

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 5 (Q1) From: 01-29-2017 To: 02-04-2017
Data Generated: Mon Jul 23 03:03:30 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	736	1,041	-(305)	4,137	5,065	-(928)	4,137	5,065	-(928)
Chemicals	7,850	8,053	-(203)	37,642	39,238	-(1,596)	37,642	39,238	-(1,596)
Crushed Stone, Sand and Gravel	3,518	3,491	27	15,712	14,558	1,154	15,712	14,558	1,154
Farm Products Ex Grain	171	175	-(4)	765	916	-(151)	765	916	-(151)
Food and Kindred Products	1,835	1,856	-(21)	8,169	8,097	72	8,169	8,097	72
Grain	3,984	3,934	50	20,380	18,657	1,723	20,380	18,657	1,723
Grain Mill Products	2,806	2,398	408	12,641	12,345	296	12,641	12,345	296
Iron and Steel Scrap	1,470	1,383	87	7,277	6,812	465	7,277	6,812	465
Lumber and Wood Products	1,004	978	26	4,396	4,718	-(322)	4,396	4,718	-(322)
Metallic Ores	79	91	-(12)	420	452	-(32)	420	452	-(32)
Metals and Products	6,207	5,244	963	29,108	25,342	3,766	29,108	25,342	3,766
Motor Vehicles and Equipment	9,119	9,557	-(438)	40,022	40,755	-(733)	40,022	40,755	-(733)
Non Metallic Minerals	493	418	75	2,150	1,665	485	2,150	1,665	485
Petroleum Products	3,084	3,412	-(328)	16,922	19,123	-(2,201)	16,922	19,123	-(2,201)
Primary Forest Products	516	494	22	2,473	2,999	-(526)	2,473	2,999	-(526)
Pulp, Paper and Allied Products	2,732	2,851	-(119)	13,728	14,544	-(816)	13,728	14,544	-(816)
Stone, Clay and Glass Products	2,830	2,633	197	12,247	12,765	-(518)	12,247	12,765	-(518)
Waste and Scrap Materials	962	595	367	4,821	2,992	1,829	4,821	2,992	1,829
Total Merchandise	49,396	48,604	792	233,010	231,043	1,967	233,010	231,043	1,967
Container	71,753	68,085	3,668	331,076	323,125	7,951	331,076	323,125	7,951
Trailer	7,842	7,285	557	36,869	34,522	2,347	36,869	34,522	2,347
Total Intermodal	79,595	75,370	4,225	367,945	357,647	10,298	367,945	357,647	10,298
Coal	19,722	15,198	4,524	93,135	73,546	19,589	93,135	73,546	19,589
Coke	1,232	1,334	-(102)	6,451	5,733	718	6,451	5,733	718
Total Coal and Coke	20,954	16,532	4,422	99,586	79,279	20,307	99,586	79,279	20,307
Total Carloadings	149,945	140,506	9,439	700,541	667,969	32,572	700,541	667,969	32,572

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 6 (Q1) From: 02-05-2017 To: 02-11-2017
Data Generated: Mon Jul 23 03:03:30 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	927	1,174	-(247)	5,064	6,239	-(1,175)	5,064	6,239	-(1,175)
Chemicals	7,494	7,863	-(369)	45,136	47,101	-(1,965)	45,136	47,101	-(1,965)
Crushed Stone, Sand and Gravel	3,436	2,476	960	19,148	17,034	2,114	19,148	17,034	2,114
Farm Products Ex Grain	146	177	-(31)	911	1,093	-(182)	911	1,093	-(182)
Food and Kindred Products	1,748	1,745	3	9,917	9,842	75	9,917	9,842	75
Grain	3,817	3,536	281	24,197	22,193	2,004	24,197	22,193	2,004
Grain Mill Products	2,329	2,623	-(294)	14,970	14,968	2	14,970	14,968	2
Iron and Steel Scrap	1,310	1,341	-(31)	8,587	8,153	434	8,587	8,153	434
Lumber and Wood Products	921	989	-(68)	5,317	5,707	-(390)	5,317	5,707	-(390)
Metallic Ores	102	96	6	522	548	-(26)	522	548	-(26)
Metals and Products	5,447	5,253	194	34,555	30,595	3,960	34,555	30,595	3,960
Motor Vehicles and Equipment	9,052	9,209	-(157)	49,074	49,964	-(890)	49,074	49,964	-(890)
Non Metallic Minerals	467	354	113	2,617	2,019	598	2,617	2,019	598
Petroleum Products	3,271	3,557	-(286)	20,193	22,680	-(2,487)	20,193	22,680	-(2,487)
Primary Forest Products	508	626	-(118)	2,981	3,625	-(644)	2,981	3,625	-(644)
Pulp, Paper and Allied Products	2,562	2,773	-(211)	16,290	17,317	-(1,027)	16,290	17,317	-(1,027)
Stone, Clay and Glass Products	2,605	2,481	124	14,852	15,246	-(394)	14,852	15,246	-(394)
Waste and Scrap Materials	929	700	229	5,750	3,692	2,058	5,750	3,692	2,058
Total Merchandise	47,071	46,973	98	280,081	278,016	2,065	280,081	278,016	2,065
Container	68,328	67,173	1,155	399,404	390,298	9,106	399,404	390,298	9,106
Trailer	7,576	6,716	860	44,445	41,238	3,207	44,445	41,238	3,207
Total Intermodal	75,904	73,889	2,015	443,849	431,536	12,313	443,849	431,536	12,313
Coal	18,590	15,970	2,620	111,725	89,516	22,209	111,725	89,516	22,209
Coke	1,336	998	338	7,787	6,731	1,056	7,787	6,731	1,056
Total Coal and Coke	19,926	16,968	2,958	119,512	96,247	23,265	119,512	96,247	23,265
Total Carloadings	142,901	137,830	5,071	843,442	805,799	37,643	843,442	805,799	37,643

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 7 (Q1) From: 02-12-2017 To: 02-18-2017
 Data Generated: Mon Jul 23 03:03:31 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	973	811	162	6,037	7,050	-(1,013)	6,037	7,050	-(1,013)
Chemicals	7,648	7,580	68	52,784	54,681	-(1,897)	52,784	54,681	-(1,897)
Crushed Stone, Sand and Gravel	4,173	3,070	1,103	23,321	20,104	3,217	23,321	20,104	3,217
Farm Products Ex Grain	187	180	7	1,098	1,273	-(175)	1,098	1,273	-(175)
Food and Kindred Products	1,662	1,783	-(121)	11,579	11,625	-(46)	11,579	11,625	-(46)
Grain	3,324	3,218	106	27,521	25,411	2,110	27,521	25,411	2,110
Grain Mill Products	2,616	2,287	329	17,586	17,255	331	17,586	17,255	331
Iron and Steel Scrap	1,695	1,432	263	10,282	9,585	697	10,282	9,585	697
Lumber and Wood Products	938	984	-(46)	6,255	6,691	-(436)	6,255	6,691	-(436)
Metallic Ores	77	95	-(18)	599	643	-(44)	599	643	-(44)
Metals and Products	5,732	4,796	936	40,287	35,391	4,896	40,287	35,391	4,896
Motor Vehicles and Equipment	8,703	9,485	-(782)	57,777	59,449	-(1,672)	57,777	59,449	-(1,672)
Non Metallic Minerals	439	321	118	3,056	2,340	716	3,056	2,340	716
Petroleum Products	2,937	2,971	-(34)	23,130	25,651	-(2,521)	23,130	25,651	-(2,521)
Primary Forest Products	545	604	-(59)	3,526	4,229	-(703)	3,526	4,229	-(703)
Pulp, Paper and Allied Products	2,785	2,854	-(69)	19,075	20,171	-(1,096)	19,075	20,171	-(1,096)
Stone, Clay and Glass Products	2,789	2,793	-(4)	17,641	18,039	-(398)	17,641	18,039	-(398)
Waste and Scrap Materials	1,002	587	415	6,752	4,279	2,473	6,752	4,279	2,473
Total Merchandise	48,225	45,851	2,374	328,306	323,867	4,439	328,306	323,867	4,439
Container	71,394	65,175	6,219	470,798	455,473	15,325	470,798	455,473	15,325
Trailer	7,123	6,655	468	51,568	47,893	3,675	51,568	47,893	3,675
Total Intermodal	78,517	71,830	6,687	522,366	503,366	19,000	522,366	503,366	19,000
Coal	18,041	16,184	1,857	129,766	105,700	24,066	129,766	105,700	24,066
Coke	1,437	1,218	219	9,224	7,949	1,275	9,224	7,949	1,275
Total Coal and Coke	19,478	17,402	2,076	138,990	113,649	25,341	138,990	113,649	25,341
Total Carloadings	146,220	135,083	11,137	989,662	940,882	48,780	989,662	940,882	48,780

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 8 (Q1) From: 02-19-2017 To: 02-25-2017
Data Generated: Mon Jul 23 03:03:31 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	711	1,154	-(443)	6,748	8,204	-(1,456)	6,748	8,204	-(1,456)
Chemicals	7,674	7,904	-(230)	60,458	62,585	-(2,127)	60,458	62,585	-(2,127)
Crushed Stone, Sand and Gravel	3,802	3,269	533	27,123	23,373	3,750	27,123	23,373	3,750
Farm Products Ex Grain	188	176	12	1,286	1,449	-(163)	1,286	1,449	-(163)
Food and Kindred Products	1,915	1,873	42	13,494	13,498	-(4)	13,494	13,498	-(4)
Grain	3,397	4,000	-(603)	30,918	29,411	1,507	30,918	29,411	1,507
Grain Mill Products	2,356	2,442	-(86)	19,942	19,697	245	19,942	19,697	245
Iron and Steel Scrap	1,649	1,518	131	11,931	11,103	828	11,931	11,103	828
Lumber and Wood Products	1,018	1,000	18	7,273	7,691	-(418)	7,273	7,691	-(418)
Metallic Ores	113	99	14	712	742	-(30)	712	742	-(30)
Metals and Products	5,684	5,656	28	45,971	41,047	4,924	45,971	41,047	4,924
Motor Vehicles and Equipment	9,025	9,759	-(734)	66,802	69,208	-(2,406)	66,802	69,208	-(2,406)
Non Metallic Minerals	459	281	178	3,515	2,621	894	3,515	2,621	894
Petroleum Products	2,947	3,371	-(424)	26,077	29,022	-(2,945)	26,077	29,022	-(2,945)
Primary Forest Products	522	645	-(123)	4,048	4,874	-(826)	4,048	4,874	-(826)
Pulp, Paper and Allied Products	2,765	3,035	-(270)	21,840	23,206	-(1,366)	21,840	23,206	-(1,366)
Stone, Clay and Glass Products	2,662	2,744	-(82)	20,303	20,783	-(480)	20,303	20,783	-(480)
Waste and Scrap Materials	1,002	675	327	7,754	4,954	2,800	7,754	4,954	2,800
Total Merchandise	47,889	49,601	-(1,712)	376,195	373,468	2,727	376,195	373,468	2,727
Container	70,715	67,813	2,902	541,513	523,286	18,227	541,513	523,286	18,227
Trailer	7,029	6,848	181	58,597	54,741	3,856	58,597	54,741	3,856
Total Intermodal	77,744	74,661	3,083	600,110	578,027	22,083	600,110	578,027	22,083
Coal	19,757	15,906	3,851	149,523	121,606	27,917	149,523	121,606	27,917
Coke	1,542	1,248	294	10,766	9,197	1,569	10,766	9,197	1,569
Total Coal and Coke	21,299	17,154	4,145	160,289	130,803	29,486	160,289	130,803	29,486
Total Carloadings	146,932	141,416	5,516	1,136,594	1,082,298	54,296	1,136,594	1,082,298	54,296