

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 49 (Q4) From: 12-01-2019 To: 12-07-2019
Data Generated: Mon Dec 30 05:00:53 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	861	1,505	-(644)	9,207	9,457	-(250)	41,742	51,496	-(9,754)
Chemicals	7,855	8,394	-(539)	76,900	81,819	-(4,919)	396,466	414,060	-(17,594)
Crushed Stone, Sand and Gravel	4,261	3,619	642	42,939	43,889	-(950)	233,352	228,556	4,796
Farm Products Ex Grain	202	209	-(7)	1,810	1,914	-(104)	8,464	8,194	270
Food and Kindred Products	1,616	1,598	18	16,877	17,649	-(772)	82,324	83,324	-(1,000)
Grain	3,473	3,327	146	30,706	32,183	-(1,477)	168,274	165,069	3,205
Grain Mill Products	2,418	2,655	-(237)	23,234	25,691	-(2,457)	121,963	124,709	-(2,746)
Iron and Steel Scrap	1,233	1,589	-(356)	12,673	14,654	-(1,981)	66,994	73,722	-(6,728)
Lumber and Wood Products	767	877	-(110)	7,691	9,200	-(1,509)	41,938	46,693	-(4,755)
Metallic Ores	79	62	17	763	917	-(154)	4,312	4,346	-(34)
Metals and Products	4,432	5,377	-(945)	44,057	52,203	-(8,146)	248,584	271,269	-(22,685)
Motor Vehicles and Equipment	8,102	8,178	-(76)	75,893	78,047	-(2,154)	373,566	382,825	-(9,259)
Non Metallic Minerals	568	546	22	5,275	5,645	-(370)	27,839	27,313	526
Petroleum Products	3,738	3,473	265	36,985	33,223	3,762	163,987	167,074	-(3,087)
Primary Forest Products	354	360	-(6)	3,435	4,186	-(751)	20,087	20,246	-(159)
Pulp, Paper and Allied Products	2,760	2,752	8	25,086	26,887	-(1,801)	126,140	134,156	-(8,016)
Stone, Clay and Glass Products	2,604	2,399	205	25,133	23,818	1,315	126,354	126,387	-(33)
Waste and Scrap Materials	982	948	34	9,859	9,877	-(18)	49,459	44,288	5,171
Total Merchandise	46,305	47,868	-(1,563)	448,523	471,259	-(22,736)	2,301,845	2,373,727	-(71,882)
Container	70,272	81,091	-(10,819)	740,023	787,370	-(47,347)	3,652,519	3,726,444	-(73,925)
Trailer	7,660	10,775	-(3,115)	61,284	83,850	-(22,566)	326,490	399,224	-(72,734)
Total Intermodal	77,932	91,866	-(13,934)	801,307	871,220	-(69,913)	3,979,009	4,125,668	-(146,659)
Coal	15,644	18,344	-(2,700)	148,942	183,073	-(34,131)	822,790	911,111	-(88,321)
Coke	806	1,267	-(461)	8,905	11,570	-(2,665)	51,643	63,845	-(12,202)
Total Coal and Coke	16,450	19,611	-(3,161)	157,847	194,643	-(36,796)	874,433	974,956	-(100,523)
Total Carloadings	140,687	159,345	-(18,658)	1,407,677	1,537,122	-(129,445)	7,155,287	7,474,351	-(319,064)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 50 (Q4) From: 12-08-2019 To: 12-14-2019
Data Generated: Mon Dec 30 05:00:54 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	903	755	148	10,110	10,212	-(102)	42,645	52,251	-(9,606)
Chemicals	7,594	8,436	-(842)	84,494	90,255	-(5,761)	404,060	422,496	-(18,436)
Crushed Stone, Sand and Gravel	3,335	3,469	-(134)	46,274	47,358	-(1,084)	236,687	232,025	4,662
Farm Products Ex Grain	214	182	32	2,024	2,096	-(72)	8,678	8,376	302
Food and Kindred Products	1,522	1,652	-(130)	18,399	19,301	-(902)	83,846	84,976	-(1,130)
Grain	2,981	3,378	-(397)	33,687	35,561	-(1,874)	171,255	168,447	2,808
Grain Mill Products	2,188	2,515	-(327)	25,422	28,206	-(2,784)	124,151	127,224	-(3,073)
Iron and Steel Scrap	1,454	1,657	-(203)	14,127	16,311	-(2,184)	68,448	75,379	-(6,931)
Lumber and Wood Products	805	816	-(11)	8,496	10,016	-(1,520)	42,743	47,509	-(4,766)
Metallic Ores	69	88	-(19)	832	1,005	-(173)	4,381	4,434	-(53)
Metals and Products	4,502	5,681	-(1,179)	48,559	57,884	-(9,325)	253,086	276,950	-(23,864)
Motor Vehicles and Equipment	8,242	7,149	1,093	84,135	85,196	-(1,061)	381,808	389,974	-(8,166)
Non Metallic Minerals	617	599	18	5,892	6,244	-(352)	28,456	27,912	544
Petroleum Products	3,782	3,245	537	40,767	36,468	4,299	167,769	170,319	-(2,550)
Primary Forest Products	317	396	-(79)	3,752	4,582	-(830)	20,404	20,642	-(238)
Pulp, Paper and Allied Products	2,449	2,780	-(331)	27,535	29,667	-(2,132)	128,589	136,936	-(8,347)
Stone, Clay and Glass Products	2,382	2,450	-(68)	27,515	26,268	1,247	128,736	128,837	-(101)
Waste and Scrap Materials	981	941	40	10,840	10,818	22	50,440	45,229	5,211
Total Merchandise	44,337	46,189	-(1,852)	492,860	517,448	-(24,588)	2,346,182	2,419,916	-(73,734)
Container	75,685	80,972	-(5,287)	815,708	868,342	-(52,634)	3,728,204	3,807,416	-(79,212)
Trailer	8,098	10,088	-(1,990)	69,382	93,938	-(24,556)	334,588	409,312	-(74,724)
Total Intermodal	83,783	91,060	-(7,277)	885,090	962,280	-(77,190)	4,062,792	4,216,728	-(153,936)
Coal	14,886	20,285	-(5,399)	163,828	203,358	-(39,530)	837,676	931,396	-(93,720)
Coke	906	1,308	-(402)	9,811	12,878	-(3,067)	52,549	65,153	-(12,604)
Total Coal and Coke	15,792	21,593	-(5,801)	173,639	216,236	-(42,597)	890,225	996,549	-(106,324)
Total Carloadings	143,912	158,842	-(14,930)	1,551,589	1,695,964	-(144,375)	7,299,199	7,633,193	-(333,994)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 51 (Q4) From: 12-15-2019 To: 12-21-2019
Data Generated: Mon Dec 30 05:00:54 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	599	858	-(259)	10,709	11,070	-(361)	43,244	53,109	-(9,865)
Chemicals	7,262	8,748	-(1,486)	91,756	99,003	-(7,247)	411,322	431,244	-(19,922)
Crushed Stone, Sand and Gravel	3,076	4,008	-(932)	49,350	51,366	-(2,016)	239,763	236,033	3,730
Farm Products Ex Grain	181	215	-(34)	2,205	2,311	-(106)	8,859	8,591	268
Food and Kindred Products	1,498	1,781	-(283)	19,897	21,082	-(1,185)	85,344	86,757	-(1,413)
Grain	2,905	3,640	-(735)	36,592	39,201	-(2,609)	174,160	172,087	2,073
Grain Mill Products	2,460	2,426	34	27,882	30,632	-(2,750)	126,611	129,650	-(3,039)
Iron and Steel Scrap	1,330	1,770	-(440)	15,457	18,081	-(2,624)	69,778	77,149	-(7,371)
Lumber and Wood Products	809	873	-(64)	9,305	10,889	-(1,584)	43,552	48,382	-(4,830)
Metallic Ores	74	69	5	906	1,074	-(168)	4,455	4,503	-(48)
Metals and Products	4,459	5,628	-(1,169)	53,018	63,512	-(10,494)	257,545	282,578	-(25,033)
Motor Vehicles and Equipment	7,777	8,039	-(262)	91,912	93,235	-(1,323)	389,585	398,013	-(8,428)
Non Metallic Minerals	621	721	-(100)	6,513	6,965	-(452)	29,077	28,633	444
Petroleum Products	3,995	3,148	847	44,762	39,616	5,146	171,764	173,467	-(1,703)
Primary Forest Products	321	448	-(127)	4,073	5,030	-(957)	20,725	21,090	-(365)
Pulp, Paper and Allied Products	2,522	2,854	-(332)	30,057	32,521	-(2,464)	131,111	139,790	-(8,679)
Stone, Clay and Glass Products	2,342	2,329	13	29,857	28,597	1,260	131,078	131,166	-(88)
Waste and Scrap Materials	1,081	787	294	11,921	11,605	316	51,521	46,016	5,505
Total Merchandise	43,312	48,342	-(5,030)	536,172	565,790	-(29,618)	2,389,494	2,468,258	-(78,764)
Container	73,232	79,329	-(6,097)	888,940	947,671	-(58,731)	3,801,436	3,886,745	-(85,309)
Trailer	7,025	8,967	-(1,942)	76,407	102,905	-(26,498)	341,613	418,279	-(76,666)
Total Intermodal	80,257	88,296	-(8,039)	965,347	1,050,576	-(85,229)	4,143,049	4,305,024	-(161,975)
Coal	14,027	20,002	-(5,975)	177,855	223,360	-(45,505)	851,703	951,398	-(99,695)
Coke	927	1,104	-(177)	10,738	13,982	-(3,244)	53,476	66,257	-(12,781)
Total Coal and Coke	14,954	21,106	-(6,152)	188,593	237,342	-(48,749)	905,179	1,017,655	-(112,476)
Total Carloadings	138,523	157,744	-(19,221)	1,690,112	1,853,708	-(163,596)	7,437,722	7,790,937	-(353,215)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 52 (Q4) From: 12-22-2019 To: 12-28-2019
Data Generated: Mon Dec 30 05:00:54 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	391	538	-(147)	11,100	11,608	-(508)	43,635	53,647	-(10,012)
Chemicals	7,116	7,992	-(876)	98,872	106,995	-(8,123)	418,438	439,236	-(20,798)
Crushed Stone, Sand and Gravel	1,613	2,328	-(715)	50,963	53,694	-(2,731)	241,376	238,361	3,015
Farm Products Ex Grain	140	152	-(12)	2,345	2,463	-(118)	8,999	8,743	256
Food and Kindred Products	1,392	1,320	72	21,289	22,402	-(1,113)	86,736	88,077	-(1,341)
Grain	2,280	3,529	-(1,249)	38,872	42,730	-(3,858)	176,440	175,616	824
Grain Mill Products	1,987	2,517	-(530)	29,869	33,149	-(3,280)	128,598	132,167	-(3,569)
Iron and Steel Scrap	618	1,127	-(509)	16,075	19,208	-(3,133)	70,396	78,276	-(7,880)
Lumber and Wood Products	664	696	-(32)	9,969	11,585	-(1,616)	44,216	49,078	-(4,862)
Metallic Ores	54	60	-(6)	960	1,134	-(174)	4,509	4,563	-(54)
Metals and Products	3,817	4,373	-(556)	56,835	67,885	-(11,050)	261,362	286,951	-(25,589)
Motor Vehicles and Equipment	3,926	4,886	-(960)	95,838	98,121	-(2,283)	393,511	402,899	-(9,388)
Non Metallic Minerals	532	497	35	7,045	7,462	-(417)	29,609	29,130	479
Petroleum Products	3,411	3,183	228	48,173	42,799	5,374	175,175	176,650	-(1,475)
Primary Forest Products	257	259	-(2)	4,330	5,289	-(959)	20,982	21,349	-(367)
Pulp, Paper and Allied Products	2,566	2,702	-(136)	32,623	35,223	-(2,600)	133,677	142,492	-(8,815)
Stone, Clay and Glass Products	1,568	1,780	-(212)	31,425	30,377	1,048	132,646	132,946	-(300)
Waste and Scrap Materials	762	717	45	12,683	12,322	361	52,283	46,733	5,550
Total Merchandise	33,094	38,656	-(5,562)	569,266	604,446	-(35,180)	2,422,588	2,506,914	-(84,326)
Container	51,467	57,022	-(5,555)	940,407	1,004,693	-(64,286)	3,852,903	3,943,767	-(90,864)
Trailer	4,125	4,727	-(602)	80,532	107,632	-(27,100)	345,738	423,006	-(77,268)
Total Intermodal	55,592	61,749	-(6,157)	1,020,939	1,112,325	-(91,386)	4,198,641	4,366,773	-(168,132)
Coal	10,012	13,829	-(3,817)	187,867	237,189	-(49,322)	861,715	965,227	-(103,512)
Coke	700	1,349	-(649)	11,438	15,331	-(3,893)	54,176	67,606	-(13,430)
Total Coal and Coke	10,712	15,178	-(4,466)	199,305	252,520	-(53,215)	915,891	1,032,833	-(116,942)
Total Carloadings	99,398	115,583	-(16,185)	1,789,510	1,969,291	-(179,781)	7,537,120	7,906,520	-(369,400)