

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 22 (Q2) From: 05-28-2017 To: 06-03-2017
Data Generated: Mon Jul 23 02:58:22 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	601	1,162	-(561)	8,048	8,891	-(843)	20,061	22,554	-(2,493)
Chemicals	6,994	7,602	-(608)	68,376	70,685	-(2,309)	167,851	174,264	-(6,413)
Crushed Stone, Sand and Gravel	4,628	4,269	359	45,707	40,861	4,846	93,870	83,892	9,978
Farm Products Ex Grain	114	144	-(30)	1,424	1,422	2	3,489	3,700	-(211)
Food and Kindred Products	1,705	1,625	80	15,910	15,578	332	38,053	38,222	-(169)
Grain	3,526	3,528	-(2)	32,128	30,029	2,099	82,460	77,363	5,097
Grain Mill Products	2,481	2,437	44	22,629	22,317	312	55,345	54,930	415
Iron and Steel Scrap	1,331	1,262	69	14,304	14,125	179	34,127	32,108	2,019
Lumber and Wood Products	918	989	-(71)	8,966	9,288	-(322)	21,173	22,150	-(977)
Metallic Ores	72	72	0	880	832	48	2,138	2,075	63
Metals and Products	5,567	5,106	461	51,887	47,415	4,472	126,250	115,291	10,959
Motor Vehicles and Equipment	7,953	7,310	643	77,114	77,054	60	188,718	192,140	-(3,422)
Non Metallic Minerals	318	223	95	4,000	2,619	1,381	10,306	7,041	3,265
Petroleum Products	3,023	3,406	-(383)	27,031	32,207	-(5,176)	68,900	77,839	-(8,939)
Primary Forest Products	474	532	-(58)	4,237	4,632	-(395)	11,245	12,661	-(1,416)
Pulp, Paper and Allied Products	2,729	2,774	-(45)	23,406	24,698	-(1,292)	58,159	61,412	-(3,253)
Stone, Clay and Glass Products	2,478	2,867	-(389)	25,231	26,961	-(1,730)	59,198	61,916	-(2,718)
Waste and Scrap Materials	828	843	-(15)	7,208	7,326	-(118)	19,218	16,181	3,037
Total Merchandise	45,740	46,151	-(411)	438,486	436,940	1,546	1,060,561	1,055,739	4,822
Container	66,420	59,739	6,681	628,622	599,307	29,315	1,513,902	1,458,361	55,541
Trailer	6,333	5,420	913	62,235	52,446	9,789	157,973	138,120	19,853
Total Intermodal	72,753	65,159	7,594	690,857	651,753	39,104	1,671,875	1,596,481	75,394
Coal	18,543	13,535	5,008	172,297	128,386	43,911	418,068	330,057	88,011
Coke	1,523	1,313	210	12,565	11,890	675	29,758	26,866	2,892
Total Coal and Coke	20,066	14,848	5,218	184,862	140,276	44,586	447,826	356,923	90,903
Total Carloadings	138,559	126,158	12,401	1,314,205	1,228,969	85,236	3,180,262	3,009,143	171,119

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 23 (Q2) From: 06-04-2017 To: 06-10-2017
Data Generated: Mon Jul 23 02:58:23 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,095	927	168	9,143	9,818	-(675)	21,156	23,481	-(2,325)
Chemicals	7,638	7,933	-(295)	76,014	78,618	-(2,604)	175,489	182,197	-(6,708)
Crushed Stone, Sand and Gravel	5,730	4,542	1,188	51,437	45,403	6,034	99,600	88,434	11,166
Farm Products Ex Grain	148	174	-(26)	1,572	1,596	-(24)	3,637	3,874	-(237)
Food and Kindred Products	1,648	1,907	-(259)	17,558	17,485	73	39,701	40,129	-(428)
Grain	3,132	3,983	-(851)	35,260	34,012	1,248	85,592	81,346	4,246
Grain Mill Products	2,537	2,875	-(338)	25,166	25,192	-(26)	57,882	57,805	77
Iron and Steel Scrap	1,625	1,627	-(2)	15,929	15,752	177	35,752	33,735	2,017
Lumber and Wood Products	956	916	40	9,922	10,204	-(282)	22,129	23,066	-(937)
Metallic Ores	81	70	11	961	902	59	2,219	2,145	74
Metals and Products	5,657	5,447	210	57,544	52,862	4,682	131,907	120,738	11,169
Motor Vehicles and Equipment	9,073	8,869	204	86,187	85,923	264	197,791	201,009	-(3,218)
Non Metallic Minerals	354	368	-(14)	4,354	2,987	1,367	10,660	7,409	3,251
Petroleum Products	3,179	3,775	-(596)	30,210	35,982	-(5,772)	72,079	81,614	-(9,535)
Primary Forest Products	527	599	-(72)	4,764	5,231	-(467)	11,772	13,260	-(1,488)
Pulp, Paper and Allied Products	2,681	2,779	-(98)	26,087	27,477	-(1,390)	60,840	64,191	-(3,351)
Stone, Clay and Glass Products	2,805	3,072	-(267)	28,036	30,033	-(1,997)	62,003	64,988	-(2,985)
Waste and Scrap Materials	854	964	-(110)	8,062	8,290	-(228)	20,072	17,145	2,927
Total Merchandise	49,720	50,827	-(1,107)	488,206	487,767	439	1,110,281	1,106,566	3,715
Container	72,557	69,467	3,090	701,179	668,774	32,405	1,586,459	1,527,828	58,631
Trailer	7,187	6,273	914	69,422	58,719	10,703	165,160	144,393	20,767
Total Intermodal	79,744	75,740	4,004	770,601	727,493	43,108	1,751,619	1,672,221	79,398
Coal	19,986	16,012	3,974	192,283	144,398	47,885	438,054	346,069	91,985
Coke	1,424	1,445	-(21)	13,989	13,335	654	31,182	28,311	2,871
Total Coal and Coke	21,410	17,457	3,953	206,272	157,733	48,539	469,236	374,380	94,856
Total Carloadings	150,874	144,024	6,850	1,465,079	1,372,993	92,086	3,331,136	3,153,167	177,969

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 24 (Q2) From: 06-11-2017 To: 06-17-2017
Data Generated: Mon Jul 23 02:58:23 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	952	1,014	-(62)	10,095	10,832	-(737)	22,108	24,495	-(2,387)
Chemicals	7,765	7,507	258	83,779	86,125	-(2,346)	183,254	189,704	-(6,450)
Crushed Stone, Sand and Gravel	5,018	4,812	206	56,455	50,215	6,240	104,618	93,246	11,372
Farm Products Ex Grain	169	207	-(38)	1,741	1,803	-(62)	3,806	4,081	-(275)
Food and Kindred Products	1,675	1,712	-(37)	19,233	19,197	36	41,376	41,841	-(465)
Grain	4,045	3,645	400	39,305	37,657	1,648	89,637	84,991	4,646
Grain Mill Products	2,569	2,646	-(77)	27,735	27,838	-(103)	60,451	60,451	0
Iron and Steel Scrap	1,661	1,708	-(47)	17,590	17,460	130	37,413	35,443	1,970
Lumber and Wood Products	911	1,013	-(102)	10,833	11,217	-(384)	23,040	24,079	-(1,039)
Metallic Ores	113	81	32	1,074	983	91	2,332	2,226	106
Metals and Products	5,602	5,503	99	63,146	58,365	4,781	137,509	126,241	11,268
Motor Vehicles and Equipment	8,490	8,410	80	94,677	94,333	344	206,281	209,419	-(3,138)
Non Metallic Minerals	362	390	-(28)	4,716	3,377	1,339	11,022	7,799	3,223
Petroleum Products	2,620	3,026	-(406)	32,830	39,008	-(6,178)	74,699	84,640	-(9,941)
Primary Forest Products	425	517	-(92)	5,189	5,748	-(559)	12,197	13,777	-(1,580)
Pulp, Paper and Allied Products	2,747	2,771	-(24)	28,834	30,248	-(1,414)	63,587	66,962	-(3,375)
Stone, Clay and Glass Products	2,933	3,096	-(163)	30,969	33,129	-(2,160)	64,936	68,084	-(3,148)
Waste and Scrap Materials	900	1,072	-(172)	8,962	9,362	-(400)	20,972	18,217	2,755
Total Merchandise	48,957	49,130	-(173)	537,163	536,897	266	1,159,238	1,155,696	3,542
Container	72,074	68,252	3,822	773,253	737,026	36,227	1,658,533	1,596,080	62,453
Trailer	7,474	6,283	1,191	76,896	65,002	11,894	172,634	150,676	21,958
Total Intermodal	79,548	74,535	5,013	850,149	802,028	48,121	1,831,167	1,746,756	84,411
Coal	18,589	16,992	1,597	210,872	161,390	49,482	456,643	363,061	93,582
Coke	1,224	1,171	53	15,213	14,506	707	32,406	29,482	2,924
Total Coal and Coke	19,813	18,163	1,650	226,085	175,896	50,189	489,049	392,543	96,506
Total Carloadings	148,318	141,828	6,490	1,613,397	1,514,821	98,576	3,479,454	3,294,995	184,459

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 25 (Q2) From: 06-18-2017 To: 06-24-2017
Data Generated: Mon Jul 23 02:58:23 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	928	771	157	11,023	11,603	-(580)	23,036	25,266	-(2,230)
Chemicals	7,355	7,618	-(263)	91,134	93,743	-(2,609)	190,609	197,322	-(6,713)
Crushed Stone, Sand and Gravel	5,024	4,917	107	61,479	55,132	6,347	109,642	98,163	11,479
Farm Products Ex Grain	174	169	5	1,915	1,972	-(57)	3,980	4,250	-(270)
Food and Kindred Products	1,740	1,578	162	20,973	20,775	198	43,116	43,419	-(303)
Grain	3,535	3,421	114	42,840	41,078	1,762	93,172	88,412	4,760
Grain Mill Products	2,536	2,504	32	30,271	30,342	-(71)	62,987	62,955	32
Iron and Steel Scrap	1,504	1,658	-(154)	19,094	19,118	-(24)	38,917	37,101	1,816
Lumber and Wood Products	985	1,070	-(85)	11,818	12,287	-(469)	24,025	25,149	-(1,124)
Metallic Ores	104	68	36	1,178	1,051	127	2,436	2,294	142
Metals and Products	5,762	5,565	197	68,908	63,930	4,978	143,271	131,806	11,465
Motor Vehicles and Equipment	8,460	8,978	-(518)	103,137	103,311	-(174)	214,741	218,397	-(3,656)
Non Metallic Minerals	461	303	158	5,177	3,680	1,497	11,483	8,102	3,381
Petroleum Products	2,866	3,374	-(508)	35,696	42,382	-(6,686)	77,565	88,014	-(10,449)
Primary Forest Products	505	664	-(159)	5,694	6,412	-(718)	12,702	14,441	-(1,739)
Pulp, Paper and Allied Products	2,567	2,902	-(335)	31,401	33,150	-(1,749)	66,154	69,864	-(3,710)
Stone, Clay and Glass Products	2,730	2,982	-(252)	33,699	36,111	-(2,412)	67,666	71,066	-(3,400)
Waste and Scrap Materials	730	1,090	-(360)	9,692	10,452	-(760)	21,702	19,307	2,395
Total Merchandise	47,966	49,632	-(1,666)	585,129	586,529	-(1,400)	1,207,204	1,205,328	1,876
Container	72,210	70,425	1,785	845,463	807,451	38,012	1,730,743	1,666,505	64,238
Trailer	7,373	6,251	1,122	84,269	71,253	13,016	180,007	156,927	23,080
Total Intermodal	79,583	76,676	2,907	929,732	878,704	51,028	1,910,750	1,823,432	87,318
Coal	19,450	16,348	3,102	230,322	177,738	52,584	476,093	379,409	96,684
Coke	1,540	1,170	370	16,753	15,676	1,077	33,946	30,652	3,294
Total Coal and Coke	20,990	17,518	3,472	247,075	193,414	53,661	510,039	410,061	99,978
Total Carloadings	148,539	143,826	4,713	1,761,936	1,658,647	103,289	3,627,993	3,438,821	189,172