

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 18 (Q2) From: 05-01-2016 To: 05-07-2016
Data Generated: Mon Jul 23 03:16:30 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,054	1,221	-(167)	4,450	4,989	-(539)	17,900	17,252	648
Chemicals	7,696	7,981	-(285)	39,264	41,119	-(1,855)	142,816	141,984	832
Crushed Stone, Sand and Gravel	4,335	5,070	-(735)	22,266	24,042	-(1,776)	65,243	70,307	-(5,064)
Farm Products Ex Grain	156	189	-(33)	787	965	-(178)	3,065	3,887	-(822)
Food and Kindred Products	1,645	1,719	-(74)	8,726	8,618	108	31,370	30,533	837
Grain	3,081	3,778	-(697)	15,854	18,789	-(2,935)	63,063	67,880	-(4,817)
Grain Mill Products	2,530	2,883	-(353)	12,365	14,127	-(1,762)	44,969	50,329	-(5,360)
Iron and Steel Scrap	1,286	1,394	-(108)	7,423	7,535	-(112)	25,410	25,627	-(217)
Lumber and Wood Products	1,068	1,036	32	5,149	5,372	-(223)	18,012	17,955	57
Metallic Ores	113	99	14	467	506	-(39)	1,710	1,917	-(207)
Metals and Products	5,259	5,200	59	26,258	25,480	778	94,126	91,427	2,699
Motor Vehicles and Equipment	8,864	8,909	-(45)	43,931	42,705	1,226	159,011	141,532	17,479
Non Metallic Minerals	253	593	-(340)	1,630	2,852	-(1,222)	6,045	8,113	-(2,068)
Petroleum Products	3,623	4,556	-(933)	18,325	22,404	-(4,079)	63,944	75,618	-(11,674)
Primary Forest Products	462	594	-(132)	2,611	2,799	-(188)	10,644	10,438	206
Pulp, Paper and Allied Products	2,677	2,934	-(257)	13,585	14,878	-(1,293)	50,291	52,243	-(1,952)
Stone, Clay and Glass Products	3,049	3,078	-(29)	14,972	14,146	826	49,932	45,364	4,568
Waste and Scrap Materials	864	702	162	4,021	3,754	267	12,945	12,148	797
Total Merchandise	48,015	51,936	-(3,921)	242,084	255,080	-(12,996)	860,496	864,554	-(4,058)
Container	68,811	65,969	2,842	334,904	329,454	5,450	1,191,804	1,137,941	53,863
Trailer	5,937	11,412	-(5,475)	30,782	55,401	-(24,619)	118,620	200,617	-(81,997)
Total Intermodal	74,748	77,381	-(2,633)	365,686	384,855	-(19,169)	1,310,424	1,338,558	-(28,134)
Coal	13,933	19,608	-(5,675)	69,996	107,065	-(37,069)	271,761	373,930	-(102,169)
Coke	1,288	1,364	-(76)	6,744	6,291	453	21,704	21,714	-(10)
Total Coal and Coke	15,221	20,972	-(5,751)	76,740	113,356	-(36,616)	293,465	395,644	-(102,179)
Total Carloadings	137,984	150,289	-(12,305)	684,510	753,291	-(68,781)	2,464,385	2,598,756	-(134,371)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 19 (Q2) From: 05-08-2016 To: 05-14-2016
Data Generated: Mon Jul 23 03:16:31 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	890	1,049	-(159)	5,340	6,038	-(698)	18,790	18,301	489
Chemicals	7,773	7,757	16	47,037	48,876	-(1,839)	150,589	149,741	848
Crushed Stone, Sand and Gravel	5,034	5,278	-(244)	27,300	29,320	-(2,020)	70,277	75,585	-(5,308)
Farm Products Ex Grain	161	188	-(27)	948	1,153	-(205)	3,226	4,075	-(849)
Food and Kindred Products	1,875	1,733	142	10,601	10,351	250	33,245	32,266	979
Grain	3,471	4,063	-(592)	19,325	22,852	-(3,527)	66,534	71,943	-(5,409)
Grain Mill Products	2,426	2,829	-(403)	14,791	16,956	-(2,165)	47,395	53,158	-(5,763)
Iron and Steel Scrap	1,644	1,566	78	9,067	9,101	-(34)	27,054	27,193	-(139)
Lumber and Wood Products	1,086	1,056	30	6,235	6,428	-(193)	19,098	19,011	87
Metallic Ores	101	132	-(31)	568	638	-(70)	1,811	2,049	-(238)
Metals and Products	5,404	5,098	306	31,662	30,578	1,084	99,530	96,525	3,005
Motor Vehicles and Equipment	8,496	8,429	67	52,427	51,134	1,293	167,507	149,961	17,546
Non Metallic Minerals	234	663	-(429)	1,864	3,515	-(1,651)	6,279	8,776	-(2,497)
Petroleum Products	3,237	4,183	-(946)	21,562	26,587	-(5,025)	67,181	79,801	-(12,620)
Primary Forest Products	540	664	-(124)	3,151	3,463	-(312)	11,184	11,102	82
Pulp, Paper and Allied Products	2,738	2,855	-(117)	16,323	17,733	-(1,410)	53,029	55,098	-(2,069)
Stone, Clay and Glass Products	2,845	2,823	22	17,817	16,969	848	52,777	48,187	4,590
Waste and Scrap Materials	905	792	113	4,926	4,546	380	13,850	12,940	910
Total Merchandise	48,860	51,158	-(2,298)	290,944	306,238	-(15,294)	909,356	915,712	-(6,356)
Container	67,250	67,394	-(144)	402,154	396,848	5,306	1,259,054	1,205,335	53,719
Trailer	5,480	10,982	-(5,502)	36,262	66,383	-(30,121)	124,100	211,599	-(87,499)
Total Intermodal	72,730	78,376	-(5,646)	438,416	463,231	-(24,815)	1,383,154	1,416,934	-(33,780)
Coal	13,782	20,784	-(7,002)	83,778	127,849	-(44,071)	285,543	394,714	-(109,171)
Coke	1,248	1,356	-(108)	7,992	7,647	345	22,952	23,070	-(118)
Total Coal and Coke	15,030	22,140	-(7,110)	91,770	135,496	-(43,726)	308,495	417,784	-(109,289)
Total Carloadings	136,620	151,674	-(15,054)	821,130	904,965	-(83,835)	2,601,005	2,750,430	-(149,425)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 20 (Q2) From: 05-15-2016 To: 05-21-2016
Data Generated: Mon Jul 23 03:16:31 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,125	1,011	114	6,465	7,049	-(584)	19,915	19,312	603
Chemicals	7,987	8,183	-(196)	55,024	57,059	-(2,035)	158,576	157,924	652
Crushed Stone, Sand and Gravel	4,855	5,050	-(195)	32,155	34,370	-(2,215)	75,132	80,635	-(5,503)
Farm Products Ex Grain	174	214	-(40)	1,122	1,367	-(245)	3,400	4,289	-(889)
Food and Kindred Products	1,716	1,627	89	12,317	11,978	339	34,961	33,893	1,068
Grain	3,498	3,431	67	22,823	26,283	-(3,460)	70,032	75,374	-(5,342)
Grain Mill Products	2,689	2,917	-(228)	17,480	19,873	-(2,393)	50,084	56,075	-(5,991)
Iron and Steel Scrap	1,870	1,685	185	10,937	10,786	151	28,924	28,878	46
Lumber and Wood Products	1,110	1,019	91	7,345	7,447	-(102)	20,208	20,030	178
Metallic Ores	80	80	0	648	718	-(70)	1,891	2,129	-(238)
Metals and Products	5,083	5,111	-(28)	36,745	35,689	1,056	104,613	101,636	2,977
Motor Vehicles and Equipment	8,910	8,531	379	61,337	59,665	1,672	176,417	158,492	17,925
Non Metallic Minerals	287	607	-(320)	2,151	4,122	-(1,971)	6,566	9,383	-(2,817)
Petroleum Products	3,596	4,319	-(723)	25,158	30,906	-(5,748)	70,777	84,120	-(13,343)
Primary Forest Products	574	662	-(88)	3,725	4,125	-(400)	11,758	11,764	-(6)
Pulp, Paper and Allied Products	2,728	3,181	-(453)	19,051	20,914	-(1,863)	55,757	58,279	-(2,522)
Stone, Clay and Glass Products	2,990	3,105	-(115)	20,807	20,074	733	55,767	51,292	4,475
Waste and Scrap Materials	906	783	123	5,832	5,329	503	14,756	13,723	1,033
Total Merchandise	50,178	51,516	-(1,338)	341,122	357,754	-(16,632)	959,534	967,228	-(7,694)
Container	67,930	66,563	1,367	470,084	463,411	6,673	1,326,984	1,271,898	55,086
Trailer	6,486	11,442	-(4,956)	42,748	77,825	-(35,077)	130,586	223,041	-(92,455)
Total Intermodal	74,416	78,005	-(3,589)	512,832	541,236	-(28,404)	1,457,570	1,494,939	-(37,369)
Coal	15,582	20,977	-(5,395)	99,360	148,826	-(49,466)	301,125	415,691	-(114,566)
Coke	1,348	1,206	142	9,340	8,853	487	24,300	24,276	24
Total Coal and Coke	16,930	22,183	-(5,253)	108,700	157,679	-(48,979)	325,425	439,967	-(114,542)
Total Carloadings	141,524	151,704	-(10,180)	962,654	1,056,669	-(94,015)	2,742,529	2,902,134	-(159,605)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 21 (Q2) From: 05-22-2016 To: 05-28-2016
 Data Generated: Mon Jul 23 03:16:31 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,230	795	435	7,695	7,844	-(149)	21,145	20,107	1,038
Chemicals	8,056	7,322	734	63,080	64,381	-(1,301)	166,632	165,246	1,386
Crushed Stone, Sand and Gravel	4,428	4,428	0	36,583	38,798	-(2,215)	79,560	85,063	-(5,503)
Farm Products Ex Grain	156	187	-(31)	1,278	1,554	-(276)	3,556	4,476	-(920)
Food and Kindred Products	1,633	1,496	137	13,950	13,474	476	36,594	35,389	1,205
Grain	3,610	3,727	-(117)	26,433	30,010	-(3,577)	73,642	79,101	-(5,459)
Grain Mill Products	2,399	2,755	-(356)	19,879	22,628	-(2,749)	52,483	58,830	-(6,347)
Iron and Steel Scrap	1,921	1,406	515	12,858	12,192	666	30,845	30,284	561
Lumber and Wood Products	963	841	122	8,308	8,288	20	21,171	20,871	300
Metallic Ores	112	103	9	760	821	-(61)	2,003	2,232	-(229)
Metals and Products	5,528	5,413	115	42,273	41,102	1,171	110,141	107,049	3,092
Motor Vehicles and Equipment	8,404	8,060	344	69,741	67,725	2,016	184,821	166,552	18,269
Non Metallic Minerals	246	389	-(143)	2,397	4,511	-(2,114)	6,812	9,772	-(2,960)
Petroleum Products	3,640	4,427	-(787)	28,798	35,333	-(6,535)	74,417	88,547	-(14,130)
Primary Forest Products	363	612	-(249)	4,088	4,737	-(649)	12,121	12,376	-(255)
Pulp, Paper and Allied Products	2,877	3,063	-(186)	21,928	23,977	-(2,049)	58,634	61,342	-(2,708)
Stone, Clay and Glass Products	3,322	2,719	603	24,129	22,793	1,336	59,089	54,011	5,078
Waste and Scrap Materials	823	611	212	6,655	5,940	715	15,579	14,334	1,245
Total Merchandise	49,711	48,354	1,357	390,833	406,108	-(15,275)	1,009,245	1,015,582	-(6,337)
Container	67,419	58,539	8,880	537,503	521,950	15,553	1,394,403	1,330,437	63,966
Trailer	6,177	9,875	-(3,698)	48,925	87,700	-(38,775)	136,763	232,916	-(96,153)
Total Intermodal	73,596	68,414	5,182	586,428	609,650	-(23,222)	1,531,166	1,563,353	-(32,187)
Coal	15,391	16,632	-(1,241)	114,751	165,458	-(50,707)	316,516	432,323	-(115,807)
Coke	1,347	1,205	142	10,687	10,058	629	25,647	25,481	166
Total Coal and Coke	16,738	17,837	-(1,099)	125,438	175,516	-(50,078)	342,163	457,804	-(115,641)
Total Carloadings	140,045	134,605	5,440	1,102,699	1,191,274	-(88,575)	2,882,574	3,036,739	-(154,165)