred Products	1,738	1,896	-(158)	21,822	22,046	-(224)	65,447	65,675	-(228)
Grain	2,709	3,430	-(721)	44,090	45,999	-(1,909)	137,568	132,886	4,682
Grain Mill Products	2,366	2,583	-(217)	32,469	33,348	-(879)	98,729	99,018	-(289)
Iron and Steel Scrap	1,475	1,588	-(113)	16,932	19,930	-(2,998)	54,321	59,068	-(4,747)
Lumber and Wood Products	877	966	-(89)	10,890	12,935	-(2,045)	34,247	37,493	-(3,246)
Metallic Ores	74	84	-(10)	1,065	1,186	-(121)	3,549	3,429	120
Metals and Products	5,343	6,000	-(657)	66,235	73,809	-(7,574)	204,527	219,066	-(14,539)
Motor Vehicles and Equipment	7,207	7,540	-(333)	98,225	97,192	1,033	297,673	304,778	-(7,105)
Non Metallic Minerals	341	569	-(228)	6,604	7,430	-(826)	22,564	21,668	896
Petroleum Products	3,609	3,486	123	43,978	45,276	-(1,298)	127,002	133,851	-(6,849)
Primary Forest Products	415	407	8	5,276	5,160	116	16,652	16,060	592
Pulp, Paper and Allied Products	2,765	2,940	-(175)	33,544	37,164	-(3,620)	101,054	107,269	-(6,215)
Stone, Clay and Glass Products	2,746	2,520	226	35,616	34,867	749	101,221	102,569	-(1,348)
Waste and Scrap Materials	1,105	1,033	72	13,355	12,797	558	39,600	34,411	5,189
Total Merchandise	46,655	50,508	-(3,853)	612,921	640,097	-(27,176)	1,853,322	1,902,468	-(49,146)
Container	77,613	82,237	-(4,624)	969,046	1,001,533	-(32,487)	2,912,496	2,939,074	-(26,578)
Trailer	6,747	8,298	-(1,551)	81,374	105,463	-(24,089)	265,206	315,374	-(50,168)
Total Intermodal	84,360	90,535	-(6,175)	1,050,420	1,106,996	-(56,576)	3,177,702	3,254,448	-(76,746)
Coal	15,419	17,849	-(2,430)	203,196	238,000	-(34,804)	673,848	728,038	-(54,190)
Coke	1,023	1,239	-(216)	13,598	16,503	-(2,905)	42,738	52,275	-(9,537)
Total Coal and Coke	16,442	19,088	-(2,646)	216,794	254,503	-(37,709)	716,586	780,313	-(63,727)
Total Carloadings	147,457	160,131	-(12,674)	1,880,135	2,001,596	-(121,461)	5,747,610	5,937,229	-(189,619)