

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 1 (Q1) From: 12-30-2018 To: 01-05-2019
Data Generated: Mon Jan 28 05:00:24 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	553	613	-(60)	553	613	-(60)	553	613	-(60)
Chemicals	8,357	7,118	1,239	8,357	7,118	1,239	8,357	7,118	1,239
Crushed Stone, Sand and Gravel	3,505	1,974	1,531	3,505	1,974	1,531	3,505	1,974	1,531
Farm Products Ex Grain	157	131	26	157	131	26	157	131	26
Food and Kindred Products	1,425	1,217	208	1,425	1,217	208	1,425	1,217	208
Grain	3,258	2,839	419	3,258	2,839	419	3,258	2,839	419
Grain Mill Products	2,478	2,049	429	2,478	2,049	429	2,478	2,049	429
Iron and Steel Scrap	1,050	909	141	1,050	909	141	1,050	909	141
Lumber and Wood Products	693	648	45	693	648	45	693	648	45
Metallic Ores	83	57	26	83	57	26	83	57	26
Metals and Products	5,393	4,907	486	5,393	4,907	486	5,393	4,907	486
Motor Vehicles and Equipment	4,484	5,295	-(811)	4,484	5,295	-(811)	4,484	5,295	-(811)
Non Metallic Minerals	534	314	220	534	314	220	534	314	220
Petroleum Products	3,431	3,047	384	3,431	3,047	384	3,431	3,047	384
Primary Forest Products	313	328	-(15)	313	328	-(15)	313	328	-(15)
Pulp, Paper and Allied Products	3,063	2,570	493	3,063	2,570	493	3,063	2,570	493
Stone, Clay and Glass Products	2,010	1,717	293	2,010	1,717	293	2,010	1,717	293
Waste and Scrap Materials	818	587	231	818	587	231	818	587	231
Total Merchandise	41,605	36,320	5,285	41,605	36,320	5,285	41,605	36,320	5,285
Container	59,159	53,118	6,041	59,159	53,118	6,041	59,159	53,118	6,041
Trailer	6,211	6,994	-(783)	6,211	6,994	-(783)	6,211	6,994	-(783)
Total Intermodal	65,370	60,112	5,258	65,370	60,112	5,258	65,370	60,112	5,258
Coal	18,241	11,650	6,591	18,241	11,650	6,591	18,241	11,650	6,591
Coke	1,047	984	63	1,047	984	63	1,047	984	63
Total Coal and Coke	19,288	12,634	6,654	19,288	12,634	6,654	19,288	12,634	6,654
Total Carloadings	126,263	109,066	17,197	126,263	109,066	17,197	126,263	109,066	17,197

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 2 (Q1) From: 01-06-2019 To: 01-12-2019
Data Generated: Mon Jan 28 05:00:24 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	657	940	-(283)	1,210	1,553	-(343)	1,210	1,553	-(343)
Chemicals	8,533	8,301	232	16,890	15,419	1,471	16,890	15,419	1,471
Crushed Stone, Sand and Gravel	3,589	3,082	507	7,094	5,056	2,038	7,094	5,056	2,038
Farm Products Ex Grain	203	180	23	360	311	49	360	311	49
Food and Kindred Products	1,432	1,753	-(321)	2,857	2,970	-(113)	2,857	2,970	-(113)
Grain	3,922	3,524	398	7,180	6,363	817	7,180	6,363	817
Grain Mill Products	2,533	2,376	157	5,011	4,425	586	5,011	4,425	586
Iron and Steel Scrap	1,548	1,612	-(64)	2,598	2,521	77	2,598	2,521	77
Lumber and Wood Products	790	826	-(36)	1,483	1,474	9	1,483	1,474	9
Metallic Ores	121	120	1	204	177	27	204	177	27
Metals and Products	5,526	4,899	627	10,919	9,806	1,113	10,919	9,806	1,113
Motor Vehicles and Equipment	6,752	7,695	-(943)	11,236	12,990	-(1,754)	11,236	12,990	-(1,754)
Non Metallic Minerals	655	419	236	1,189	733	456	1,189	733	456
Petroleum Products	3,894	3,332	562	7,325	6,379	946	7,325	6,379	946
Primary Forest Products	411	448	-(37)	724	776	-(52)	724	776	-(52)
Pulp, Paper and Allied Products	3,064	2,976	88	6,127	5,546	581	6,127	5,546	581
Stone, Clay and Glass Products	2,503	2,177	326	4,513	3,894	619	4,513	3,894	619
Waste and Scrap Materials	1,074	935	139	1,892	1,522	370	1,892	1,522	370
Total Merchandise	47,207	45,595	1,612	88,812	81,915	6,897	88,812	81,915	6,897
Container	77,973	72,671	5,302	137,132	125,789	11,343	137,132	125,789	11,343
Trailer	8,592	8,129	463	14,803	15,123	-(320)	14,803	15,123	-(320)
Total Intermodal	86,565	80,800	5,765	151,935	140,912	11,023	151,935	140,912	11,023
Coal	18,997	13,969	5,028	37,238	25,619	11,619	37,238	25,619	11,619
Coke	1,259	1,794	-(535)	2,306	2,778	-(472)	2,306	2,778	-(472)
Total Coal and Coke	20,256	15,763	4,493	39,544	28,397	11,147	39,544	28,397	11,147
Total Carloadings	154,028	142,158	11,870	280,291	251,224	29,067	280,291	251,224	29,067

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 3 (Q1) From: 01-13-2019 To: 01-19-2019
Data Generated: Mon Jan 28 05:00:24 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	762	1,309	-(547)	1,972	2,862	-(890)	1,972	2,862	-(890)
Chemicals	8,116	7,800	316	25,006	23,219	1,787	25,006	23,219	1,787
Crushed Stone, Sand and Gravel	3,531	3,487	44	10,625	8,543	2,082	10,625	8,543	2,082
Farm Products Ex Grain	222	159	63	582	470	112	582	470	112
Food and Kindred Products	1,696	1,454	242	4,553	4,424	129	4,553	4,424	129
Grain	3,536	3,519	17	10,716	9,882	834	10,716	9,882	834
Grain Mill Products	2,306	2,345	-(39)	7,317	6,770	547	7,317	6,770	547
Iron and Steel Scrap	1,646	1,406	240	4,244	3,927	317	4,244	3,927	317
Lumber and Wood Products	873	784	89	2,356	2,258	98	2,356	2,258	98
Metallic Ores	116	76	40	320	253	67	320	253	67
Metals and Products	5,506	5,236	270	16,425	15,042	1,383	16,425	15,042	1,383
Motor Vehicles and Equipment	7,343	7,293	50	18,579	20,283	-(1,704)	18,579	20,283	-(1,704)
Non Metallic Minerals	611	399	212	1,800	1,132	668	1,800	1,132	668
Petroleum Products	3,507	3,205	302	10,832	9,584	1,248	10,832	9,584	1,248
Primary Forest Products	528	417	111	1,252	1,193	59	1,252	1,193	59
Pulp, Paper and Allied Products	2,828	2,764	64	8,955	8,310	645	8,955	8,310	645
Stone, Clay and Glass Products	2,581	1,979	602	7,094	5,873	1,221	7,094	5,873	1,221
Waste and Scrap Materials	1,021	695	326	2,913	2,217	696	2,913	2,217	696
Total Merchandise	46,729	44,327	2,402	135,541	126,242	9,299	135,541	126,242	9,299
Container	78,307	70,835	7,472	215,439	196,624	18,815	215,439	196,624	18,815
Trailer	8,567	7,508	1,059	23,370	22,631	739	23,370	22,631	739
Total Intermodal	86,874	78,343	8,531	238,809	219,255	19,554	238,809	219,255	19,554
Coal	19,270	15,210	4,060	56,508	40,829	15,679	56,508	40,829	15,679
Coke	928	1,305	-(377)	3,234	4,083	-(849)	3,234	4,083	-(849)
Total Coal and Coke	20,198	16,515	3,683	59,742	44,912	14,830	59,742	44,912	14,830
Total Carloadings	153,801	139,185	14,616	434,092	390,409	43,683	434,092	390,409	43,683

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 4 (Q1) From: 01-20-2019 To: 01-26-2019
Data Generated: Mon Jan 28 05:00:24 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	928	1,271	-(343)	2,900	4,133	-(1,233)	2,900	4,133	-(1,233)
Chemicals	7,890	8,933	-(1,043)	32,896	32,152	744	32,896	32,152	744
Crushed Stone, Sand and Gravel	3,325	3,428	-(103)	13,950	11,971	1,979	13,950	11,971	1,979
Farm Products Ex Grain	180	198	-(18)	762	668	94	762	668	94
Food and Kindred Products	1,441	1,656	-(215)	5,994	6,080	-(86)	5,994	6,080	-(86)
Grain	3,090	3,142	-(52)	13,806	13,024	782	13,806	13,024	782
Grain Mill Products	2,433	2,191	242	9,750	8,961	789	9,750	8,961	789
Iron and Steel Scrap	1,414	1,591	-(177)	5,658	5,518	140	5,658	5,518	140
Lumber and Wood Products	762	990	-(228)	3,118	3,248	-(130)	3,118	3,248	-(130)
Metallic Ores	91	75	16	411	328	83	411	328	83
Metals and Products	4,858	5,306	-(448)	21,283	20,348	935	21,283	20,348	935
Motor Vehicles and Equipment	7,273	8,782	-(1,509)	25,852	29,065	-(3,213)	25,852	29,065	-(3,213)
Non Metallic Minerals	484	527	-(43)	2,284	1,659	625	2,284	1,659	625
Petroleum Products	3,102	3,851	-(749)	13,934	13,435	499	13,934	13,435	499
Primary Forest Products	427	516	-(89)	1,679	1,709	-(30)	1,679	1,709	-(30)
Pulp, Paper and Allied Products	2,734	2,796	-(62)	11,689	11,106	583	11,689	11,106	583
Stone, Clay and Glass Products	1,929	2,629	-(700)	9,023	8,502	521	9,023	8,502	521
Waste and Scrap Materials	949	875	74	3,862	3,092	770	3,862	3,092	770
Total Merchandise	43,310	48,757	-(5,447)	178,851	174,999	3,852	178,851	174,999	3,852
Container	74,563	77,096	-(2,533)	290,002	273,720	16,282	290,002	273,720	16,282
Trailer	7,902	7,568	334	31,272	30,199	1,073	31,272	30,199	1,073
Total Intermodal	82,465	84,664	-(2,199)	321,274	303,919	17,355	321,274	303,919	17,355
Coal	15,455	19,838	-(4,383)	71,963	60,667	11,296	71,963	60,667	11,296
Coke	1,021	1,219	-(198)	4,255	5,302	-(1,047)	4,255	5,302	-(1,047)
Total Coal and Coke	16,476	21,057	-(4,581)	76,218	65,969	10,249	76,218	65,969	10,249
Total Carloadings	142,251	154,478	-(12,227)	576,343	544,887	31,456	576,343	544,887	31,456