

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 22 (Q2) From: 05-27-2018 To: 06-02-2018
Data Generated: Tue Jul 24 01:52:45 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	921	595	326	10,755	8,098	2,657	24,670	20,239	4,431
Chemicals	8,430	7,005	1,425	77,979	68,443	9,536	187,481	167,987	19,494
Crushed Stone, Sand and Gravel	4,518	4,680	-(162)	48,665	45,714	2,951	97,806	93,893	3,913
Farm Products Ex Grain	125	114	11	1,365	1,424	-(59)	3,524	3,489	35
Food and Kindred Products	1,543	1,706	-(163)	15,524	15,884	-(360)	37,037	38,018	-(981)
Grain	3,157	3,542	-(385)	31,585	32,061	-(476)	73,140	82,507	-(9,367)
Grain Mill Products	2,581	2,476	105	22,732	22,623	109	54,872	55,342	-(470)
Iron and Steel Scrap	1,268	1,332	-(64)	13,613	14,330	-(717)	32,972	34,191	-(1,219)
Lumber and Wood Products	904	919	-(15)	8,894	8,959	-(65)	20,505	21,174	-(669)
Metallic Ores	82	76	6	822	868	-(46)	1,920	2,081	-(161)
Metals and Products	5,538	5,596	-(58)	51,241	51,910	-(669)	122,559	126,284	-(3,725)
Motor Vehicles and Equipment	7,618	7,958	-(340)	72,854	77,106	-(4,252)	175,792	188,710	-(12,918)
Non Metallic Minerals	620	318	302	5,452	4,000	1,452	11,681	10,306	1,375
Petroleum Products	3,449	3,021	428	30,926	27,031	3,895	73,988	68,890	5,098
Primary Forest Products	361	474	-(113)	3,626	4,239	-(613)	9,207	11,237	-(2,030)
Pulp, Paper and Allied Products	2,816	2,724	92	24,158	23,409	749	59,267	58,157	1,110
Stone, Clay and Glass Products	2,487	2,456	31	25,046	25,209	-(163)	56,691	59,168	-(2,477)
Waste and Scrap Materials	793	751	42	7,541	6,873	668	17,920	18,843	-(923)
Total Merchandise	47,211	45,743	1,468	452,778	438,181	14,597	1,061,032	1,060,516	516
Container	69,754	66,699	3,055	674,665	630,739	43,926	1,623,658	1,518,830	104,828
Trailer	7,447	6,133	1,314	73,542	60,305	13,237	179,542	153,163	26,379
Total Intermodal	77,201	72,832	4,369	748,207	691,044	57,163	1,803,200	1,671,993	131,207
Coal	18,021	18,566	-(545)	178,156	172,139	6,017	412,633	418,011	-(5,378)
Coke	1,530	1,499	31	13,041	12,577	464	30,187	29,735	452
Total Coal and Coke	19,551	20,065	-(514)	191,197	184,716	6,481	442,820	447,746	-(4,926)
Total Carloadings	143,963	138,640	5,323	1,392,182	1,313,941	78,241	3,307,052	3,180,255	126,797

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 23 (Q2) From: 06-03-2018 To: 06-09-2018
Data Generated: Tue Jul 24 01:52:47 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	922	1,107	-(185)	11,677	9,205	2,472	25,592	21,346	4,246
Chemicals	8,113	7,655	458	86,092	76,098	9,994	195,594	175,642	19,952
Crushed Stone, Sand and Gravel	5,777	5,729	48	54,442	51,443	2,999	103,583	99,622	3,961
Farm Products Ex Grain	174	146	28	1,539	1,570	-(31)	3,698	3,635	63
Food and Kindred Products	1,594	1,644	-(50)	17,118	17,528	-(410)	38,631	39,662	-(1,031)
Grain	3,414	3,190	224	34,999	35,251	-(252)	76,554	85,697	-(9,143)
Grain Mill Products	2,766	2,538	228	25,498	25,161	337	57,638	57,880	-(242)
Iron and Steel Scrap	1,536	1,638	-(102)	15,149	15,968	-(819)	34,508	35,829	-(1,321)
Lumber and Wood Products	985	957	28	9,879	9,916	-(37)	21,490	22,131	-(641)
Metallic Ores	84	80	4	906	948	-(42)	2,004	2,161	-(157)
Metals and Products	5,508	5,666	-(158)	56,749	57,576	-(827)	128,067	131,950	-(3,883)
Motor Vehicles and Equipment	8,758	9,071	-(313)	81,612	86,177	-(4,565)	184,550	197,781	-(13,231)
Non Metallic Minerals	686	354	332	6,138	4,354	1,784	12,367	10,660	1,707
Petroleum Products	3,640	3,178	462	34,566	30,209	4,357	77,628	72,068	5,560
Primary Forest Products	440	525	-(85)	4,066	4,764	-(698)	9,647	11,762	-(2,115)
Pulp, Paper and Allied Products	2,725	2,700	25	26,883	26,109	774	61,992	60,857	1,135
Stone, Clay and Glass Products	2,713	2,822	-(109)	27,759	28,031	-(272)	59,404	61,990	-(2,586)
Waste and Scrap Materials	987	802	185	8,528	7,675	853	18,907	19,645	-(738)
Total Merchandise	50,822	49,802	1,020	503,600	487,983	15,617	1,111,854	1,110,318	1,536
Container	75,696	72,859	2,837	750,361	703,598	46,763	1,699,354	1,591,689	107,665
Trailer	8,787	6,968	1,819	82,329	67,273	15,056	188,329	160,131	28,198
Total Intermodal	84,483	79,827	4,656	832,690	770,871	61,819	1,887,683	1,751,820	135,863
Coal	20,248	20,024	224	198,404	192,163	6,241	432,881	438,035	-(5,154)
Coke	1,630	1,446	184	14,671	14,023	648	31,817	31,181	636
Total Coal and Coke	21,878	21,470	408	213,075	206,186	6,889	464,698	469,216	-(4,518)
Total Carloadings	157,183	151,099	6,084	1,549,365	1,465,040	84,325	3,464,235	3,331,354	132,881

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 24 (Q2) From: 06-10-2018 To: 06-16-2018
Data Generated: Tue Jul 24 01:52:45 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	937	947	-(10)	12,614	10,152	2,462	26,529	22,293	4,236
Chemicals	8,454	7,752	702	94,546	83,850	10,696	204,048	183,394	20,654
Crushed Stone, Sand and Gravel	5,042	5,006	36	59,484	56,449	3,035	108,625	104,628	3,997
Farm Products Ex Grain	164	170	-(6)	1,703	1,740	-(37)	3,862	3,805	57
Food and Kindred Products	1,685	1,678	7	18,803	19,206	-(403)	40,316	41,340	-(1,024)
Grain	3,624	4,053	-(429)	38,623	39,304	-(681)	80,178	89,750	-(9,572)
Grain Mill Products	2,563	2,564	-(1)	28,061	27,725	336	60,201	60,444	-(243)
Iron and Steel Scrap	1,442	1,657	-(215)	16,591	17,625	-(1,034)	35,950	37,486	-(1,536)
Lumber and Wood Products	1,032	917	115	10,911	10,833	78	22,522	23,048	-(526)
Metallic Ores	93	116	-(23)	999	1,064	-(65)	2,097	2,277	-(180)
Metals and Products	5,667	5,591	76	62,416	63,167	-(751)	133,734	137,541	-(3,807)
Motor Vehicles and Equipment	7,975	8,491	-(516)	89,587	94,668	-(5,081)	192,525	206,272	-(13,747)
Non Metallic Minerals	641	362	279	6,779	4,716	2,063	13,008	11,022	1,986
Petroleum Products	3,826	2,624	1,202	38,392	32,833	5,559	81,454	74,692	6,762
Primary Forest Products	429	427	2	4,495	5,191	-(696)	10,076	12,189	-(2,113)
Pulp, Paper and Allied Products	2,639	2,745	-(106)	29,522	28,854	668	64,631	63,602	1,029
Stone, Clay and Glass Products	2,762	2,947	-(185)	30,521	30,978	-(457)	62,166	64,937	-(2,771)
Waste and Scrap Materials	958	843	115	9,486	8,518	968	19,865	20,488	-(623)
Total Merchandise	49,933	48,890	1,043	553,533	536,873	16,660	1,161,787	1,159,208	2,579
Container	77,958	72,329	5,629	828,319	775,927	52,392	1,777,312	1,664,018	113,294
Trailer	8,928	7,255	1,673	91,257	74,528	16,729	197,257	167,386	29,871
Total Intermodal	86,886	79,584	7,302	919,576	850,455	69,121	1,974,569	1,831,404	143,165
Coal	19,527	18,445	1,082	217,931	210,608	7,323	452,408	456,480	-(4,072)
Coke	1,286	1,225	61	15,957	15,248	709	33,103	32,406	697
Total Coal and Coke	20,813	19,670	1,143	233,888	225,856	8,032	485,511	488,886	-(3,375)
Total Carloadings	157,632	148,144	9,488	1,706,997	1,613,184	93,813	3,621,867	3,479,498	142,369

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 25 (Q2) From: 06-17-2018 To: 06-23-2018
Data Generated: Tue Jul 24 01:52:45 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,229	945	284	13,843	11,097	2,746	27,758	23,238	4,520
Chemicals	8,743	7,360	1,383	103,289	91,210	12,079	212,791	190,754	22,037
Crushed Stone, Sand and Gravel	5,294	5,017	277	64,778	61,466	3,312	113,919	109,645	4,274
Farm Products Ex Grain	163	173	-(10)	1,866	1,913	-(47)	4,025	3,978	47
Food and Kindred Products	1,623	1,734	-(111)	20,426	20,940	-(514)	41,939	43,074	-(1,135)
Grain	3,360	3,448	-(88)	41,983	42,752	-(769)	83,538	93,198	-(9,660)
Grain Mill Products	2,779	2,538	241	30,840	30,263	577	62,980	62,982	-(2)
Iron and Steel Scrap	1,579	1,491	88	18,170	19,116	-(946)	37,529	38,977	-(1,448)
Lumber and Wood Products	1,040	985	55	11,951	11,818	133	23,562	24,033	-(471)
Metallic Ores	72	104	-(32)	1,071	1,168	-(97)	2,169	2,381	-(212)
Metals and Products	5,863	5,757	106	68,279	68,924	-(645)	139,597	143,298	-(3,701)
Motor Vehicles and Equipment	7,725	8,410	-(685)	97,312	103,078	-(5,766)	200,250	214,682	-(14,432)
Non Metallic Minerals	747	457	290	7,526	5,173	2,353	13,755	11,479	2,276
Petroleum Products	3,266	2,866	400	41,658	35,699	5,959	84,720	77,558	7,162
Primary Forest Products	405	503	-(98)	4,900	5,694	-(794)	10,481	12,692	-(2,211)
Pulp, Paper and Allied Products	2,617	2,561	56	32,139	31,415	724	67,248	66,163	1,085
Stone, Clay and Glass Products	2,902	2,724	178	33,423	33,702	-(279)	65,068	67,661	-(2,593)
Waste and Scrap Materials	913	737	176	10,399	9,255	1,144	20,778	21,225	-(447)
Total Merchandise	50,320	47,810	2,510	603,853	584,683	19,170	1,212,107	1,207,018	5,089
Container	76,790	72,448	4,342	905,109	848,375	56,734	1,854,102	1,736,466	117,636
Trailer	9,084	7,130	1,954	100,341	81,658	18,683	206,341	174,516	31,825
Total Intermodal	85,874	79,578	6,296	1,005,450	930,033	75,417	2,060,443	1,910,982	149,461
Coal	19,501	19,590	-(89)	237,432	230,198	7,234	471,909	476,070	-(4,161)
Coke	1,236	1,536	-(300)	17,193	16,784	409	34,339	33,942	397
Total Coal and Coke	20,737	21,126	-(389)	254,625	246,982	7,643	506,248	510,012	-(3,764)
Total Carloadings	156,931	148,514	8,417	1,863,928	1,761,698	102,230	3,778,798	3,628,012	150,786

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 26 (Q2) From: 06-24-2018 To: 06-30-2018
Data Generated: Tue Jul 24 01:52:45 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,673	942	731	15,516	12,039	3,477	29,431	24,180	5,251
Chemicals	8,726	7,483	1,243	112,015	98,693	13,322	221,517	198,237	23,280
Crushed Stone, Sand and Gravel	5,118	4,692	426	69,896	66,158	3,738	119,037	114,337	4,700
Farm Products Ex Grain	144	175	-(31)	2,010	2,088	-(78)	4,169	4,153	16
Food and Kindred Products	1,668	1,712	-(44)	22,094	22,652	-(558)	43,607	44,786	-(1,179)
Grain	3,194	3,571	-(377)	45,177	46,323	-(1,146)	86,732	96,769	-(10,037)
Grain Mill Products	2,702	2,484	218	33,542	32,747	795	65,682	65,466	216
Iron and Steel Scrap	1,608	1,900	-(292)	19,778	21,016	-(1,238)	39,137	40,877	-(1,740)
Lumber and Wood Products	991	1,005	-(14)	12,942	12,823	119	24,553	25,038	-(485)
Metallic Ores	74	103	-(29)	1,145	1,271	-(126)	2,243	2,484	-(241)
Metals and Products	5,747	6,195	-(448)	74,026	75,119	-(1,093)	145,344	149,493	-(4,149)
Motor Vehicles and Equipment	7,350	7,936	-(586)	104,662	111,014	-(6,352)	207,600	222,618	-(15,018)
Non Metallic Minerals	487	469	18	8,013	5,642	2,371	14,242	11,948	2,294
Petroleum Products	3,866	2,844	1,022	45,524	38,543	6,981	88,586	80,402	8,184
Primary Forest Products	418	531	-(113)	5,318	6,225	-(907)	10,899	13,223	-(2,324)
Pulp, Paper and Allied Products	2,877	2,785	92	35,016	34,200	816	70,125	68,948	1,177
Stone, Clay and Glass Products	2,631	2,650	-(19)	36,054	36,352	-(298)	67,699	70,311	-(2,612)
Waste and Scrap Materials	935	907	28	11,334	10,162	1,172	21,713	22,132	-(419)
Total Merchandise	50,209	48,384	1,825	654,062	633,067	20,995	1,262,316	1,255,402	6,914
Container	77,985	72,876	5,109	983,094	921,251	61,843	1,932,087	1,809,342	122,745
Trailer	9,068	6,565	2,503	109,409	88,223	21,186	215,409	181,081	34,328
Total Intermodal	87,053	79,441	7,612	1,092,503	1,009,474	83,029	2,147,496	1,990,423	157,073
Coal	18,250	18,201	49	255,682	248,399	7,283	490,159	494,271	-(4,112)
Coke	1,429	1,257	172	18,622	18,041	581	35,768	35,199	569
Total Coal and Coke	19,679	19,458	221	274,304	266,440	7,864	525,927	529,470	-(3,543)
Total Carloadings	156,941	147,283	9,658	2,020,869	1,908,981	111,888	3,935,739	3,775,295	160,444