

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 44 (Q4) From: 10-28-2018 To: 11-03-2018
Data Generated: Mon Nov 26 05:00:23 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	791	590	201	4,827	3,654	1,173	46,972	38,350	8,622
Chemicals	8,457	7,953	504	41,658	39,840	1,818	373,726	340,893	32,833
Crushed Stone, Sand and Gravel	5,402	4,920	482	24,978	25,144	-(166)	209,661	206,231	3,430
Farm Products Ex Grain	242	205	37	913	819	94	7,193	6,832	361
Food and Kindred Products	1,949	1,615	334	9,381	8,757	624	75,040	76,205	-(1,165)
Grain	2,922	3,963	-(1,041)	16,282	17,981	-(1,699)	149,061	162,775	-(13,714)
Grain Mill Products	2,399	2,614	-(215)	12,865	13,051	-(186)	112,005	111,198	807
Iron and Steel Scrap	1,525	1,428	97	7,239	7,603	-(364)	66,296	69,695	-(3,399)
Lumber and Wood Products	973	1,010	-(37)	4,700	4,645	55	42,191	41,786	405
Metallic Ores	105	90	15	483	414	69	3,914	4,027	-(113)
Metals and Products	5,447	5,393	54	26,290	26,473	-(183)	245,437	250,623	-(5,186)
Motor Vehicles and Equipment	8,041	8,354	-(313)	39,321	41,930	-(2,609)	344,090	359,577	-(15,487)
Non Metallic Minerals	437	449	-(12)	2,761	2,003	758	24,433	19,054	5,379
Petroleum Products	3,222	3,253	-(31)	17,023	15,609	1,414	150,899	133,063	17,836
Primary Forest Products	445	466	-(21)	2,172	2,432	-(260)	18,230	21,731	-(3,501)
Pulp, Paper and Allied Products	2,604	2,677	-(73)	13,228	13,293	-(65)	120,507	119,195	1,312
Stone, Clay and Glass Products	2,402	2,811	-(409)	12,269	14,732	-(2,463)	114,849	122,007	-(7,158)
Waste and Scrap Materials	1,161	939	222	5,548	4,329	1,219	39,901	36,771	3,130
Total Merchandise	48,524	48,730	-(206)	241,938	242,709	-(771)	2,144,405	2,120,013	24,392
Container	81,051	76,895	4,156	404,862	381,311	23,551	3,336,151	3,126,039	210,112
Trailer	8,155	8,260	-(105)	40,648	39,525	1,123	363,899	309,505	54,394
Total Intermodal	89,206	85,155	4,051	445,510	420,836	24,674	3,700,050	3,435,544	264,506
Coal	19,663	17,907	1,756	92,746	94,631	-(1,885)	820,779	834,821	-(14,042)
Coke	1,226	1,248	-(22)	5,380	7,525	-(2,145)	57,697	61,735	-(4,038)
Total Coal and Coke	20,889	19,155	1,734	98,126	102,156	-(4,030)	878,476	896,556	-(18,080)
Total Carloadings	158,619	153,040	5,579	785,574	765,701	19,873	6,722,931	6,452,113	270,818

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 45 (Q4) From: 11-04-2018 To: 11-10-2018
Data Generated: Mon Nov 26 05:00:23 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	933	755	178	5,760	4,409	1,351	47,905	39,105	8,800
Chemicals	8,139	8,168	-(29)	49,797	48,008	1,789	381,865	349,061	32,804
Crushed Stone, Sand and Gravel	4,335	4,514	-(179)	29,313	29,658	-(345)	213,996	210,745	3,251
Farm Products Ex Grain	231	201	30	1,144	1,020	124	7,424	7,033	391
Food and Kindred Products	1,854	1,718	136	11,235	10,475	760	76,894	77,923	-(1,029)
Grain	2,977	4,136	-(1,159)	19,259	22,117	-(2,858)	152,038	166,911	-(14,873)
Grain Mill Products	2,736	2,693	43	15,601	15,744	-(143)	114,741	113,891	850
Iron and Steel Scrap	1,370	1,536	-(166)	8,609	9,139	-(530)	67,666	71,231	-(3,565)
Lumber and Wood Products	955	940	15	5,655	5,585	70	43,146	42,726	420
Metallic Ores	88	101	-(13)	571	515	56	4,002	4,128	-(126)
Metals and Products	5,054	5,173	-(119)	31,344	31,646	-(302)	250,491	255,796	-(5,305)
Motor Vehicles and Equipment	8,599	8,180	419	47,920	50,110	-(2,190)	352,689	367,757	-(15,068)
Non Metallic Minerals	564	412	152	3,325	2,415	910	24,997	19,466	5,531
Petroleum Products	3,518	3,405	113	20,541	19,014	1,527	154,417	136,468	17,949
Primary Forest Products	478	434	44	2,650	2,866	-(216)	18,708	22,165	-(3,457)
Pulp, Paper and Allied Products	2,676	2,703	-(27)	15,904	15,996	-(92)	123,183	121,898	1,285
Stone, Clay and Glass Products	2,508	2,772	-(264)	14,777	17,504	-(2,727)	117,357	124,779	-(7,422)
Waste and Scrap Materials	935	889	46	6,483	5,218	1,265	40,836	37,660	3,176
Total Merchandise	47,950	48,730	-(780)	289,888	291,439	-(1,551)	2,192,355	2,168,743	23,612
Container	80,931	75,394	5,537	485,793	456,705	29,088	3,417,082	3,201,433	215,649
Trailer	8,297	8,288	9	48,945	47,813	1,132	372,196	317,793	54,403
Total Intermodal	89,228	83,682	5,546	534,738	504,518	30,220	3,789,278	3,519,226	270,052
Coal	17,938	17,738	200	110,684	112,369	-(1,685)	838,717	852,559	-(13,842)
Coke	1,693	1,558	135	7,073	9,083	-(2,010)	59,390	63,293	-(3,903)
Total Coal and Coke	19,631	19,296	335	117,757	121,452	-(3,695)	898,107	915,852	-(17,745)
Total Carloadings	156,809	151,708	5,101	942,383	917,409	24,974	6,879,740	6,603,821	275,919

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 46 (Q4) From: 11-11-2018 To: 11-17-2018
Data Generated: Mon Nov 26 05:00:23 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	724	868	-(144)	6,484	5,277	1,207	48,629	39,973	8,656
Chemicals	7,761	8,103	-(342)	57,558	56,111	1,447	389,626	357,164	32,462
Crushed Stone, Sand and Gravel	4,295	4,742	-(447)	33,608	34,400	-(792)	218,291	215,487	2,804
Farm Products Ex Grain	209	208	1	1,353	1,228	125	7,633	7,241	392
Food and Kindred Products	1,678	1,815	-(137)	12,913	12,290	623	78,572	79,738	-(1,166)
Grain	2,890	3,529	-(639)	22,149	25,646	-(3,497)	154,928	170,440	-(15,512)
Grain Mill Products	2,512	2,540	-(28)	18,113	18,284	-(171)	117,253	116,431	822
Iron and Steel Scrap	1,563	1,560	3	10,172	10,699	-(527)	69,229	72,791	-(3,562)
Lumber and Wood Products	974	920	54	6,629	6,505	124	44,120	43,646	474
Metallic Ores	99	92	7	670	607	63	4,101	4,220	-(119)
Metals and Products	5,116	5,127	-(11)	36,460	36,773	-(313)	255,607	260,923	-(5,316)
Motor Vehicles and Equipment	6,949	8,628	-(1,679)	54,869	58,738	-(3,869)	359,638	376,385	-(16,747)
Non Metallic Minerals	574	375	199	3,899	2,790	1,109	25,571	19,841	5,730
Petroleum Products	2,900	3,296	-(396)	23,441	22,310	1,131	157,317	139,764	17,553
Primary Forest Products	389	495	-(106)	3,039	3,361	-(322)	19,097	22,660	-(3,563)
Pulp, Paper and Allied Products	2,482	2,531	-(49)	18,386	18,527	-(141)	125,665	124,429	1,236
Stone, Clay and Glass Products	2,296	2,618	-(322)	17,073	20,122	-(3,049)	119,653	127,397	-(7,744)
Waste and Scrap Materials	805	817	-(12)	7,288	6,035	1,253	41,641	38,477	3,164
Total Merchandise	44,216	48,264	-(4,048)	334,104	339,703	-(5,599)	2,236,571	2,217,007	19,564
Container	76,312	76,209	103	562,105	532,914	29,191	3,493,394	3,277,642	215,752
Trailer	8,417	7,781	636	57,362	55,594	1,768	380,613	325,574	55,039
Total Intermodal	84,729	83,990	739	619,467	588,508	30,959	3,874,007	3,603,216	270,791
Coal	18,335	17,692	643	129,019	130,061	-(1,042)	857,052	870,251	-(13,199)
Coke	820	1,514	-(694)	7,893	10,597	-(2,704)	60,210	64,807	-(4,597)
Total Coal and Coke	19,155	19,206	-(51)	136,912	140,658	-(3,746)	917,262	935,058	-(17,796)
Total Carloadings	148,100	151,460	-(3,360)	1,090,483	1,068,869	21,614	7,027,840	6,755,281	272,559

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 47 (Q4) From: 11-18-2018 To: 11-24-2018
Data Generated: Mon Nov 26 05:00:23 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	662	557	105	7,146	5,834	1,312	49,291	40,530	8,761
Chemicals	7,487	7,610	-(123)	65,045	63,721	1,324	397,113	364,774	32,339
Crushed Stone, Sand and Gravel	2,816	3,123	-(307)	36,424	37,523	-(1,099)	221,107	218,610	2,497
Farm Products Ex Grain	171	136	35	1,524	1,364	160	7,804	7,377	427
Food and Kindred Products	1,572	1,578	-(6)	14,485	13,868	617	80,144	81,316	-(1,172)
Grain	3,232	3,159	73	25,381	28,805	-(3,424)	158,160	173,599	-(15,439)
Grain Mill Products	2,258	2,117	141	20,371	20,401	-(30)	119,511	118,548	963
Iron and Steel Scrap	1,204	1,035	169	11,376	11,734	-(358)	70,433	73,826	-(3,393)
Lumber and Wood Products	807	741	66	7,436	7,246	190	44,927	44,387	540
Metallic Ores	115	73	42	785	680	105	4,216	4,293	-(77)
Metals and Products	4,562	4,528	34	41,022	41,301	-(279)	260,169	265,451	-(5,282)
Motor Vehicles and Equipment	6,803	6,990	-(187)	61,672	65,728	-(4,056)	366,441	383,375	-(16,934)
Non Metallic Minerals	639	305	334	4,538	3,095	1,443	26,210	20,146	6,064
Petroleum Products	3,153	2,988	165	26,594	25,298	1,296	160,470	142,752	17,718
Primary Forest Products	292	269	23	3,331	3,630	-(299)	19,389	22,929	-(3,540)
Pulp, Paper and Allied Products	2,563	2,623	-(60)	20,949	21,150	-(201)	128,228	127,052	1,176
Stone, Clay and Glass Products	2,090	2,378	-(288)	19,163	22,500	-(3,337)	121,743	129,775	-(8,032)
Waste and Scrap Materials	782	690	92	8,070	6,725	1,345	42,423	39,167	3,256
Total Merchandise	41,208	40,900	308	375,312	380,603	-(5,291)	2,277,779	2,257,907	19,872
Container	69,244	63,812	5,432	631,349	596,726	34,623	3,562,638	3,341,454	221,184
Trailer	7,829	7,400	429	65,191	62,994	2,197	388,442	332,974	55,468
Total Intermodal	77,073	71,212	5,861	696,540	659,720	36,820	3,951,080	3,674,428	276,652
Coal	15,542	15,406	136	144,561	145,467	-(906)	872,594	885,657	-(13,063)
Coke	896	1,540	-(644)	8,789	12,137	-(3,348)	61,106	66,347	-(5,241)
Total Coal and Coke	16,438	16,946	-(508)	153,350	157,604	-(4,254)	933,700	952,004	-(18,304)
Total Carloadings	134,719	129,058	5,661	1,225,202	1,197,927	27,275	7,162,559	6,884,339	278,220