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NS newsbreak

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Rickenbacker Intermodal Terminal opens, supporting Heartland Corridor and Midwest intermodal service

Norfolk Southern opened the Rickenbacker Intermodal Terminal near Columbus, Ohio, March 3. The \$68.5 million facility allows NS to significantly expand its intermodal business in central Ohio by providing customers with improved service and increased capacity. The terminal is part of the Rickenbacker Global Logistics Park, one of the largest integrated logistics complexes in the U.S.

“As a public policy initiative, Rickenbacker is a model of successful public-private partnership,” said CEO **Wick Moorman**, at the terminal’s opening ceremonies. “With the public and private sectors working together, corporate investments, supplemented with public funding, can be leveraged to create jobs, help the environment, and promote further improvements in our country’s infrastructure. We applaud your cooperative efforts and your focus on mutual benefits. Without all of the parties represented here today – U.S. Congress, the statehouse, and local government – this project would not have happened.

“The construction of the Rickenbacker terminal punctuates Norfolk Southern’s commitment to serve the growing intermodal demands of central Ohio and Midwest shippers. Rickenbacker, one of five Norfolk Southern intermodal terminals in Ohio, will anchor our Heartland Corridor when that project is completed. We commend the Columbus Regional Airport Authority for its vision, tenacity, and partnership in bringing this facility to fruition, and for its awareness of the vital role intermodal transportation can play in economic development.”

The Rickenbacker Intermodal Terminal occupies approximately 175 acres in its initial phase and has the capacity to handle more than 250,000 containers and trailers annually. The terminal was designed with significant expansion capability as traffic volumes grow, and it has adjacent property potentially available for ancillary operations, such as container yards. Rickenbacker utilizes the latest in gate and terminal automation technology and accommodates delivery of overweight containers to nearby customers. Six trains daily – four between Rickenbacker and Chicago and two between Rickenbacker and Norfolk – serve the terminal.

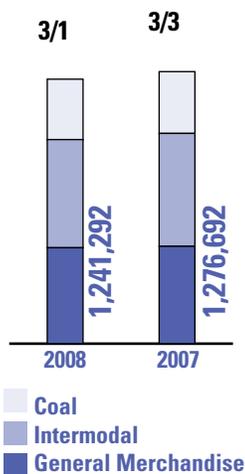
The Heartland Corridor is a three-year railway improvement project scheduled to be completed in 2010 that is expected to significantly increase the speed of containerized freight moving in double-stack trains between the East Coast and the Midwest. Currently, double-stack trains must take longer routes by way of

Harrisburg, Pa., or Knoxville, Tenn. The Heartland Corridor goes across Virginia, through southern West Virginia and north through Columbus. The Rickenbacker terminal and the Heartland Corridor are both made possible by public-private partnerships. Norfolk Southern partnered with the Ohio congressional delegation, the state of Ohio, CRAA, and the city of Columbus on development of the Rickenbacker terminal. The Heartland Corridor is a five-way partnership between Norfolk Southern, the states of Ohio, West Virginia and Virginia, and the federal government.

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Carloadings Year to Date Week Ending



Week #1 began Dec. 30, 2007, for the year 2008 and Dec. 31, 2006, for the year 2007.

NS recognized for United Way support

Norfolk Southern and its Roanoke employees received top honors from United Way of Roanoke Valley. **John Turbyfill**, NS director of planning and development and a United Way board member, accepted the Spirit of Community Award given to a company showing extraordinary support to United Way and the community. NS provided United Way's largest corporate contribution, totaling \$130,000, and its employee campaign raised \$157,669. Employees also donated hundreds of hours to support local community service projects for United Way and its partner agencies and other charities.

"We are very grateful to all who contributed to the 2007 United Way campaign," said Frank Rogan, president and CEO of United Way of Roanoke Valley. "This campaign is a massive mobilization of local community volunteers and donors. It is our belief that by working together, we are better able to bring about positive change in the lives of people who need a helping hand. The ultimate outcome of this campaign is that we will create a healthier Roanoke Valley where all children and youth can succeed, all families are strong, all seniors live with respect and dignity, and everybody has the means to support themselves and have a decent place to live."

Crew honored for excellent performance

Excellent performance was rewarded recently as Honda America gave engineer **H.W. Voss**, conductor **T.L. Williams**, and brakeman **J.A. Wolfe** a certificate of achievement for their efforts in helping the Honda Assembly Plant at Lincoln, Ala., receive a 97 percent rating on the 2007 AAR Audit.

"This was a very special moment for this crew and for me. It is a great example of our commitment to great customer service, said **Steve Tipton**, road foreman of engines.



Volunteer network grows

Norfolk Southern's Thoroughbred Volunteers network is growing. A volunteer council has been formed in Roanoke, and Atlanta employees will have the opportunity to learn more about the Thoroughbred Volunteers during information sessions March 31.

Roanoke Council members are: **Jeff Cutright**, senior general foreman; **Jennifer Jones**, senior accountant; **Cheryl Manning**, product manager; **Hayden Newell**, manager innovative research; **Carol Orndorff**, director marketing services; **Brandi Rudolph**, sourcing analyst; **Sheree St. Clair**, designer; **Sarah Stallard**, special agent; **Alison Steele**, information system auditor; **John Turbyfill**, director of planning and development; **Donny Woodlin**, assistant terminal supervisor; and **Mike Wray**, administrative coordinator.

Information sessions for Atlanta employees are planned for March 31 at 9 a.m., 11 a.m., and 2 p.m. in the Peachtree Room.

Karen N. Horn elected to NS board

Karen N. Horn, a partner with Brock Capital Group LLC, has been elected a director of Norfolk Southern Corporation, Chairman and CEO **Wick Moorman** announced.

Horn has been a partner with Brock Capital Group since 2003. Prior to that, she was president and managing director of global private client services for Marsh & McLennan Companies Inc. from 1999 until 2003. Prior to joining Marsh & McLennan, she was managing director and head of international private banking at Bankers Trust; chairman and chief executive officer of Bank One, Cleveland, N.A.; president of the Federal Reserve Bank of Cleveland; treasurer of Bell Telephone Company of Pennsylvania; and vice president and economist for the Bank of Boston.

A mathematics and economics graduate of Pomona College with a doctorate in economics from Johns Hopkins University, Horn also is a director of Eli Lilly and Company, Fannie Mae, Simon Property Group Inc., and T. Rowe Price Mutual Funds.

Left to right: conductor T.L. Williams; John Senchell, manager Lincoln Vehicle Processing Center, Honda America; brakeman J.A. Wolfe; and engineer Wayne Voss.



Lynchburg B&B employees celebrate five injury-free years

Bridge and building employees in Lynchburg, Va., celebrated five years of injury-free service on Feb. 10. The group is responsible for the inspection and maintenance of seven tunnels, 47,709 feet of steel bridges, 2,685 drainage culverts, 4.3 miles of slide detection fences, and 40 publicly traveled overhead highway bridges that span 842 track miles from Roanoke to just outside Norfolk on the Virginia Division.

"I'm extraordinarily proud of this dedicated group of employees," said **Steven M. Lloyd**, bridge and building supervisor. "Not only have they worked five years injury-free, but they also have had a perfect safety record for 12 of the 14 years that I have had the privilege of being their supervisor. At the close of 2007, those shown in this group photo had a total of 563 years of injury-free service."

The group was honored at a luncheon at Liberty Station in Bedford, Va., housed in what was the former NW depot.

Front Row - Left to Right

Jerry Williams - carpenter
 Robert Cash Jr. - carpenter foreman
 Carl Hawkes Jr. - carpenter
 W.B. Miller - welder
 Austin Wilson - carpenter
 Dean Wilborn - carpenter
 Davie Woodford Jr. - carpenter foreman

Middle Row - Left to Right

Fred Evans - bridge foreman
 Larry Eanes - carpenter
 Pat Graybill - carpenter
 Robbie Eggleston - crane operator
 Ricky Simmons - carpenter
 Barry Ratliff - carpenter
 Clinton Hawkes - carpenter
 Henry Reed - carpenter

Back Row - Left to Right

Johnny Maxey - carpenter
 Mike Martin - carpenter
 Marty Shifflett - carpenter
 Joe Mitchell Jr. - carpenter foreman
 Ryan Smith - carpenter
 Mac Whittaker - carpenter
 Ray Dillon - carpenter
 Derek Creasey - carpenter
 Steve Lloyd - B & B supervisor
 Mickey Altizer - carpenter
 David Dodson - carpenter foreman

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Baker to lead Industrial Development; Collingwood retires

Newell M. Baker has been named assistant vice president industrial development for Norfolk Southern. He reports to **Robert E. Martinez**, vice president business development.

Baker joined NS as a management trainee in the engineering department in 1973. He was named director industrial development, his current position, in 1993. Baker earned a bachelor's degree in civil engineering from North Carolina State University.

In his new position, Baker will assume the responsibilities held by **Larry R. Collingwood**, who retired March 1 after a 36-year railroad career. Collingwood joined NS in 1971 and was named assistant vice president in 1996.

NS' industrial development department assists state and local government and economic development officials throughout 22 states on projects involving site location and development of infrastructure to connect customers to its rail system and provides free and confidential plant location services, including site layout, engineering, and logistics assistance. Industrial development offices are located in Atlanta; Birmingham, Ala.; Columbia, S.C.; Columbus, Ohio; Detroit; Harrisburg, Pa.; Knoxville, Tenn.; Indianapolis, Ind.; Norfolk; Philadelphia; Raleigh, N.C.; Roanoke, and St. Louis.



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