

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 26 (Q2) From: 06-26-2016 To: 07-02-2016
Data Generated: Mon Jul 23 03:14:14 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	938	990	-(52)	12,491	13,115	-(624)	25,941	25,378	563
Chemicals	7,842	8,029	-(187)	101,625	104,399	-(2,774)	205,177	205,264	-(87)
Crushed Stone, Sand and Gravel	4,632	4,722	-(90)	59,734	63,039	-(3,305)	102,711	109,304	-(6,593)
Farm Products Ex Grain	170	191	-(21)	2,142	2,587	-(445)	4,420	5,509	-(1,089)
Food and Kindred Products	1,620	1,539	81	22,389	21,452	937	45,033	43,367	1,666
Grain	4,288	3,206	1,082	45,294	48,987	-(3,693)	92,503	98,078	-(5,575)
Grain Mill Products	2,713	2,767	-(54)	33,056	36,430	-(3,374)	65,660	72,632	-(6,972)
Iron and Steel Scrap	1,764	1,416	348	20,886	20,225	661	38,873	38,317	556
Lumber and Wood Products	956	955	1	13,251	13,254	-(3)	26,114	25,837	277
Metallic Ores	94	85	9	1,145	1,382	-(237)	2,388	2,793	-(405)
Metals and Products	6,070	5,100	970	69,962	68,154	1,808	137,830	134,101	3,729
Motor Vehicles and Equipment	8,761	7,316	1,445	112,072	110,146	1,926	227,152	208,973	18,179
Non Metallic Minerals	318	478	-(160)	3,999	6,867	-(2,868)	8,414	12,128	-(3,714)
Petroleum Products	3,425	4,256	-(831)	45,807	56,561	-(10,754)	91,426	109,775	-(18,349)
Primary Forest Products	545	604	-(59)	6,944	8,027	-(1,083)	14,977	15,666	-(689)
Pulp, Paper and Allied Products	2,861	3,204	-(343)	36,014	39,272	-(3,258)	72,720	76,637	-(3,917)
Stone, Clay and Glass Products	3,243	2,570	673	39,385	37,001	2,384	74,345	68,219	6,126
Waste and Scrap Materials	1,046	639	407	11,665	9,496	2,169	20,589	17,890	2,699
Total Merchandise	51,286	48,067	3,219	637,861	660,394	-(22,533)	1,256,273	1,269,868	-(13,595)
Container	66,975	63,227	3,748	871,483	854,596	16,887	1,728,383	1,663,083	65,300
Trailer	5,908	10,156	-(4,248)	80,085	143,008	-(62,923)	167,923	288,224	-(120,301)
Total Intermodal	72,883	73,383	-(500)	951,568	997,604	-(46,036)	1,896,306	1,951,307	-(55,001)
Coal	15,859	15,439	420	193,752	255,762	-(62,010)	395,517	522,627	-(127,110)
Coke	1,544	1,132	412	17,331	16,571	760	32,291	31,994	297
Total Coal and Coke	17,403	16,571	832	211,083	272,333	-(61,250)	427,808	554,621	-(126,813)
Total Carloadings	141,572	138,021	3,551	1,800,512	1,930,331	-(129,819)	3,580,387	3,775,796	-(195,409)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 27 (Q3) From: 07-03-2016 To: 07-09-2016
Data Generated: Mon Jul 23 03:14:15 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	868	1,155	-(287)	868	1,155	-(287)	26,809	26,533	276
Chemicals	7,195	8,160	-(965)	7,195	8,160	-(965)	212,372	213,424	-(1,052)
Crushed Stone, Sand and Gravel	4,174	4,974	-(800)	4,174	4,974	-(800)	106,885	114,278	-(7,393)
Farm Products Ex Grain	111	192	-(81)	111	192	-(81)	4,531	5,701	-(1,170)
Food and Kindred Products	1,573	1,657	-(84)	1,573	1,657	-(84)	46,606	45,024	1,582
Grain	3,390	3,693	-(303)	3,390	3,693	-(303)	95,893	101,771	-(5,878)
Grain Mill Products	2,250	2,994	-(744)	2,250	2,994	-(744)	67,910	75,626	-(7,716)
Iron and Steel Scrap	1,119	1,504	-(385)	1,119	1,504	-(385)	39,992	39,821	171
Lumber and Wood Products	958	949	9	958	949	9	27,072	26,786	286
Metallic Ores	79	100	-(21)	79	100	-(21)	2,467	2,893	-(426)
Metals and Products	5,224	5,234	-(10)	5,224	5,234	-(10)	143,054	139,335	3,719
Motor Vehicles and Equipment	6,267	8,087	-(1,820)	6,267	8,087	-(1,820)	233,419	217,060	16,359
Non Metallic Minerals	312	475	-(163)	312	475	-(163)	8,726	12,603	-(3,877)
Petroleum Products	2,725	4,202	-(1,477)	2,725	4,202	-(1,477)	94,151	113,977	-(19,826)
Primary Forest Products	465	711	-(246)	465	711	-(246)	15,442	16,377	-(935)
Pulp, Paper and Allied Products	2,778	3,322	-(544)	2,778	3,322	-(544)	75,498	79,959	-(4,461)
Stone, Clay and Glass Products	2,779	2,543	236	2,779	2,543	236	77,124	70,762	6,362
Waste and Scrap Materials	873	727	146	873	727	146	21,462	18,617	2,845
Total Merchandise	43,140	50,679	-(7,539)	43,140	50,679	-(7,539)	1,299,413	1,320,547	-(21,134)
Container	59,820	63,118	-(3,298)	59,820	63,118	-(3,298)	1,788,203	1,726,201	62,002
Trailer	4,600	10,523	-(5,923)	4,600	10,523	-(5,923)	172,523	298,747	-(126,224)
Total Intermodal	64,420	73,641	-(9,221)	64,420	73,641	-(9,221)	1,960,726	2,024,948	-(64,222)
Coal	12,972	17,831	-(4,859)	12,972	17,831	-(4,859)	408,489	540,458	-(131,969)
Coke	1,353	1,478	-(125)	1,353	1,478	-(125)	33,644	33,472	172
Total Coal and Coke	14,325	19,309	-(4,984)	14,325	19,309	-(4,984)	442,133	573,930	-(131,797)
Total Carloadings	121,885	143,629	-(21,744)	121,885	143,629	-(21,744)	3,702,272	3,919,425	-(217,153)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 28 (Q3) From: 07-10-2016 To: 07-16-2016
Data Generated: Mon Jul 23 03:14:15 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,177	1,232	-(55)	2,045	2,387	-(342)	27,986	27,765	221
Chemicals	7,945	7,669	276	15,140	15,829	-(689)	220,317	221,093	-(776)
Crushed Stone, Sand and Gravel	5,034	4,383	651	9,208	9,357	-(149)	111,919	118,661	-(6,742)
Farm Products Ex Grain	175	205	-(30)	286	397	-(111)	4,706	5,906	-(1,200)
Food and Kindred Products	1,683	1,705	-(22)	3,256	3,362	-(106)	48,289	46,729	1,560
Grain	4,706	3,538	1,168	8,096	7,231	865	100,599	105,309	-(4,710)
Grain Mill Products	2,577	2,786	-(209)	4,827	5,780	-(953)	70,487	78,412	-(7,925)
Iron and Steel Scrap	1,651	1,770	-(119)	2,770	3,274	-(504)	41,643	41,591	52
Lumber and Wood Products	976	868	108	1,934	1,817	117	28,048	27,654	394
Metallic Ores	98	104	-(6)	177	204	-(27)	2,565	2,997	-(432)
Metals and Products	5,376	5,277	99	10,600	10,511	89	148,430	144,612	3,818
Motor Vehicles and Equipment	6,719	7,333	-(614)	12,986	15,420	-(2,434)	240,138	224,393	15,745
Non Metallic Minerals	322	422	-(100)	634	897	-(263)	9,048	13,025	-(3,977)
Petroleum Products	3,344	3,964	-(620)	6,069	8,166	-(2,097)	97,495	117,941	-(20,446)
Primary Forest Products	450	666	-(216)	915	1,377	-(462)	15,892	17,043	-(1,151)
Pulp, Paper and Allied Products	2,884	3,093	-(209)	5,662	6,415	-(753)	78,382	83,052	-(4,670)
Stone, Clay and Glass Products	2,856	2,810	46	5,635	5,353	282	79,980	73,572	6,408
Waste and Scrap Materials	998	685	313	1,871	1,412	459	22,460	19,302	3,158
Total Merchandise	48,971	48,510	461	92,111	99,189	-(7,078)	1,348,384	1,369,057	-(20,673)
Container	65,850	66,935	-(1,085)	125,670	130,053	-(4,383)	1,854,053	1,793,136	60,917
Trailer	5,172	10,639	-(5,467)	9,772	21,162	-(11,390)	177,695	309,386	-(131,691)
Total Intermodal	71,022	77,574	-(6,552)	135,442	151,215	-(15,773)	2,031,748	2,102,522	-(70,774)
Coal	15,802	20,268	-(4,466)	28,774	38,099	-(9,325)	424,291	560,726	-(136,435)
Coke	1,300	1,367	-(67)	2,653	2,845	-(192)	34,944	34,839	105
Total Coal and Coke	17,102	21,635	-(4,533)	31,427	40,944	-(9,517)	459,235	595,565	-(136,330)
Total Carloadings	137,095	147,719	-(10,624)	258,980	291,348	-(32,368)	3,839,367	4,067,144	-(227,777)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 29 (Q3) From: 07-17-2016 To: 07-23-2016
Data Generated: Mon Jul 23 03:14:15 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	715	737	-(22)	2,760	3,124	-(364)	28,701	28,502	199
Chemicals	7,747	7,743	4	22,887	23,572	-(685)	228,064	228,836	-(772)
Crushed Stone, Sand and Gravel	5,539	5,048	491	14,747	14,405	342	117,458	123,709	-(6,251)
Farm Products Ex Grain	194	170	24	480	567	-(87)	4,900	6,076	-(1,176)
Food and Kindred Products	1,867	1,604	263	5,123	4,966	157	50,156	48,333	1,823
Grain	3,618	3,761	-(143)	11,714	10,992	722	104,217	109,070	-(4,853)
Grain Mill Products	2,310	2,668	-(358)	7,137	8,448	-(1,311)	72,797	81,080	-(8,283)
Iron and Steel Scrap	1,693	1,966	-(273)	4,463	5,240	-(777)	43,336	43,557	-(221)
Lumber and Wood Products	906	966	-(60)	2,840	2,783	57	28,954	28,620	334
Metallic Ores	81	112	-(31)	258	316	-(58)	2,646	3,109	-(463)
Metals and Products	5,713	5,290	423	16,313	15,801	512	154,143	149,902	4,241
Motor Vehicles and Equipment	6,516	8,174	-(1,658)	19,502	23,594	-(4,092)	246,654	232,567	14,087
Non Metallic Minerals	356	567	-(211)	990	1,464	-(474)	9,404	13,592	-(4,188)
Petroleum Products	3,103	3,817	-(714)	9,172	11,983	-(2,811)	100,598	121,758	-(21,160)
Primary Forest Products	533	675	-(142)	1,448	2,052	-(604)	16,425	17,718	-(1,293)
Pulp, Paper and Allied Products	2,808	3,191	-(383)	8,470	9,606	-(1,136)	81,190	86,243	-(5,053)
Stone, Clay and Glass Products	3,114	2,848	266	8,749	8,201	548	83,094	76,420	6,674
Waste and Scrap Materials	873	580	293	2,744	1,992	752	23,333	19,882	3,451
Total Merchandise	47,686	49,917	-(2,231)	139,797	149,106	-(9,309)	1,396,070	1,418,974	-(22,904)
Container	69,516	65,363	4,153	195,186	195,416	-(230)	1,923,569	1,858,499	65,070
Trailer	6,523	11,150	-(4,627)	16,295	32,312	-(16,017)	184,218	320,536	-(136,318)
Total Intermodal	76,039	76,513	-(474)	211,481	227,728	-(16,247)	2,107,787	2,179,035	-(71,248)
Coal	16,922	20,087	-(3,165)	45,696	58,186	-(12,490)	441,213	580,813	-(139,600)
Coke	1,569	1,212	357	4,222	4,057	165	36,513	36,051	462
Total Coal and Coke	18,491	21,299	-(2,808)	49,918	62,243	-(12,325)	477,726	616,864	-(139,138)
Total Carloadings	142,216	147,729	-(5,513)	401,196	439,077	-(37,881)	3,981,583	4,214,873	-(233,290)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 30 (Q3) From: 07-24-2016 To: 07-30-2016
Data Generated: Mon Jul 23 03:14:15 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	934	820	114	3,694	3,944	-(250)	29,635	29,322	313
Chemicals	7,255	7,584	-(329)	30,142	31,156	-(1,014)	235,319	236,420	-(1,101)
Crushed Stone, Sand and Gravel	5,453	4,921	532	20,200	19,326	874	122,911	128,630	-(5,719)
Farm Products Ex Grain	160	166	-(6)	640	733	-(93)	5,060	6,242	-(1,182)
Food and Kindred Products	1,894	1,708	186	7,017	6,674	343	52,050	50,041	2,009
Grain	3,607	3,810	-(203)	15,321	14,802	519	107,824	112,880	-(5,056)
Grain Mill Products	2,547	2,755	-(208)	9,684	11,203	-(1,519)	75,344	83,835	-(8,491)
Iron and Steel Scrap	1,848	2,191	-(343)	6,311	7,431	-(1,120)	45,184	45,748	-(564)
Lumber and Wood Products	1,030	847	183	3,870	3,630	240	29,984	29,467	517
Metallic Ores	45	81	-(36)	303	397	-(94)	2,691	3,190	-(499)
Metals and Products	5,486	5,420	66	21,799	21,221	578	159,629	155,322	4,307
Motor Vehicles and Equipment	7,579	8,426	-(847)	27,081	32,020	-(4,939)	254,233	240,993	13,240
Non Metallic Minerals	359	537	-(178)	1,349	2,001	-(652)	9,763	14,129	-(4,366)
Petroleum Products	3,434	4,031	-(597)	12,606	16,014	-(3,408)	104,032	125,789	-(21,757)
Primary Forest Products	585	619	-(34)	2,033	2,671	-(638)	17,010	18,337	-(1,327)
Pulp, Paper and Allied Products	2,858	3,164	-(306)	11,328	12,770	-(1,442)	84,048	89,407	-(5,359)
Stone, Clay and Glass Products	2,835	2,974	-(139)	11,584	11,175	409	85,929	79,394	6,535
Waste and Scrap Materials	960	652	308	3,704	2,644	1,060	24,293	20,534	3,759
Total Merchandise	48,869	50,706	-(1,837)	188,666	199,812	-(11,146)	1,444,939	1,469,680	-(24,741)
Container	68,642	66,151	2,491	263,828	261,567	2,261	1,992,211	1,924,650	67,561
Trailer	6,583	11,178	-(4,595)	22,878	43,490	-(20,612)	190,801	331,714	-(140,913)
Total Intermodal	75,225	77,329	-(2,104)	286,706	305,057	-(18,351)	2,183,012	2,256,364	-(73,352)
Coal	17,388	21,427	-(4,039)	63,084	79,613	-(16,529)	458,601	602,240	-(143,639)
Coke	1,463	993	470	5,685	5,050	635	37,976	37,044	932
Total Coal and Coke	18,851	22,420	-(3,569)	68,769	84,663	-(15,894)	496,577	639,284	-(142,707)
Total Carloadings	142,945	150,455	-(7,510)	544,141	589,532	-(45,391)	4,124,528	4,365,328	-(240,800)