

LOCAL DISCRETION GRANT PROGRAM

NORFOLK SOUTHERN FOUNDATION

The Local Discretion Grant Program is a dedicated, Division-based small contributions program (\$1,000 - \$5,000) that helps promote community goodwill, diversity, and safety awareness at the local level. This program enables Norfolk Southern to enhance relationships with the communities in which our employees work and live, and allows local NS facilities and employees to take credit for good corporate citizenship. Local Discretion giving supplements rather than replaces the traditional funding programs of Norfolk Southern Foundation and enables Division representatives to personalize corporate contributions.

ALL QUALIFYING ORGANIZATIONS INTERESTED IN OBTAINING LOCAL DISCRETION GRANT FUNDING SHOULD MAKE CONTACT WITH THOSE LOCAL NS EMPLOYEES WITH WHOM THEY HAVE PROFESSIONAL AFFILIATIONS OR CONNECTIONS. NSF ENCOURAGES LOCAL DIVISION REPRESENTATIVES TO GIVE BACK TO THOSE ORGANIZATIONS WITH WHOM THEY HAVE WORKING RELATIONSHIPS AND PARTNERSHIPS. AS SUCH, NSF DOES NOT PROVIDE CONTACT NUMBERS FOR LOCAL DIVISION REPRESENTATIVES.

Local Discretion Grants are awarded only to eligible organizations located within Norfolk Southern Corporation territory. To be eligible, an organization must have IRS-designated 501(c)(3) status or be an IRS-designated 170(c) municipality entity (city, town, county etc.) or a department of such a municipal unit (i.e. fire department). Norfolk Southern Foundation greatly appreciates the work our first responders contribute to the community. Norfolk Southern values its relationship with first responders across our 22-state territory and established the Local Discretion giving program, in part, to recognize and support such groups.

Within the above mentioned restrictions, eligible organizations typically would include:

- Volunteer fire and EMS services, municipal fire, police, and EMS departments or other first-responder units or organizations that may assist the railroad
- Educational organizations that provide literacy assistance and safety awareness
- Certain community service organizations that promote community development, health and welfare, and other social services, Examples: food banks, free clinics, homeless programs, etc.
- Environmental organizations that deal with land/air/water conservation issues that might relate to Norfolk Southern operations
- Arts & culture organizations providing programming open to the public (including libraries)

APPLICATIONS WILL NOT BE ACCEPTED FROM:

- Organizations not in the NS territory (must be served by Norfolk Southern to be considered)
- Organizations that do not have a 501(c)(3) or 170(c)(1) IRS letter
- Individuals or organizations established to help individuals
- Religious affiliated organizations
- Fraternal, social, military or veterans organizations
- Political or lobbying organizations
- Public or private elementary and secondary schools, & PTAs
- Fundraising events, telethons, races or benefits
- Amateur, civic, or professional Sports or athletic organizations, clubs or activities
- Community or private foundations, or other organizations that merely redistribute to other eligible organizations aggregated contributions
- Disease-related or health-focused organizations
- Mentoring programs
- Boy and Girl Scouts programs or similar organizations
- Animal organizations
- Non-US based charities & initiatives
- Organizations whose programs have an international and/or national scope
- Civic leagues
- Referral or consulting agencies and organizations

PLEASE DO NOT SUBMIT LOCAL DISCRETION GRANT APPLICATIONS DIRECT TO THE NS FOUNDATION

THE FUNDING FOR THIS PROGRAM IS DISCRETIONARY AND BASED ANNUALLY ON NS FOUNDATION BUDGET

FOR MORE INFORMATION

If you have general questions concerning the NSF Local Discretion Grant Program, please contact Katie Fletcher, Executive Director at the NS Foundation office via phone at 757.629.2881 or via email at katie.fletcher@nscorp.com.

NSF LOCAL DISCRETION GRANT GUIDELINES

